

## Report of the Treasurer

### A. Current Fiscal Year (FY 2024) Update

- As of the end of April 2024, we are still projecting a year end deficit of around (\$681,083). This is less than the planned budget deficit for FY 2024 of (\$1,651,730). Note, our conservative estimates and conservating planning will likely contribute to an even smaller than projected deficit.
  - The above projections are very soft estimates, do not include May or June actuals and are pending final closeout.

### B. April 2024 Financial Statements (*Refer to April Financials*)

- Total revenues \$23,547,769 (96% of annual budget)
  - Over budget by \$2,119,436
- Total expenses \$22,707,568 (87% of annual budget)
  - Over budget by \$684,571
  - Expenses always lag revenue.
- Change in Net Assets from Operations \$840,200
  - Under budget by \$1,434,865
- Change in Net Assets from Operations and including Investments \$1,459,063

### C. FY 2025 Budget – Not finalized yet.

- Budget in Progress. Will meet with Finance Committee to review and will present to Executive Board on July 15, 2024.

### D. Questions/discussion



## SUMMARY FINANCIAL ANALYSIS

### For the Ten-Month Ending April 30, 2024 (83% of fiscal year)

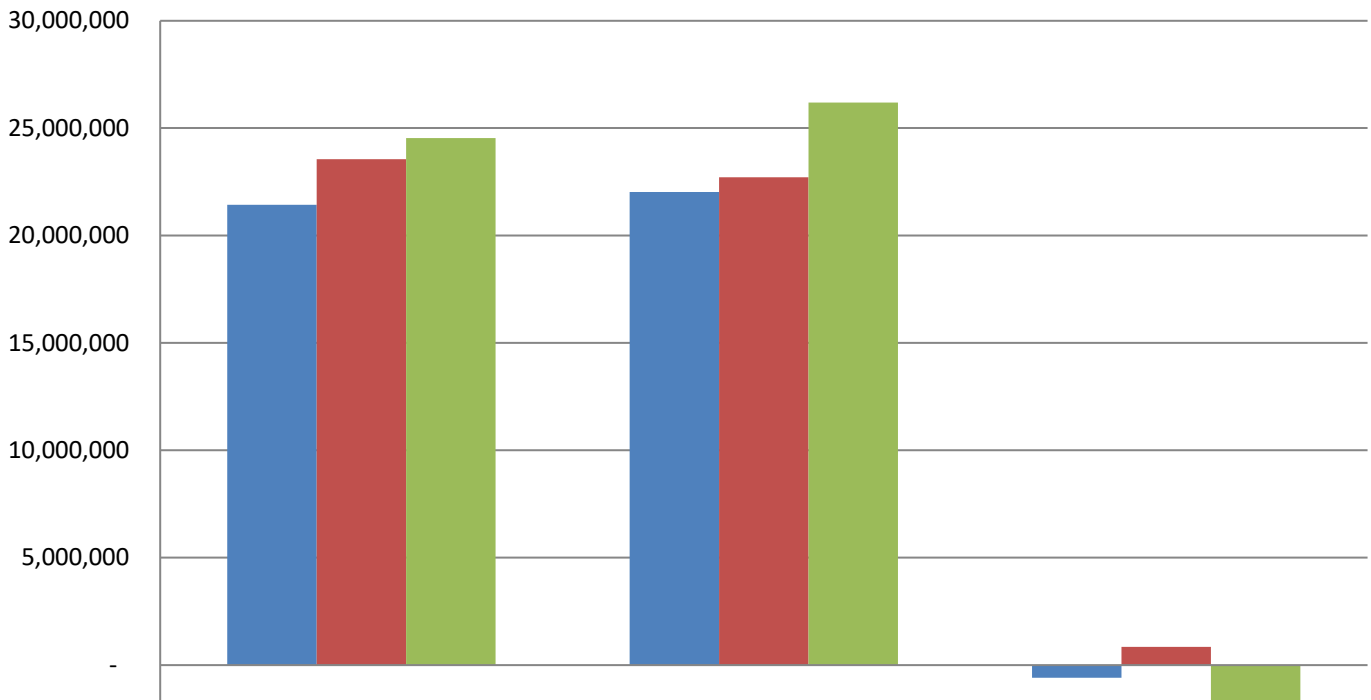
#### APHA All Funds – Statement of Financial Position Report

Total Net Assets as of April 30, 2024, are \$30,586,825. This is under prior year by \$1,611,075 Net Assets unrestricted and undesignated (operations) are \$22,549,407. Total unrestricted net assets (including board-designated funds) are \$22,869,951.

#### APHA Statement of Activity Operations (Unrestricted Funds) Only

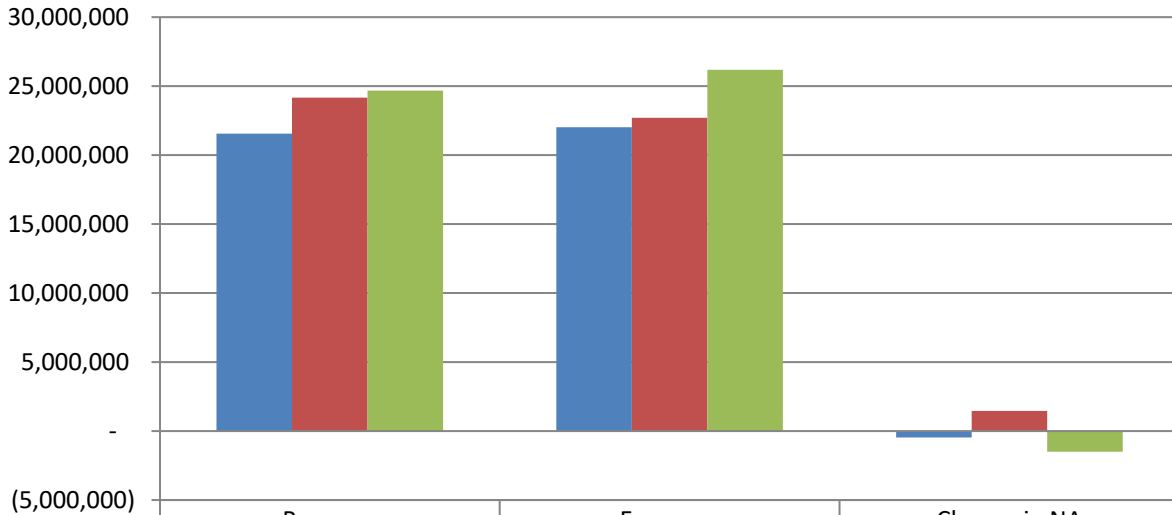
The Change in Net Assets including Investment Appreciation/Depreciation is \$1,459,063. This is over budget by \$1,925,688 and over prior year by \$542,151.

### Statement of Activities W/O Investment for Ten Months Ending April 30, 2024



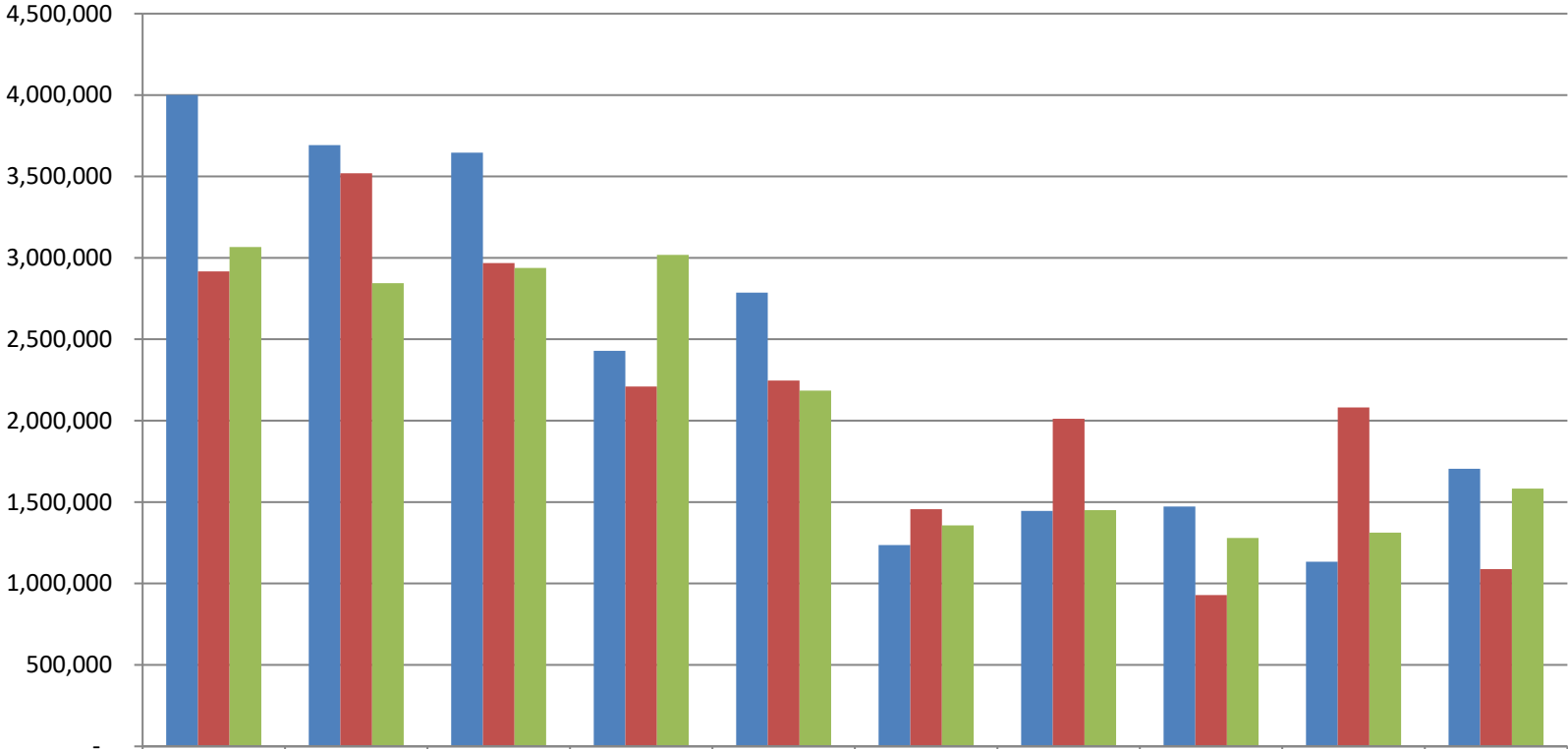
	Revenue	Expenses	Change in Net Assets
■ YTD Budget	21,428,332	22,022,997	(594,665)
■ YTD Actual	23,547,769	22,707,568	840,200
■ Total Budget	24,533,431	26,185,161	(1,651,730)

### Statement of Activities with Investment for Ten Months Ending April 30, 2024



	Revenue	Expenses	Change in NA
YTD Budget	21,556,372	22,022,997	(466,625)
YTD Actual	24,166,632	22,707,568	1,459,063
Total Budget	24,680,151	26,185,161	(1,505,010)

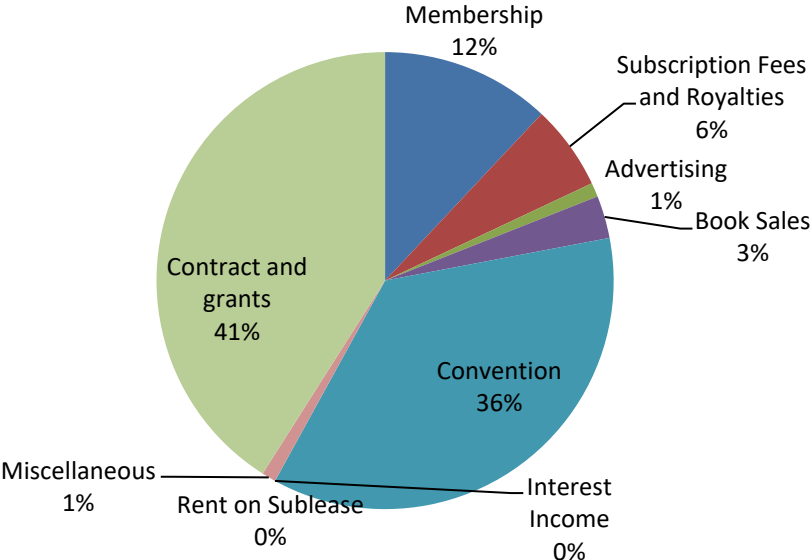
# Monthly Income from Operation



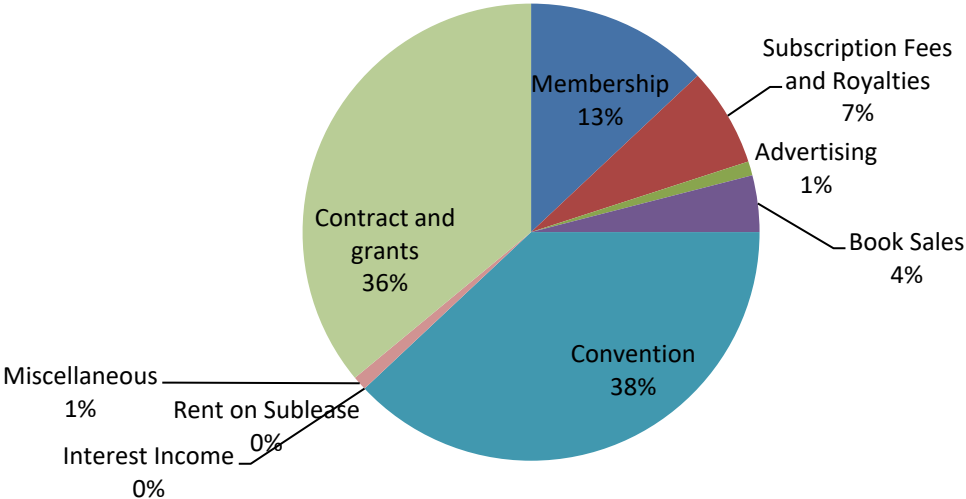
	Jly.	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.
Actual	4,000,281	3,692,454	3,646,506	2,428,972	2,786,359	1,236,167	1,445,172	1,473,132	1,134,111	1,704,614
Budget	2,917,043	3,519,887	2,967,857	2,209,729	2,246,877	1,456,746	2,011,368	928,421	2,081,706	1,088,699
Last Year	3,066,483	2,844,367	2,938,146	3,018,313	2,184,966	1,357,237	1,450,088	1,279,441	1,312,715	1,582,836

■ Actual ■ Budget ■ Last Year

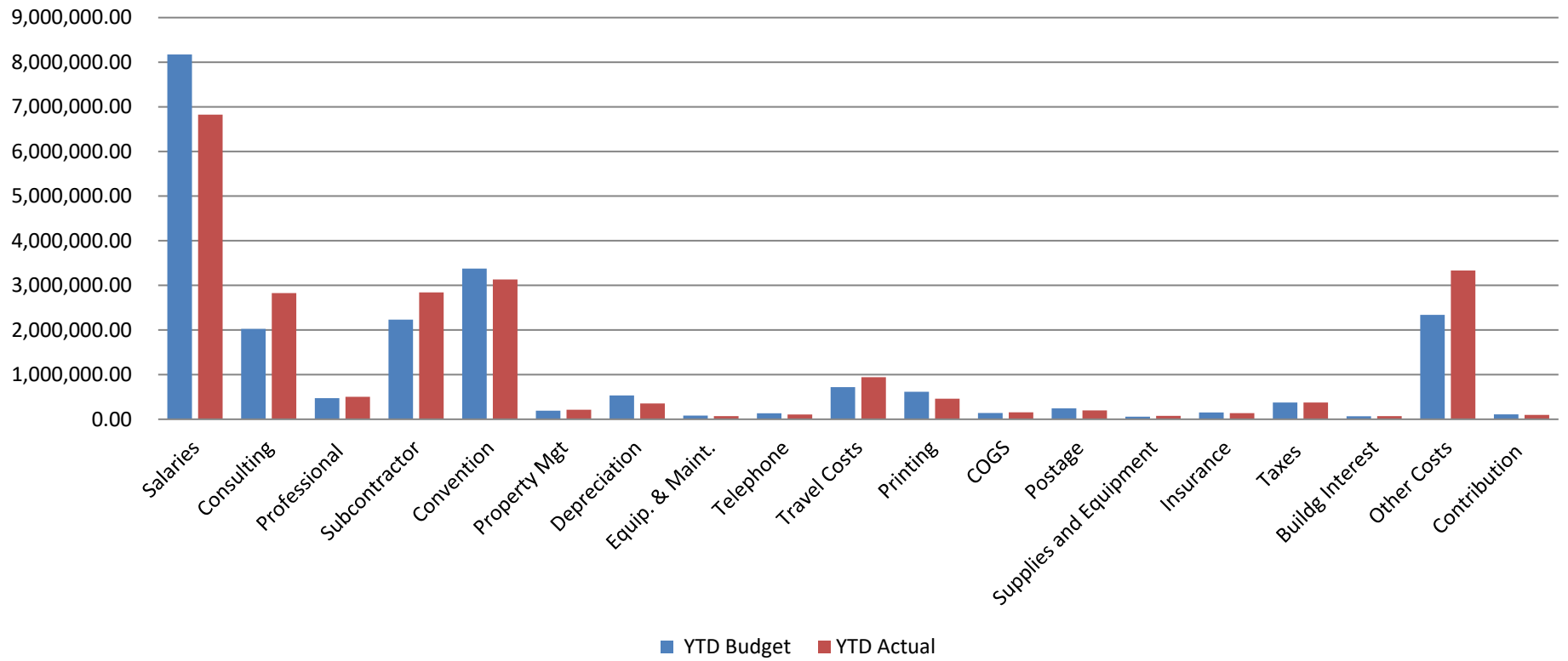
### YTD Actual-Revenue



### YTD Budget-Revenue



## Expenses YTD Budget-to Actual



## ADDITIONAL DETAILS

### (Balance Sheet: Comparative Statement of Financial Position)

- **Cash** – The cash balance for ALL funds is \$12,617,998 which is over prior year by \$68,304. The cash balance total includes operations cash of \$5,516,208 restricted funds (including Board designated) cash of \$7,101,791.
- **Accounts Receivable** – This is under prior year by \$4,314,794.
- **Inventory** – This is over prior year by \$121,431.
- **Pre-paid Expenses** – This is over prior year by \$403,095.
- **Investments** – This is over prior year by \$843,985. Investments include the APHA long term investment portfolio of \$5,056,983, Merrill Lynch intermediate investment \$5,885,143, Aging in Public Health Section Vanguard investment at \$319,251 and award and other funds invested in CD's and money market accounts totaling \$585,617.
- **Property & Equipment** – This includes the building as well as office furniture and equipment, and computer hardware and software.
- **Other Assets** – This is under by \$20,346. This includes long-term deposits and deferred financing cost (\$86,722).
- **Accounts Payable** – This is under prior year by \$694,921.
- **Deferred Membership Dues and Subscriptions** – Deferred dues are under prior year by \$7,361 and Deferred Subscription Fees are over prior year by \$549,718.
- **Deferred Other** – Under prior year by \$923,946. The variance is due standard change last year.
- **Current Portion Long Term Debt** – This is over by \$1,932.

### ADDITIONAL DETAILS (Operations)

**Total Revenue** - Total revenue is \$23,547,769 (96% of budget), which is over budget by \$2,119,436 and over prior year by \$2,513,179.

- **Membership Dues** (over budget by \$53,257).
- **Subscriptions, Fees, and Royalties** (under budget by \$129,993).
- **Advertising** (over budget by \$103,984).
- **Book Sales** (under budget by \$271,766).
- **Convention Revenues** (over budget by \$352,725).
- **Interest Income** (over budget by \$56,890)
- **Rent** (under budget \$24,000)
- **Miscellaneous** (under budget by \$16,718) – This category includes contributions, sponsorships, label sales, admin fees for related orgs, and miscellaneous other.
- **Contracts and Grants** (over budget by \$1,995,056).

**Total Expenses** - Total expenses are \$22,707,568 (87% of budget), which are over budget by \$684,571 and over prior year by \$2,178,394.

- **Salaries, Taxes and Benefits** (under budget by \$1,348,455).
- **Consulting/Temporary** (over budget by \$803,170).
- **Professional Services** – (over budget by \$29,985).
- **Subcontract Costs**: (over budget by \$611,757).
- **On-site Convention Costs** - (under budget by \$244,335).

- **Property Mgt, Rent and Utilities** – (over budget by \$20,338).
- **Depreciation and Amortization** – (under budget by \$179,932).
- **Equip Rental and Maintenance** – (under budget by \$9,835).
- **Telephone** – (under budget by \$27,020).
- **Travel and Related Costs** (over budget by \$224,487).
- **Printing** – (under budget by \$153,325).
- **Cost of Goods Sold** – (over budget by \$15,199).
- **Postage, Shipping & Mailing** – (under budget by \$45,537).
- **Supplies and Equipment** – (over budget by \$17,513).
- **Insurance** – (under projection by \$16,027).
- **Taxes-Non-payroll** – over by \$371)
- **Building Interest & Finance Cost** – (Over budget by \$4,006).
- **Other costs** – (over budget by \$994,050) this category includes Stipend, Honoraria, Awards, Publicity & Promotion, and Section/Affiliate projects, Subscriptions/Publications, Mailing Lists, Bank fees and Bad- debt expense.
- **Contributions to Other Orgs** – (under budget by \$11,839).

**Key Issues\***

*Please note these are not actual savings to date.*

**Membership** – Year-to-date, all member types are on target except for regular, student and special health workers that are under budget.

Membership	Budget	Year-to-Date
Individual members (All types)	17,958	16,987
Student Bulk	3,095	3,341
Agency Individuals	1,598	2,312
Affiliate	52	52
Agency	400	451

**Convention** – Convention revenue is over by \$352,725 while expenses are under budget by \$244,335.

	Budget (Total)	YTD Actual	Total Budget-Paid	YTD Actual Paid
Registration (As of 1/10/24)	N/A	13,671	11,590	11,410
Exhibit Booths (As of 11/6/23)	N/A	n/a	385	443

**Publications** – This department includes subscriptions and royalties, books, and advertising. Subscription and books revenues are under budget while advertising revenue is over budget. The financial include Standard Method of Wastewater partners quarterly allocation through March.

**Grants and Contracts** – The grants revenue is \$1,995,056 over budget. This is due grant awarded after approved budget (For example, Waverly Foundation grant) and CDC passthrough subawards not included in approved budget.

The Association has a gain from operation in the amount of \$840,200 and with investment appreciation, \$1,459,063. YTD the investment value is up by \$374,229 while net dividend and interest is at \$244,634.



Some revenue and expenses are not included due to timing of invoice receipts. See attached year-end projection.

American Public Health Assoc  
SOFP-Statement of Financial Position - 1  
For the Ten Months Ending Tuesday, April 30, 2024

	April Current Year	April Prior Year	Amount Change	% Change
<b>Assets:</b>				
<b>Current Assets:</b>				
Cash	\$12,617,998.47	\$12,549,694.13	\$68,304.34	0.54%
Accounts Receivable	4,385,038.24	8,699,831.84	(4,314,793.60)	( 49.60%)
Inventory	277,107.79	155,677.07	121,430.72	78.00%
Prepaid Expenses	1,180,380.91	777,286.00	403,094.91	51.86%
<b>Total Current Assets</b>	<b>18,460,525.41</b>	<b>22,182,489.04</b>	<b>(3,721,963.63)</b>	<b>( 16.78%)</b>
Investments	11,846,993.84	11,003,009.11	843,984.73	7.67%
Property & Equipment	7,438,617.04	7,425,627.48	12,989.56	0.17%
Other Assets	86,721.62	107,067.86	(20,346.24)	( 19.00%)
<b>Total Assets</b>	<b>37,832,857.91</b>	<b>40,718,193.49</b>	<b>(2,885,335.58)</b>	<b>( 7.09%)</b>
<b>Liabilities and Net Assets:</b>				
<b>Current Liabilities</b>				
Accounts Payable	333,691.96	1,028,612.64	(694,920.68)	( 67.56%)
Payroll Withholdings and Accruals	1,201,586.25	1,040,359.99	161,226.26	15.50%
Liability to WW Partners	173,858.12	44,672.49	129,185.63	289.18%
Deferred Membership Dues	1,638,036.60	1,645,397.94	(7,361.34)	( 0.45%)
Deferred Subscription Fees	618,492.75	68,774.80	549,717.95	799.30%
Deferred Other	904,205.12	1,828,151.49	(923,946.37)	( 50.54%)
Current Portion, LT Debt	82,493.07	80,560.95	1,932.12	2.40%
<b>Total Current Liabilities:</b>	<b>4,952,363.87</b>	<b>5,736,530.30</b>	<b>(784,166.43)</b>	<b>( 13.67%)</b>
Long Term Debt	2,293,669.02	2,783,763.04	(490,094.02)	( 17.61%)
<b>Total Liabilities</b>	<b>7,246,032.89</b>	<b>8,520,293.34</b>	<b>(1,274,260.45)</b>	<b>( 14.96%)</b>
<b>Net Assets:</b>				
<b>Donor Restricted:</b>				
Temporarily	10,137,457.45	11,310,211.29	(1,172,753.84)	( 10.37%)
Permanently	664,201.46	668,913.89	(4,712.43)	( 0.70%)
<b>Total Donor Restricted</b>	<b>10,801,658.91</b>	<b>11,979,125.18</b>	<b>(1,177,466.27)</b>	<b>( 9.83%)</b>
<b>Unrestricted</b>				
Undesignated	19,785,166.11	20,218,774.97	(433,608.86)	( 2.14%)
<b>Total Unrestricted</b>	<b>19,785,166.11</b>	<b>20,218,774.97</b>	<b>(433,608.86)</b>	<b>( 2.14%)</b>
<b>Total Net Assets</b>	<b>30,586,825.02</b>	<b>32,197,900.15</b>	<b>(1,611,075.13)</b>	<b>( 5.00%)</b>
<b>Total Liabilities and Net Assets</b>	<b>37,832,857.91</b>	<b>40,718,193.49</b>	<b>(2,885,335.58)</b>	<b>( 7.09%)</b>

American Public Health Assoc  
SOFP By Restriction-2  
For the Ten Months Ending Tuesday, April 30, 2024

	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
<b>Assets:</b>					
<b>Current Assets:</b>					
Cash	\$5,516,207.91	(\$44,360.64)	\$6,882,807.47	\$263,343.73	\$12,617,998.47
Accounts Receivable	1,450,617.39	0.00	2,934,420.85	0.00	4,385,038.24
Inventory	277,107.79	0.00	0.00	0.00	277,107.79
Prepaid Expenses	1,180,380.91	0.00	0.00	0.00	1,180,380.91
<b>Total current Assets</b>	<b>8,424,314.00</b>	<b>(44,360.64)</b>	<b>9,817,228.32</b>	<b>263,343.73</b>	<b>18,460,525.41</b>
Investments	10,942,127.07	359,197.21	149,361.62	396,307.94	11,846,993.84
Property & Equipment	7,438,617.04	0.00	0.00	0.00	7,438,617.04
Other Assets	86,721.62	0.00	0.00	0.00	86,721.62
<b>Total Assets</b>	<b>26,891,779.73</b>	<b>314,836.57</b>	<b>9,966,589.94</b>	<b>659,651.67</b>	<b>37,832,857.91</b>
<b>Liabilities and Net Assets:</b>					
<b>Current Liabilities</b>					
Accounts Payable	333,691.96	0.00	0.00	0.00	333,691.96
Payroll Withholdings and Accruals	1,201,586.25	0.00	0.00	0.00	1,201,586.25
Liability to WW Partners	173,858.12	0.00	0.00	0.00	173,858.12
Deferred Membership Dues	1,638,036.60	0.00	0.00	0.00	1,638,036.60
Deferred Subscription Fees	618,492.75	0.00	0.00	0.00	618,492.75
Deferred Other	904,205.12	0.00	0.00	0.00	904,205.12
Current Portion, LT Debt	82,493.07	0.00	0.00	0.00	82,493.07
<b>Total Current Liabilities:</b>	<b>4,952,363.87</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4,952,363.87</b>
Long Term Debt	2,293,669.02	0.00	0.00	0.00	2,293,669.02
<b>Total Liabilities</b>	<b>7,246,032.89</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>7,246,032.89</b>
<b>Net Assets:</b>					
Net Assets	22,549,406.73	320,544.74	7,057,071.88	659,801.67	30,586,825.02
<b>Total Net Assets</b>	<b>22,549,406.73</b>	<b>320,544.74</b>	<b>7,057,071.88</b>	<b>659,801.67</b>	<b>30,586,825.02</b>
<b>Total Liabilities and Net Assets</b>	<b>29,795,439.62</b>	<b>320,544.74</b>	<b>7,057,071.88</b>	<b>659,801.67</b>	<b>37,832,857.91</b>

American Public Health Assoc  
SOFP Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
<b>Assets:</b>						
<b>Current Assets:</b>						
Cash - Operating Account	1100	\$681,412.78	\$0.00	\$0.00	\$0.00	\$681,412.78
Cash - SunTrust Depository	1103	(1,316,980.17)	(48,229.62)	6,882,807.47	5,742.00	5,523,339.68
Cash - SunTrust Disbursement	1104	(28,427.62)	0.00	0.00	0.00	(28,427.62)
Cash - SunTrust A/M	1105	19,617.00	0.00	0.00	0.00	19,617.00
Cash - Wells Fargo (Pub Sales)	1108	3,033,329.73	3,868.98	0.00	0.00	3,037,198.71
Cash - AM Registration - BOA	1110	360.00	0.00	0.00	0.00	360.00
Cash - Merrill Lynch US Treasury	1112	19.98	0.00	0.00	0.00	19.98
Cash - BOA Intermediate Money Mkt	1118	1,000,000.00	0.00	0.00	0.00	1,000,000.00
Cash - BOA CD	1119	1,126,540.64	0.00	0.00	0.00	1,126,540.64
Cash - BOA Awards CD - Perm Restrict	1120	0.00	0.00	0.00	257,601.73	257,601.73
FORBRIGHT CD	1121	1,000,000.00	0.00	0.00	0.00	1,000,000.00
Cash - Petty	1150	335.57	0.00	0.00	0.00	335.57
<b>Total Cash</b>		<b>5,516,207.91</b>	<b>(44,360.64)</b>	<b>6,882,807.47</b>	<b>263,343.73</b>	<b>12,617,998.47</b>
Trade Accounts Receivable	1200	331,648.64	0.00	0.00	0.00	331,648.64
Accounts Rec-Pub Sales Only (PBD)	1210	143,522.78	0.00	0.00	0.00	143,522.78
Allowance for Doubtful Accounts	1220	(52,641.22)	0.00	0.00	0.00	(52,641.22)
Laser Registration Receivable	1235	135,979.79	0.00	0.00	0.00	135,979.79
Due From HHS / CDC	1240	812,528.67	0.00	0.00	0.00	812,528.67
Due From HHS / CDC Student Conf	1241	4,386.42	0.00	0.00	0.00	4,386.42
Other Funded Contracts and Grants	1243	0.00	0.00	2,909,916.81	0.00	2,909,916.81
Accounts Receivable - Employees	1250	130.87	0.00	0.00	0.00	130.87
Accts Rec- Major Medical Reimb.	1252	5,645.10	0.00	0.00	0.00	5,645.10
Accts Rec- Rockefeller Foundation	1256	43,740.32	0.00	0.00	0.00	43,740.32
Accts Rec- EE Add'l Life Insurance	1257	567.35	0.00	0.00	0.00	567.35
Accrued Interest Receivable	1260	1,182.38	0.00	24,504.04	0.00	25,686.42
Misc Year-End Receivables	1270	23,926.29	0.00	0.00	0.00	23,926.29
<b>Total Accounts Receivable</b>		<b>1,450,617.39</b>	<b>0.00</b>	<b>2,934,420.85</b>	<b>0.00</b>	<b>4,385,038.24</b>
Inventory-Books @ PBD or Ware Pak	1300	156,195.84	0.00	0.00	0.00	156,195.84
Inventory-Books @ APHA DC	1310	982.97	0.00	0.00	0.00	982.97
INVENTORY-EUROSPAN-CONSIGNMENT	1314	(961.93)	0.00	0.00	0.00	(961.93)
WIP-RACE & RESEARCH:PERSPECTIV	1325	4,002.00	0.00	0.00	0.00	4,002.00
INVENTORY PARTNER CONSIGN- WWW	1327	69,276.17	0.00	0.00	0.00	69,276.17
WIP - OPIOID EPIDEMIC: GUIDE	1328	1,331.60	0.00	0.00	0.00	1,331.60
WIP-SSPHP:SYSTEMS & STRATEGIC	1330	753.00	0.00	0.00	0.00	753.00
WIP-EXAM DAIRY PRODUCT 18th Ed	1337	44,798.88	0.00	0.00	0.00	44,798.88
WIP-COVID19 PANDEMIC:PH MGMT	1355	2,152.05	0.00	0.00	0.00	2,152.05
Inventory Obsolescence	1380	(81,070.77)	0.00	0.00	0.00	(81,070.77)
Amortization-Print oOn Demand	1388	370,231.45	0.00	0.00	0.00	370,231.45
Accm Amort-Print On Demand	1389	(290,583.47)	0.00	0.00	0.00	(290,583.47)
<b>Total Inventory</b>		<b>277,107.79</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>277,107.79</b>
Prepaid Insurance	1400	57,697.32	0.00	0.00	0.00	57,697.32

American Public Health Assoc  
SOFP Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Prepaid Major Medical	1401	77,432.97	0.00	0.00	0.00	77,432.97
Prepaid EE Life & Disability	1402	6,604.53	0.00	0.00	0.00	6,604.53
Prepaid MetroChek	1415	403.86	0.00	0.00	0.00	403.86
Prepaid Postage	1420	9,370.23	0.00	0.00	0.00	9,370.23
Prepaid Annual Meeting	1435	129,530.68	0.00	0.00	0.00	129,530.68
Prepaid Website Development	1438	292.00	0.00	0.00	0.00	292.00
Prepaid Other	1440	899,049.32	0.00	0.00	0.00	899,049.32
Total Prepaid Expenses		1,180,380.91	0.00	0.00	0.00	1,180,380.91
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Total Current Assets		8,424,314.00	(44,360.64)	9,817,228.32	263,343.73	18,460,525.41
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Investments-Trustee Held Funds	1602	1.20	0.00	0.00	0.00	1.20
Investments-Prudential	1610	4,042,844.87	0.00	0.00	0.00	4,042,844.87
Investments-Vanguard	1613	0.00	0.00	0.00	383,505.00	383,505.00
Investments-Merrill Lynch	1614	5,462,152.47	0.00	0.00	0.00	5,462,152.47
Unrealized App/Dep on Invest	1615	1,014,137.75	0.00	0.00	0.00	1,014,137.75
Unrealized App/Dep on Invest-ML	1616	422,990.78	0.00	0.00	0.00	422,990.78
Unrealized App/Dep on Invest-Vanguard	1617	0.00	0.00	0.00	(64,254.43)	(64,254.43)
Invest-APHA Awds Quasi-Endowment	1620	0.00	359,197.21	0.00	0.00	359,197.21
Investments for APHA Awards	1630	0.00	0.00	149,361.62	77,057.37	226,418.99
Total Investments		10,942,127.07	359,197.21	149,361.62	396,307.94	11,846,993.84
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Office Equip & Furnishings	1700	1,147,749.49	0.00	0.00	0.00	1,147,749.49
Accumulated Depr-Office Equipment	1705	(1,147,790.61)	0.00	0.00	0.00	(1,147,790.61)
Data Processing Equipment	1710	745,794.47	0.00	0.00	0.00	745,794.47
Accum Depr-DP Equipment	1715	(725,925.47)	0.00	0.00	0.00	(725,925.47)
Donated Equipment/Furniture	1716	33,232.50	0.00	0.00	0.00	33,232.50
Accum Depr- Donated Equip/Furniture	1717	(33,232.50)	0.00	0.00	0.00	(33,232.50)
Building Equipment Replacement	1718	1,128,495.92	0.00	0.00	0.00	1,128,495.92
Accum Depr- Building Equip Replacement	1719	(589,158.29)	0.00	0.00	0.00	(589,158.29)
Accum Amort- Building Carpet	1727	(151,083.36)	0.00	0.00	0.00	(151,083.36)
Leased Equipment	1730	152,057.40	0.00	0.00	0.00	152,057.40
Accum Depr-Leased Equip	1735	(152,057.40)	0.00	0.00	0.00	(152,057.40)
DP Software Dev. Costs	1740	1,910,073.63	0.00	0.00	0.00	1,910,073.63
Accum Amort-Software Develop Costs	1745	(1,888,446.01)	0.00	0.00	0.00	(1,888,446.01)
Software	1750	587,989.52	0.00	0.00	0.00	587,989.52
Accum Amort-Software	1755	(587,989.52)	0.00	0.00	0.00	(587,989.52)
Land	1760	3,088,200.00	0.00	0.00	0.00	3,088,200.00
Building	1770	9,623,443.82	0.00	0.00	0.00	9,623,443.82
Building Improvements	1772	449,225.36	0.00	0.00	0.00	449,225.36
Accum Depr - Building	1775	(5,969,293.99)	0.00	0.00	0.00	(5,969,293.99)
Accum Depr - Bldg Improvements	1776	(182,667.92)	0.00	0.00	0.00	(182,667.92)
Tenant Improvements	1780	131,982.20	0.00	0.00	0.00	131,982.20
Accum Amort- Tenant Improvements	1785	(131,982.20)	0.00	0.00	0.00	(131,982.20)
Website Development Costs	1790	859,831.08	0.00	0.00	0.00	859,831.08
Accum Depr-Website Dev Costs	1795	(859,831.08)	0.00	0.00	0.00	(859,831.08)
Total Property & Equipment		7,438,617.04	0.00	0.00	0.00	7,438,617.04
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Deposit-Utilities	1902	250.00	0.00	0.00	0.00	250.00

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	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Deferred Financing Costs	1920	86,471.62	0.00	0.00	0.00	86,471.62
Total Other Assets		86,721.62	0.00	0.00	0.00	86,721.62
<b>Total Assets</b>		<b>26,891,779.73</b>	<b>314,836.57</b>	<b>9,966,589.94</b>	<b>659,651.67</b>	<b>37,832,857.91</b>
<b>Liabilities and Net Assets:</b>						
<b>Current Liabilities:</b>						
Trade Accounts Payable	2100	308,248.24	0.00	0.00	0.00	308,248.24
Accounts Payable-Other	2105	21,657.38	0.00	0.00	0.00	21,657.38
Sales Tax Payable	2106	2,594.34	0.00	0.00	0.00	2,594.34
AM Refunds Due	2113	1,192.00	0.00	0.00	0.00	1,192.00
Total Accounts Payable		333,691.96	0.00	0.00	0.00	333,691.96
Misc Employee Payable	2258	(234.00)	0.00	0.00	0.00	(234.00)
Flex Spending (Section 125)	2260	9,288.09	0.00	0.00	0.00	9,288.09
Accrued Annual Leave	2300	515,407.24	0.00	0.00	0.00	515,407.24
Accrued Severance	2301	42,197.13	0.00	0.00	0.00	42,197.13
Payroll Clearing	2303	319,809.38	0.00	0.00	0.00	319,809.38
ER 457 Payable	2304	(52.20)	0.00	0.00	0.00	(52.20)
Accrued Medical Leave Bank	2305	315,170.61	0.00	0.00	0.00	315,170.61
Total PR Withholdings / Accruals		1,201,586.25	0.00	0.00	0.00	1,201,586.25
W&WW Partners Payable	2400	173,858.12	0.00	0.00	0.00	173,858.12
Total Liability to WW Partners		173,858.12	0.00	0.00	0.00	173,858.12
Deferred Mbr - Regular Mbr	2500	877,643.85	0.00	0.00	0.00	877,643.85
Deferred Mbr - Student Mbr	2502	112,326.11	0.00	0.00	0.00	112,326.11
Deferred Mbr - Retired Mbr	2503	62,506.79	0.00	0.00	0.00	62,506.79
Deferred Mbr - Special Hlth Wkr Mbr	2504	22,341.59	0.00	0.00	0.00	22,341.59
Deferred Mbr - Multi Primary Sections	2507	12,458.16	0.00	0.00	0.00	12,458.16
Deferred Mbr - Early Career						
Professional	2509	87,650.88	0.00	0.00	0.00	87,650.88
Deferred Mbr - Student Bulk	2510	131,888.01	0.00	0.00	0.00	131,888.01
Deferred Mbr - Agency Member	2550	255,465.31	0.00	0.00	0.00	255,465.31
Deferred Mbr - Agency Individual	2551	75,755.90	0.00	0.00	0.00	75,755.90
Total Deferred Membership Dues		1,638,036.60	0.00	0.00	0.00	1,638,036.60
Deferred Subs- Direct - AJPH	2601	(165.00)	0.00	0.00	0.00	(165.00)
Deferred Subs - AJPH (PPF)	2603	1,160.58	0.00	0.00	0.00	1,160.58
DEFERRED SUBS-AJPH (PLIMMER-AP)	2604	336,336.49	0.00	0.00	0.00	336,336.49
DEFERRED SUBS-SMWW (WEF-APHA)	2605	197,612.52	0.00	0.00	0.00	197,612.52
Deferred Subs- 1 Seat Std Mth 1 yr	2610	(201.83)	0.00	0.00	0.00	(201.83)
Deferred Subs- 1 Seat Std Mth 2 yr	2611	(0.20)	0.00	0.00	0.00	(0.20)
Deferred Subs- 11-20 Seat Std Mth 1 yr	2612	0.04	0.00	0.00	0.00	0.04
Deferred Subs- 11-20 Seat Std Mth 2 yr	2613	(0.24)	0.00	0.00	0.00	(0.24)
Deferred Subs- 2-5 Seat Std Mth 1 yr	2614	(96.67)	0.00	0.00	0.00	(96.67)
Deferred Subs- 2-5 Seat Std Mth 2 yr	2615	(1.00)	0.00	0.00	0.00	(1.00)
Deferred Subs- 21-50 Seat Standard 2 yr	2617	(0.12)	0.00	0.00	0.00	(0.12)
Deferred Subs- 6-10 Seat Std Mth 1 yr	2618	370.19	0.00	0.00	0.00	370.19
Deferred Subs- 6-10 Seat Std Mth 2 yr	2619	(0.52)	0.00	0.00	0.00	(0.52)

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	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Deferred Subs- Enterprise Std Mth 1 yr	2620	(0.56)	0.00	0.00	0.00	(0.56)
Deferred Subs- Enterprise Std Mth 2 yr	2621	(0.12)	0.00	0.00	0.00	(0.12)
Deferred Subs- TNH (PPF)	2653	0.07	0.00	0.00	0.00	0.07
DEFERRED SUB-TNH (PLIMMER-APHA)	2654	1,202.66	0.00	0.00	0.00	1,202.66
DEFERRED SUBS - BOOKS	2660	4,576.65	0.00	0.00	0.00	4,576.65
DEFERRED SUBS- CCDM	2662	72.00	0.00	0.00	0.00	72.00
Defferred Subs-Food Compendium PPF	2663	(0.01)	0.00	0.00	0.00	(0.01)
Defferred Subs- CCDM(PPF)	2664	3,660.47	0.00	0.00	0.00	3,660.47
DEFERRED SUB-CCDM-CMMEF(PLIMME	2665	73,967.35	0.00	0.00	0.00	73,967.35
Total Deferred Subscription Dues		618,492.75	0.00	0.00	0.00	618,492.75
Unidentified Receipts	2701	86,552.40	0.00	0.00	0.00	86,552.40
PPF Unidentified Receipts	2702	5,651.36	0.00	0.00	0.00	5,651.36
Deferred Revenue - Exhibits	2712	347,904.00	0.00	0.00	0.00	347,904.00
Deferred Revenue - IMIS E-Orders	2714	45,357.91	0.00	0.00	0.00	45,357.91
Deferred Rev - AJPH	2718	255,270.00	0.00	0.00	0.00	255,270.00
Deferred Rev - Advertising	2719	149,982.70	0.00	0.00	0.00	149,982.70
Def Rev - Community Benefit Prog (Kaiser)	2722	13,421.75	0.00	0.00	0.00	13,421.75
Deferred Revenue - A/M Dues (JSA)	2727	65.00	0.00	0.00	0.00	65.00
Total Deferred Other		1,522,697.87	0.00	0.00	0.00	1,522,697.87
Total Current Liabilities:		3,749,621.20	0.00	0.00	0.00	3,749,621.20
Current Portion, Long Term Debt-Bonds	2851	82,493.07	0.00	0.00	0.00	82,493.07
Total Current Portion, LT Debt		82,493.07	0.00	0.00	0.00	82,493.07
Long Term Notes Payable	2801	2,293,669.02	0.00	0.00	0.00	2,293,669.02
Total Long Term Debt		2,293,669.02	0.00	0.00	0.00	2,293,669.02
Total Liabilities		6,125,783.29	0.00	0.00	0.00	6,125,783.29
Net Assets:						
Net Assets		20,765,996.44	314,836.57	9,966,589.94	659,651.67	31,707,074.62
Total Net Assets		20,765,996.44	314,836.57	9,966,589.94	659,651.67	31,707,074.62
Total Liabilities and Net Assets		26,891,779.73	314,836.57	9,966,589.94	659,651.67	37,832,857.91

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Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$280,586.52	Membership Dues	\$2,884,536.72	\$2,831,280.00	\$53,256.72	\$3,390,010.00	\$2,772,353.18	85.09%
167,778.53	Subscription Fees and Royalties	1,318,627.07	1,448,620.00	(129,992.93)	1,764,800.00	1,422,260.69	74.72%
38,088.59	Advertising	353,983.64	250,000.00	103,983.64	336,000.00	218,743.23	105.35%
84,128.11	Book Sales	617,244.41	889,010.00	(271,765.59)	1,080,110.00	974,242.20	57.15%
83,482.50	Convention	8,471,235.20	8,118,510.00	352,725.20	8,332,240.00	7,680,527.88	101.67%
4,760.80	Interest Income	77,400.45	20,510.00	56,890.45	21,350.00	23,888.98	362.53%
0.00	Rent on Subleases	0.00	24,000.00	(24,000.00)	72,000.00	0.00	0.00%
26,711.69	Miscellaneous	198,182.48	214,900.00	(16,717.52)	311,120.00	210,295.46	63.70%
1,019,077.24	Contracts and Grants	9,626,558.62	7,631,502.48	1,995,056.14	9,225,801.15	7,732,278.34	104.34%
0.00	Revenue of Related Org's	0.00	0.00	0.00	0.00	0.00	0.00%
1,704,613.98	Total Revenues from Operations	23,547,768.59	21,428,332.48	2,119,436.11	24,533,431.15	21,034,589.96	95.98%
Expenses from Operations:							
683,360.55	Salaries, Benefits & Taxes	6,824,041.92	8,172,497.27	(1,348,455.35)	9,791,931.19	6,207,070.15	69.69%
363,555.09	Consulting and Temporary Services	2,826,134.92	2,022,965.00	803,169.92	2,340,470.00	2,794,478.58	120.75%
52,119.66	Professional Services	502,735.16	472,750.00	29,985.16	606,900.00	595,816.34	82.84%
197,611.49	Subcontract Costs	2,842,136.86	2,230,380.00	611,756.86	2,351,170.00	1,546,251.63	120.88%
4,337.64	On-Site Convention Costs	3,131,144.97	3,375,480.00	(244,335.03)	3,493,540.00	3,140,654.44	89.63%
23,225.10	Property Mgt, Rent and Utilities	211,937.75	191,600.00	20,337.75	260,190.00	168,455.74	81.45%
33,243.43	Depreciation and Amortization	353,137.71	533,070.00	(179,932.29)	640,260.00	375,894.59	55.16%
(4,129.89)	Equip Rental and Maintenance	70,265.35	80,100.00	(9,834.65)	293,440.00	106,323.34	23.95%
9,177.82	Telephone / Webinar	106,629.98	133,650.00	(27,020.02)	168,980.00	63,375.94	63.10%
47,870.03	Travel and Related Costs	941,981.93	717,495.00	224,486.93	896,770.00	873,512.72	105.04%
48,594.21	Printing and Production	460,375.32	613,700.00	(153,324.68)	736,160.00	612,460.04	62.54%
12,929.21	Cost of Goods Sold	153,839.18	138,640.00	15,199.18	167,930.00	199,337.97	91.61%
18,399.68	Postage, Shipping and Mailing	196,653.31	242,190.00	(45,536.69)	287,480.00	245,301.40	68.41%
(17,339.84)	Supplies and Equipment	74,133.17	56,620.00	17,513.17	94,100.00	82,893.92	78.78%
9,951.58	Insurance	136,413.02	152,440.00	(16,026.98)	175,840.00	128,432.31	77.58%
0.00	Taxes Non-Payroll	374,591.48	374,220.00	371.48	375,620.00	376,692.46	99.73%
6,317.84	Building Interest & Finance Costs	70,705.82	66,700.00	4,005.82	94,800.00	80,083.36	74.58%
164,218.04	Other Costs	3,332,849.84	2,338,800.00	994,049.84	3,273,340.00	2,835,992.77	101.82%
9,770.00	Contributions to Other Orgs	97,860.66	109,700.00	(11,839.34)	136,240.00	96,146.96	71.83%
0.00	Data Processing User Charges	0.00	0.00	0.00	0.00	0.00	0.00%
0.00	Indirect Cost Recovery-Contracts/Grants	0.00	(0.04)	0.04	0.00	(0.07)	0.00%
1,663,211.64	Total Expenses from Operations	22,707,568.35	22,022,997.23	684,571.12	26,185,161.19	20,529,174.59	86.72%
41,402.34	Change in Net Assets from Operations	840,200.24	(594,664.75)	1,434,864.99	(1,651,730.04)	505,415.37	(50.87%)
Non-Operational Activity:							
21,228.69	Investment Income	244,634.20	103,040.00	141,594.20	116,720.00	123,680.93	209.59%
(355,617.64)	Net Investment Apprec/(Deprec)	374,229.03	25,000.00	349,229.03	30,000.00	287,815.99	1247.43%
(292,986.61)	Change in Net Assets	1,459,063.47	(466,624.75)	1,925,688.22	(1,505,010.04)	916,912.29	(96.95%)



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Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$154,855.13	Dues: Regular Members	\$1,582,604.36	\$1,640,290.00	(\$57,685.64)	\$1,968,870.00	\$1,600,748.00	80.38%
21,092.29	Dues: Student Members	221,514.89	244,070.00	(22,555.11)	292,950.00	235,936.22	75.62%
8,875.90	Dues: Retired Members	88,852.51	93,230.00	(4,377.49)	111,890.00	89,929.33	79.41%
4,203.34	Dues: Special Health Worker Members	43,890.83	49,830.00	(5,939.17)	59,810.00	48,227.47	73.38%
2,070.31	Dues: Multiple Membership (primary sections)	21,140.62	16,890.00	4,250.62	20,240.00	22,269.52	104.45%
16,589.59	Dues: Early Career Professionals	165,563.75	154,510.00	11,053.75	185,450.00	151,417.38	89.28%
22,760.96	Dues: Student Bulk Individual	225,401.54	167,430.00	57,971.54	200,950.00	179,920.49	112.17%
36,307.40	Dues: Agency	364,100.92	333,650.00	30,450.92	400,470.00	330,997.57	90.92%
13,831.60	Dues: Agency Individual	129,519.39	89,810.00	39,709.39	107,810.00	89,439.85	120.14%
0.00	Dues: Affiliates	41,947.91	41,570.00	377.91	41,570.00	23,467.35	100.91%
280,586.52	Total Membership Dues	2,884,536.72	2,831,280.00	53,256.72	3,390,010.00	2,772,353.18	85.09%
35.00	Subs: Direct - AJPH	350.00	0.00	350.00	0.00	0.00	0.00%
50,329.34	Subs: Agent - AJPH (All) PPF	459,960.58	546,680.00	(86,719.42)	656,000.00	278,892.81	70.12%
187.85	Subs: Agent - TNH (All) PPF	1,377.21	1,500.00	(122.79)	1,500.00	1,457.04	91.81%
456.00	Subs: AJPH Site Pass	2,280.00	1,800.00	480.00	2,160.00	1,976.00	105.56%
771.00	Subs: AJPH Pay Per View	3,339.00	6,500.00	(3,161.00)	7,800.00	6,519.00	42.81%
32,574.29	Subs: Standard Methods- PPF	319,778.47	0.00	319,778.47	0.00	197,622.00	0.00%
2,625.00	Subs: Standard Methods	20,281.00	275,320.00	(255,039.00)	390,000.00	29,237.00	5.20%
0.00	Revenue Distribution Standard Methods Online	(102,167.29)	(165,000.00)	62,832.71	(220,000.00)	(27,060.89)	46.44%
10,491.42	Subs: Books	90,113.53	140,000.00	(49,886.47)	171,000.00	49,177.01	52.70%
0.00	Single Copy	3,864.00	6,900.00	(3,036.00)	8,280.00	17,851.00	46.67%
9,500.00	AJPH Surcharges	112,050.00	131,400.00	(19,350.00)	157,450.00	298,705.06	71.17%
100.00	AJPH Postage Recovery	3,500.00	2,640.00	860.00	2,640.00	4,110.00	132.58%
0.00	TNH Pay Per Article	0.00	50.00	(50.00)	60.00	0.00	0.00%
0.00	TNH Pay Per Issue	0.00	50.00	(50.00)	60.00	0.00	0.00%
0.00	Pay Per View - Books	432.00	0.00	432.00	0.00	0.00	0.00%
0.00	Reprints	0.00	660.00	(660.00)	800.00	893.99	0.00%
45,970.27	Royalties	118,801.26	110,600.00	8,201.26	137,300.00	126,087.93	86.53%
0.00	Permissions	803.49	4,180.00	(3,376.51)	5,000.00	(2,386.61)	16.07%
14,738.36	Fees: CMART Revenue (Boxwood)	283,863.82	385,340.00	(101,476.18)	444,750.00	439,179.35	63.83%
167,778.53	Total Sub Fees and Royalties	1,318,627.07	1,448,620.00	(129,992.93)	1,764,800.00	1,422,260.69	74.72%
0.00	Advertising-Display-AJPH	19,240.00	47,500.00	(28,260.00)	57,500.00	37,400.00	33.46%
0.00	Advertising-Classified-AJPH	0.00	6,500.00	(6,500.00)	10,000.00	0.00	0.00%
38,088.59	Advertising - Banner	296,744.64	172,500.00	124,244.64	232,500.00	156,928.33	127.63%
0.00	Advertising-Display-TNH	0.00	6,500.00	(6,500.00)	10,000.00	5,350.00	0.00%
0.00	Advertising-Classified-TNH	10,064.00	5,000.00	5,064.00	10,000.00	10,264.90	100.64%
0.00	Advertising-General	27,935.00	12,000.00	15,935.00	16,000.00	8,800.00	174.59%
38,088.59	Total Advertising	353,983.64	250,000.00	103,983.64	336,000.00	218,743.23	105.35%
77,803.31	Book Sales	840,594.15	842,000.00	(1,405.85)	1,025,600.00	922,986.60	81.96%
0.00	Book Sales Over/Under	(7.82)	0.00	(7.82)	0.00	(114.76)	0.00%
5,066.80	E-Book Sales	25,953.47	24,000.00	1,953.47	31,000.00	29,460.09	83.72%
33.30	Paraphernalia Sales	14,782.90	23,010.00	(8,227.10)	23,010.00	22,292.78	64.25%
1,224.70	Book Sales Postage Recovery	3,522.03	0.00	3,522.03	500.00	1,639.33	704.41%
0.00	Revenue Distribution	(267,600.32)	0.00	(267,600.32)	0.00	(2,021.84)	0.00%
84,128.11	Total Book Sales	617,244.41	889,010.00	(271,765.59)	1,080,110.00	974,242.20	57.15%

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Current Period		Current YTD	YTD	YTD	Annual	Prior YTD	Percent of
		Actual	Budget	Variance	Budget	Actual	Budget
0.00	Registration: Regular Members	2,647,565.00	2,741,510.00	(93,945.00)	2,741,510.00	2,530,560.00	96.57%
0.00	Registration: Student Members	738,631.00	715,910.00	22,721.00	715,910.00	712,795.00	103.17%
0.00	Registration: Retired Members	68,130.00	86,770.00	(18,640.00)	86,770.00	60,680.00	78.52%
0.00	Registration: Special Hlth Wkr Members	74,540.00	130,980.00	(56,440.00)	130,980.00	87,625.00	56.91%
0.00	Registration: Agency Members	1,073,795.00	696,400.00	377,395.00	696,400.00	750,800.00	154.19%
0.00	Registration: Transitional Members	368,480.00	355,040.00	13,440.00	355,040.00	289,470.00	103.79%
0.00	Registration: One Day - Members	188,145.00	310,940.00	(122,795.00)	310,940.00	237,480.00	60.51%
0.00	Registration: Non Members	1,230,845.00	959,940.00	270,905.00	959,940.00	1,113,525.00	128.22%
0.00	Registration: One Day - Non Members	60,680.00	54,550.00	6,130.00	54,550.00	70,735.00	111.24%
0.00	Registration: Guests	20,995.00	38,260.00	(17,265.00)	38,260.00	34,980.00	54.87%
25,852.50	Registration: Mid-Year Meeting	25,977.50	5,000.00	20,977.50	60,660.00	27,334.25	42.82%
0.00	Fees: A/M Premium Booths	1,238,720.00	1,016,830.00	221,890.00	1,016,830.00	871,528.38	121.82%
0.00	Fees: A/M Extra Exhibitor Badges	6,040.00	20,000.00	(13,960.00)	20,000.00	33,645.00	30.20%
0.00	Fees: A/M Commercial Exhibit Corner	0.00	0.00	0.00	0.00	4,100.00	0.00%
0.00	Fees: Career Mart-Interview Booths (For Profit)	0.00	600.00	(600.00)	600.00	200.00	0.00%
6,960.00	Fees: A/M CE Enrollment	72,645.00	62,500.00	10,145.00	62,500.00	46,115.00	116.23%
0.00	Fees: Enrollment Online	0.00	400.00	(400.00)	500.00	80.00	0.00%
(1,400.00)	Fees: Applications	56,800.00	40,000.00	16,800.00	80,000.00	25,500.00	71.00%
0.00	Fees: Registration Other	0.00	0.00	0.00	0.00	38,300.00	0.00%
0.00	Fees: A/M Meal Tickets	59,315.45	50,930.00	8,385.45	50,930.00	37,290.00	116.46%
0.00	Fees: A/M Badge Replacement	650.00	0.00	650.00	0.00	300.00	0.00%
0.00	Fees: A/M Cancellation Fees	89,248.00	60,500.00	28,748.00	60,500.00	62,870.00	147.52%
0.00	Fees: A/M Advertising	31,973.00	27,000.00	4,973.00	27,000.00	47,260.00	118.42%
6,810.00	Fees: A/M APHA Live Members	7,470.00	7,500.00	(30.00)	85,140.00	5,631.25	8.77%
20.00	Fees: A/M APHA Live Members	2,340.00	5,170.00	(2,830.00)	5,500.00	5,065.00	42.55%
0.00	Fees: A/M APHA Live - GROUP	0.00	2,100.00	(2,100.00)	2,100.00	625.00	0.00%
0.00	Fees: A/M Sponsorship	182,960.00	460,000.00	(277,040.00)	500,000.00	387,745.00	36.59%
0.00	Fees: A/M Related Org Room Rental	0.00	0.00	0.00	0.00	35,100.00	0.00%
45,240.00	Fees: A/M Other Revenue	225,290.25	269,680.00	(44,389.75)	269,680.00	163,154.00	83.54%
0.00	Fees: A/M Essential Learning Non-Attendee	0.00	0.00	0.00	0.00	35.00	0.00%
83,482.50	Total Convention	8,471,235.20	8,118,510.00	352,725.20	8,332,240.00	7,680,527.88	101.67%
4,760.80	Interest Income	77,400.45	20,510.00	56,890.45	21,350.00	23,888.98	362.53%
4,760.80	Total Interest Income	77,400.45	20,510.00	56,890.45	21,350.00	23,888.98	362.53%
0.00	Rent on Subleases	0.00	24,000.00	(24,000.00)	72,000.00	0.00	0.00%
0.00	Total Rent on Subleases	0.00	24,000.00	(24,000.00)	72,000.00	0.00	0.00%
0.00	In Kind C/G Contributions Rev	1,680.00	0.00	1,680.00	0.00	170.00	0.00%
22,238.00	Miscellaneous Revenue	79,056.49	53,100.00	25,956.49	71,720.00	109,961.67	110.23%
0.00	Contributions to APHA	289.55	1,000.00	(710.45)	3,000.00	3,270.00	9.65%
3,500.00	Sponsorships	21,600.00	0.00	21,600.00	0.00	0.00	0.00%
0.00	Gen Donation Mail	1,429.27	0.00	1,429.27	0.00	0.00	0.00%
287.83	General Donation (website)	287.83	0.00	287.83	0.00	0.00	0.00%
3,430.86	EMC - Online	39,977.62	30,000.00	9,977.62	64,000.00	54,520.98	62.47%
(2,745.00)	EMC Mail	23,315.26	12,000.00	11,315.26	18,000.00	24,782.53	129.53%
0.00	Major Gifts (Individuals over \$5K)	0.00	70,000.00	(70,000.00)	100,000.00	0.00	0.00%
0.00	Help Us, Help Them Donation	8,589.00	10,000.00	(1,411.00)	10,000.00	7,433.00	85.89%
0.00	Car Donation - Member	0.00	0.00	0.00	5,000.00	0.00	0.00%
0.00	Label Sales	21,957.46	38,800.00	(16,842.54)	39,400.00	10,157.28	55.73%
26,711.69	Total Miscellaneous	198,182.48	214,900.00	(16,717.52)	311,120.00	210,295.46	63.70%
502,295.02	Contracts Revenue	3,378,150.75	3,241,840.33	136,310.42	3,543,403.02	2,811,415.18	95.34%
15,000.01	Grants Revenue	193,967.67	591,317.19	(397,349.52)	791,951.07	741,866.15	24.49%

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Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
301,795.21	Interfund Activity	5,699,453.20	3,798,344.96	1,901,108.24	4,890,447.06	4,173,747.01	116.54%
199,987.00	Fees for Service (Exchange of Transaction)	354,987.00	0.00	354,987.00	0.00	5,250.00	0.00%
1,019,077.24	Total Contracts and Grants	9,626,558.62	7,631,502.48	1,995,056.14	9,225,801.15	7,732,278.34	104.34%
1,704,613.98	Total Revenues from Operations	23,547,768.59	21,428,332.48	2,119,436.11	24,533,431.15	21,034,589.96	95.98%
	Expenses from Operations:						
471,771.76	Full Time Salaries	4,674,353.55	6,025,732.00	(1,351,378.45)	7,219,770.00	4,319,396.40	64.74%
30,543.61	Annual Leave Taken	284,048.59	0.00	284,048.59	0.00	299,249.02	0.00%
8,327.17	Sick Leave Taken	134,843.12	0.00	134,843.12	0.00	106,575.02	0.00%
14,926.03	Other Leave Taken (P/A/C)	81,281.14	0.00	81,281.14	0.00	68,812.99	0.00%
525,568.57	Total Salaries & Wages	5,174,526.40	6,025,732.00	(851,205.60)	7,219,770.00	4,794,033.43	71.67%
38,971.46	FICA tax	375,386.65	0.00	375,386.65	0.00	344,212.75	0.00%
(26.36)	Unemployment Insurance	13,297.72	0.00	13,297.72	0.00	12,886.33	0.00%
0.00	Other Benefits Allocations	0.00	1,785,216.42	(1,785,216.42)	2,138,969.02	(63.11)	0.00%
1,353.73	DC Employer PFL	14,866.57	0.00	14,866.57	0.00	18,291.12	0.00%
4,117.74	Dental	40,004.25	0.00	40,004.25	0.00	33,266.89	0.00%
75,983.58	Major Medical	746,963.68	0.00	746,963.68	0.00	644,294.42	0.00%
27,122.87	Pension Costs	264,099.86	361,548.85	(97,448.99)	433,192.17	241,423.11	60.97%
2,465.30	Employee Life Insurance	41,611.19	0.00	41,611.19	0.00	43,668.65	0.00%
4,167.83	Employee Disability Insurance	41,035.12	0.00	41,035.12	0.00	38,812.37	0.00%
2,984.29	Annual Leave/Severance Pay	105,067.18	0.00	105,067.18	0.00	28,643.85	0.00%
651.54	Worker Compensation Insurance	7,183.30	0.00	7,183.30	0.00	7,600.34	0.00%
157,791.98	Total Employee Benefits / PR Taxes	1,649,515.52	2,146,765.27	(497,249.75)	2,572,161.19	1,413,036.72	64.13%
175,978.39	Consultants (Companies Only)	1,621,714.46	1,184,545.00	437,169.46	1,373,380.00	1,837,469.85	118.08%
168,872.27	Consultants (Individuals Only)	1,073,594.48	827,260.00	246,334.48	937,530.00	705,996.88	114.51%
18,704.43	Temporaries (Agencies)	130,825.98	11,160.00	119,665.98	29,560.00	251,011.85	442.58%
363,555.09	Total Consulting / Temporary Services	2,826,134.92	2,022,965.00	803,169.92	2,340,470.00	2,794,478.58	120.75%
924.00	Personnel Recruitment	15,309.12	12,500.00	2,809.12	15,800.00	33,286.47	96.89%
2,124.43	Fees: Outside Payroll Services	22,584.46	32,800.00	(10,215.54)	39,700.00	20,770.44	56.89%
11,064.50	Legal Services	75,799.81	6,700.00	69,099.81	25,500.00	60,650.44	297.25%
0.00	Audit & Tax Services	62,140.00	79,280.00	(17,140.00)	84,280.00	58,778.75	73.73%
22,282.45	Fees: Commissions	214,800.94	239,980.00	(25,179.06)	300,130.00	234,745.69	71.57%
0.00	Fees: PPF Commissions	0.00	6,090.00	(6,090.00)	10,300.00	5,963.16	0.00%
15,724.28	Fees: Other Serv (Misc Exp)	112,100.83	95,400.00	16,700.83	131,190.00	181,621.39	85.45%
52,119.66	Total Professional Services	502,735.16	472,750.00	29,985.16	606,900.00	595,816.34	82.84%
197,611.49	Contracts/Grants -Subcontracts	2,842,136.86	2,230,380.00	611,756.86	2,351,170.00	1,546,251.63	120.88%
197,611.49	Total Subcontract Costs	2,842,136.86	2,230,380.00	611,756.86	2,351,170.00	1,546,251.63	120.88%
0.00	A/M: Meal Functions (Ticketed)	86,261.91	63,030.00	23,231.91	63,030.00	40,358.10	136.86%
0.00	A/M: Space Rental	144,367.72	191,030.00	(46,662.28)	198,120.00	216,622.00	72.87%
0.00	A/M: Shuttle Bus & Other Trans	142,664.93	169,080.00	(26,415.07)	169,080.00	173,321.80	84.38%
0.00	A/M: Labor	899,800.35	1,023,480.00	(123,679.65)	1,049,480.00	1,091,321.00	85.74%
0.00	A/M: Audio Visual	328,481.61	344,760.00	(16,278.39)	369,340.00	377,438.99	88.94%
0.00	A/M: Decorating	477,178.84	393,820.00	83,358.84	398,820.00	271,425.63	119.65%
0.00	A/M: Furn & Equip Rental	24,811.68	2,300.00	22,511.68	2,300.00	0.00	1078.77%
0.00	A/M: Signs	86,547.52	63,040.00	23,507.52	63,040.00	19,814.03	137.29%

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Current Period		Current YTD	YTD	YTD	Annual	Prior YTD	Percent of
		Actual	Budget	Variance	Budget	Actual	Budget
0.00	A/M: Freight	12,649.70	53,000.00	(40,350.30)	53,000.00	52,792.38	23.87%
0.00	A/M: Badges	47,557.28	51,700.00	(4,142.72)	51,700.00	21,751.13	91.99%
0.00	A/M: Telephone	160,338.21	195,840.00	(35,501.79)	195,840.00	132,729.50	81.87%
0.00	A/M: Gratuities	234.00	2,000.00	(1,766.00)	2,000.00	450.43	11.70%
0.00	A/M: Entertainment	51,299.92	73,500.00	(22,200.08)	73,500.00	17,351.63	69.80%
0.00	A/M: ADA Services	69,802.05	60,300.00	9,502.05	65,020.00	45,465.09	107.35%
0.00	A/M: Convention Staff Travel	61,018.42	69,690.00	(8,671.58)	69,690.00	53,898.46	87.56%
0.00	A/M: Convention Other Travel	34,138.92	50,510.00	(16,371.08)	51,030.00	43,306.52	66.90%
847.64	A/M: Food & Bev (Non-Ticketed)	105,766.25	77,570.00	28,196.25	117,140.00	55,598.91	90.29%
0.00	A/M: Registration	99,982.49	103,240.00	(3,257.51)	103,240.00	65,121.25	96.84%
0.00	A/M: Abstract Management	250,630.00	250,630.00	0.00	250,630.00	139,018.75	100.00%
0.00	A/M: Speaker Fees	12,821.92	69,070.00	(56,248.08)	76,650.00	35,644.14	16.73%
3,490.00	A/M: Virtual Platform	31,186.75	63,510.00	(32,323.25)	66,510.00	284,264.18	46.89%
0.00	A/M: Miscellaneous Other	3,604.50	4,380.00	(775.50)	4,380.00	2,960.52	82.29%
4,337.64	Total On-Site Convention Costs	3,131,144.97	3,375,480.00	(244,335.03)	3,493,540.00	3,140,654.44	89.63%
0.00	Rent Expense - Amortized Fees	0.00	0.00	0.00	3,800.00	0.00	0.00%
6,141.86	Cleaning Services	67,563.95	67,000.00	563.95	85,600.00	60,287.30	78.93%
1,562.50	Window Washing	1,562.50	3,900.00	(2,337.50)	5,250.00	3,125.00	29.76%
597.43	Trash/Recycle	6,533.22	10,500.00	(3,966.78)	14,000.00	5,494.02	46.67%
410.00	Landscape Maintenance	2,050.00	4,400.00	(2,350.00)	5,340.00	2,050.00	38.39%
0.00	Water Treatment	0.00	0.00	0.00	500.00	0.00	0.00%
121.99	Pest Control	1,013.91	1,100.00	(86.09)	1,400.00	1,039.02	72.42%
0.00	Snow Removal	0.00	2,400.00	(2,400.00)	5,000.00	0.00	0.00%
836.00	Security	8,408.84	13,300.00	(4,891.16)	15,000.00	7,162.92	56.06%
0.00	Engineer Uniforms	0.00	0.00	0.00	500.00	0.00	0.00%
12,153.21	Utilities	120,409.77	85,000.00	35,409.77	115,000.00	86,307.97	104.70%
1,402.11	Water	4,395.56	4,000.00	395.56	8,000.00	2,989.51	54.94%
0.00	Oil	0.00	0.00	0.00	800.00	0.00	0.00%
23,225.10	Total Prop. Mgt., Rent and Utilities	211,937.75	191,600.00	20,337.75	260,190.00	168,455.74	81.45%
0.00	Depr/Furn, Fax & Equipment	221.76	190.00	31.76	230.00	7,516.07	96.42%
2,283.76	Depr/ Data Processing Equip	35,994.76	61,800.00	(25,805.24)	74,310.00	34,085.39	48.44%
1,083.25	Depr/ Software Development	8,409.59	37,180.00	(28,770.41)	44,830.00	26,805.46	18.76%
34.55	Depr/ Software	1,024.73	0.00	1,024.73	0.00	1,121.00	0.00%
0.00	Depr/ Website Development	19,827.09	30,400.00	(10,572.91)	36,500.00	26,436.10	54.32%
20,021.50	Depr/ Building	200,215.00	200,200.00	15.00	240,260.00	199,667.80	83.33%
866.41	Depr/Building Improvements	8,664.10	61,400.00	(52,735.90)	73,740.00	8,640.40	11.75%
0.00	DP Depr Allocation	0.00	0.00	0.00	0.00	612.68	0.00%
889.79	Depr Building Carpet	8,897.90	8,900.00	(2.10)	10,680.00	8,874.60	83.31%
8,064.17	Depr Building Equipment Replacement	69,882.78	133,000.00	(63,117.22)	159,710.00	62,135.09	43.76%
33,243.43	Total Depreciation / Amortization	353,137.71	533,070.00	(179,932.29)	640,260.00	375,894.59	55.16%
870.11	Repairs and Maintenance	47,577.18	54,400.00	(6,822.82)	210,440.00	73,937.07	22.61%
(5,000.00)	Repairs and Maintenance - Elevators	0.00	0.00	0.00	15,000.00	5,220.80	0.00%
0.00	Repairs and Maintenance - HVAC	2,138.00	7,700.00	(5,562.00)	30,000.00	8,899.30	7.13%
0.00	Repairs and Maintenance - Plumbing	4,600.00	0.00	4,600.00	8,000.00	425.00	57.50%
0.00	Office Equip Lease/Rental	15,072.49	18,000.00	(2,927.51)	30,000.00	17,841.17	50.24%
0.00	DP Equipment Allocation	877.68	0.00	877.68	0.00	0.00	0.00%
(4,129.89)	Total Equip Rental / Maintenance	70,265.35	80,100.00	(9,834.65)	293,440.00	106,323.34	23.95%
5,477.82	Telephone and Fax	27,878.86	34,790.00	(6,911.14)	48,770.00	28,205.43	57.16%
3,700.00	Webinar	78,751.12	98,860.00	(20,108.88)	120,210.00	35,170.51	65.51%
9,177.82	Total Telephone / Webinar	106,629.98	133,650.00	(27,020.02)	168,980.00	63,375.94	63.10%

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9,307.58	Travel: Staff	126,414.22	116,900.00	9,514.22	155,310.00	114,578.83	81.39%
3,771.22	Travel: Consultants	25,226.84	76,490.00	(51,263.16)	96,670.00	10,909.68	26.10%
27,157.34	Travel: Member	326,304.15	227,440.00	98,864.15	285,710.00	205,756.63	114.21%
3,832.91	Travel: Seminar Reg Fees	69,565.59	35,400.00	34,165.59	49,100.00	19,702.23	141.68%
2,822.50	Travel: Audio Visual	87,563.83	71,770.00	15,793.83	74,870.00	110,479.61	116.95%
994.93	Training / Professional Development	25,364.84	37,000.00	(11,635.16)	50,200.00	10,530.20	50.53%
(16.45)	Food Services/Meeting Hospitality	281,542.46	152,495.00	129,047.46	184,910.00	401,555.54	152.26%
47,870.03	Total Travel and Related Costs	941,981.93	717,495.00	224,486.93	896,770.00	873,512.72	105.04%
33,323.87	Printing	358,070.06	436,660.00	(78,589.94)	517,560.00	489,527.58	69.18%
0.00	Printing for Reprints	319.12	0.00	319.12	1,200.00	517.39	26.59%
9,270.49	Graphic Arts Services	32,981.76	52,140.00	(19,158.24)	57,620.00	41,252.61	57.24%
0.00	Word Processing	4,272.25	2,000.00	2,272.25	4,000.00	4,606.56	106.81%
0.00	Binding	580.00	980.00	(400.00)	1,480.00	1,615.00	39.19%
3,280.00	Copy Editing	48,525.25	85,800.00	(37,274.75)	106,960.00	59,880.33	45.37%
1,595.00	Proof Reading	4,050.00	5,000.00	(950.00)	6,200.00	3,155.00	65.32%
768.33	Storage- Vendor/Publisher	8,081.63	18,390.00	(10,308.37)	24,050.00	9,481.70	33.60%
356.52	Duplicating-Inside<1.5K Copies	3,495.25	12,730.00	(9,234.75)	16,990.00	2,423.87	20.57%
0.00	Duplicating-Outside->1.5K	0.00	0.00	0.00	100.00	0.00	0.00%
48,594.21	Total Printing and Production	460,375.32	613,700.00	(153,324.68)	736,160.00	612,460.04	62.54%
8,928.89	Cost of Goods Sold	110,231.56	62,600.00	47,631.56	77,230.00	182,802.06	142.73%
4,000.32	COGS Amort-Print on Demand	36,568.56	72,540.00	(35,971.44)	87,100.00	10,443.56	41.98%
0.00	COGS- Paraphernalia	6,746.47	3,500.00	3,246.47	3,500.00	4,874.69	192.76%
0.00	Book Issues	18.22	0.00	18.22	100.00	63.26	18.22%
0.00	Book Obsolescence	274.37	0.00	274.37	0.00	1,154.40	0.00%
12,929.21	Total Cost of Goods Sold	153,839.18	138,640.00	15,199.18	167,930.00	199,337.97	91.61%
10,911.89	Postage	154,552.74	177,550.00	(22,997.26)	203,350.00	183,058.04	76.00%
2,605.38	Delivery Services (UPS/Fed Ex)	14,258.22	27,990.00	(13,731.78)	39,950.00	32,802.17	35.69%
2,947.35	Fees: Mail Serv - Less Postage	17,103.82	27,600.00	(10,496.18)	33,100.00	20,455.37	51.67%
237.73	Fees: Pubs Dist & Fulfillment	4,683.89	9,050.00	(4,366.11)	10,980.00	8,918.93	42.66%
1,697.33	Freight	6,054.64	0.00	6,054.64	100.00	66.89	6054.64%
18,399.68	Total Postage / Shipping / Mailing	196,653.31	242,190.00	(45,536.69)	287,480.00	245,301.40	68.41%
(18,185.59)	Materials & Supplies	66,910.58	53,620.00	13,290.58	86,600.00	57,626.13	77.26%
845.75	Equipment for Projects	1,043.97	1,500.00	(456.03)	4,000.00	2,201.38	26.10%
0.00	Software- One Year Use Only	6,178.62	1,500.00	4,678.62	3,500.00	23,066.41	176.53%
(17,339.84)	Total Supplies & Equipment	74,133.17	56,620.00	17,513.17	94,100.00	82,893.92	78.78%
0.00	Insurance (Non-Staff)	36,897.22	152,440.00	(115,542.78)	175,840.00	35,838.21	20.98%
9,951.58	Insurance Allocation	99,515.80	0.00	99,515.80	0.00	92,594.10	0.00%
9,951.58	Total Insurance	136,413.02	152,440.00	(16,026.98)	175,840.00	128,432.31	77.58%
130,300.00	Stipends	1,562,113.51	26,510.00	1,535,603.51	446,510.00	1,332,625.00	349.85%
3,800.00	Honoraria	32,642.60	41,500.00	(8,857.40)	41,700.00	77,099.90	78.28%
255.00	Awards - Plaques, Etc	30,196.31	17,640.00	12,556.31	20,840.00	270,127.13	144.90%
0.00	Admin Expense	23.06	700.00	(676.94)	700.00	0.00	3.29%
0.00	Operating Contingency	0.00	0.00	0.00	50,000.00	0.00	0.00%
0.00	Scholarship	650,000.00	1,000,000.00	(350,000.00)	1,200,000.00	0.00	54.17%
734.03	Publicity and Promotion	56,797.01	130,750.00	(73,952.99)	160,170.00	68,974.26	35.46%
3,833.68	Subscriptions/Publications	82,808.80	81,720.00	1,088.80	91,920.00	79,982.47	90.09%
0.00	Mailing Lists	666.30	8,000.00	(7,333.70)	10,000.00	6,000.00	6.66%

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Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
19,566.66	Dues to Other Organizations	61,574.15	66,920.00	(5,345.85)	84,850.00	41,143.60	72.57%
0.00	Sect/Affil/PDB/ - Projects	294.00	87,500.00	(87,206.00)	105,000.00	0.00	0.28%
11,396.49	Fees: Bank	334,837.80	321,010.00	13,827.80	347,030.00	324,655.44	96.49%
(5,667.82)	Fees: Computer Access	522,707.80	552,550.00	(29,842.20)	689,620.00	530,600.80	75.80%
0.00	Filing Fees	163.50	4,000.00	(3,836.50)	10,000.00	0.00	1.64%
0.00	Bad Debt Expense	(1,975.00)	0.00	(1,975.00)	15,000.00	104,784.17	(13.17)%
0.00	Taxes- Non-Payroll	374,591.48	374,220.00	371.48	375,620.00	376,692.46	99.73%
4,622.32	Interest Expense Bondholders	50,650.62	49,700.00	950.62	60,000.00	60,028.16	84.42%
0.00	Remarketing Fees	0.00	0.00	0.00	7,200.00	0.00	0.00%
0.00	LOC Fees	3,100.00	0.00	3,100.00	7,200.00	3,100.00	43.06%
1,695.52	Amortized LOC Fees	16,955.20	17,000.00	(44.80)	20,400.00	16,955.20	83.11%
170,535.88	Total Other Costs	3,778,147.14	2,779,720.00	998,427.14	3,743,760.00	3,292,768.59	100.92%
9,770.00	APHA Contributions	97,860.66	109,700.00	(11,839.34)	136,240.00	96,146.96	71.83%
9,770.00	Total Contributions to Other Orgs	97,860.66	109,700.00	(11,839.34)	136,240.00	96,146.96	71.83%
113,242.46	Indirect Costs	856,245.82	780,424.65	75,821.17	914,257.83	929,315.88	93.65%
(113,242.46)	Indirect Costs (Contra)	(856,245.82)	(780,424.69)	(75,821.13)	(914,257.83)	(929,315.95)	93.65%
0.00	Total Indirect Cost Recovery-C/G	0.00	(0.04)	0.04	0.00	(0.07)	0.00%
1,663,211.64	Total Expenses from Operations	22,707,568.35	22,022,997.23	684,571.12	26,185,161.19	20,529,174.59	86.72%
41,402.34	Change in Net Assets fr Operations	840,200.24	(594,664.75)	1,434,864.99	(1,651,730.04)	505,415.37	(50.87)%
Non-Operational Activity:							
23,099.92	Investment Income (Int & Dividends)	202,322.91	100,000.00	102,322.91	120,000.00	175,238.89	168.60%
(5,525.76)	Investment Service Fee	(68,161.64)	(54,960.00)	(13,201.64)	(73,280.00)	(55,465.56)	93.02%
3,654.53	Gain/Loss on Sale of Securities	110,472.93	58,000.00	52,472.93	70,000.00	3,907.60	157.82%
21,228.69	Total Investment Income	244,634.20	103,040.00	141,594.20	116,720.00	123,680.93	209.59%
(355,617.64)	Unrealized Gain/Loss on Invest	374,229.03	25,000.00	349,229.03	30,000.00	287,815.99	1247.43%
(355,617.64)	Total Net Investment Apprec/(Deprec)	374,229.03	25,000.00	349,229.03	30,000.00	287,815.99	1247.43%
(292,986.61)	Change in Net Assets	1,459,063.47	(466,624.75)	1,925,688.22	(1,505,010.04)	916,912.29	(96.95)%

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	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Perm Restricted Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
<b>Revenues from Operations:</b>						
Membership Dues	\$2,884,536.72	\$0.00	\$0.00	\$0.00	\$2,884,536.72	\$2,772,353.18
Subscription Fees and Royalties	1,318,627.07	0.00	0.00	0.00	1,318,627.07	1,422,260.69
Advertising	353,983.64	0.00	0.00	0.00	353,983.64	218,743.23
Book Sales	617,244.41	0.00	0.00	0.00	617,244.41	974,242.20
Convention	8,471,235.20	0.00	0.00	0.00	8,471,235.20	7,680,527.88
Interest Income	77,400.45	12,545.28	(4,549.79)	0.00	85,395.94	30,114.02
Miscellaneous	198,182.48	200,890.82	150.00	0.00	399,223.30	374,253.90
Contracts and Grants	9,626,558.62	(3,293,822.37)	0.00	0.00	6,332,736.25	6,899,570.94
<b>Total Revenues from Operations</b>	<b>23,547,768.59</b>	<b>(3,080,386.27)</b>	<b>(4,399.79)</b>	<b>0.00</b>	<b>20,462,982.53</b>	<b>20,372,066.04</b>
<b>Expenses from Operations:</b>						
Salaries, Benefits & Taxes	6,824,041.92	0.00	0.00	0.00	6,824,041.92	6,207,070.15
Consulting and Temporary Services	2,826,134.92	0.00	0.00	0.00	2,826,134.92	2,794,478.58
Professional Services	502,735.16	0.00	0.00	0.00	502,735.16	595,816.34
Subcontract Costs	2,842,136.86	0.00	0.00	0.00	2,842,136.86	1,546,251.63
On-Site Convention Costs	3,131,144.97	0.00	0.00	0.00	3,131,144.97	3,140,654.44
Property Mgt, Rent and Utilities	211,937.75	0.00	0.00	0.00	211,937.75	168,455.74
Depreciation and Amortization	353,137.71	0.00	0.00	0.00	353,137.71	375,894.59
Equip Rental and Maintenance	70,265.35	0.00	0.00	0.00	70,265.35	106,323.34
Telephone / Webinar	106,629.98	0.00	0.00	0.00	106,629.98	63,375.94
Travel and Related Costs	941,981.93	0.00	0.00	0.00	941,981.93	873,512.72
Printing and Production	460,375.32	0.00	0.00	0.00	460,375.32	612,460.04
Cost of Goods Sold	153,839.18	0.00	0.00	0.00	153,839.18	199,337.97
Postage, Shipping and Mailing	196,653.31	0.00	0.00	0.00	196,653.31	245,301.40
Supplies and Equipment	74,133.17	0.00	0.00	0.00	74,133.17	82,893.92
Insurance	136,413.02	0.00	0.00	0.00	136,413.02	128,432.31
Taxes Non-Payroll	374,591.48	0.00	0.00	0.00	374,591.48	376,692.46
Building Interest & Finance Costs	70,705.82	0.00	0.00	0.00	70,705.82	80,083.36
Other Costs	3,332,849.84	0.00	0.00	0.00	3,332,849.84	2,835,992.77
Contributions to Other Orgs	97,860.66	0.00	0.00	0.00	97,860.66	96,146.96
Indirect Cost Recovery-Contracts/Grants	0.00	0.00	0.00	0.00	0.00	(0.07)
<b>Total Expenses from Operations</b>	<b>22,707,568.35</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>22,707,568.35</b>	<b>20,529,174.59</b>
<b>Change in Net Assets from Operations</b>	<b>840,200.24</b>	<b>(3,080,386.27)</b>	<b>(4,399.79)</b>	<b>0.00</b>	<b>(2,244,585.82)</b>	<b>(157,108.55)</b>
<b>Non-Operational Activity:</b>						
Investment Income	244,634.20	0.00	0.00	0.00	244,634.20	123,680.93
Net Investment Apprec/(Deprec)	374,229.03	0.00	0.00	0.00	374,229.03	287,815.99
<b>Change in Net Assets</b>	<b>1,459,063.47</b>	<b>(3,080,386.27)</b>	<b>(4,399.79)</b>	<b>0.00</b>	<b>(1,625,722.59)</b>	<b>254,388.37</b>

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	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Revenues from Operations:							
Dues: Regular Members	4100	\$1,582,604.36	\$0.00	\$0.00	\$0.00	\$1,582,604.36	\$1,600,748.00
Dues: Student Members	4102	221,514.89	0.00	0.00	0.00	221,514.89	235,936.22
Dues: Retired Members	4103	88,852.51	0.00	0.00	0.00	88,852.51	89,929.33
Dues: Special Health Worker Members	4104	43,890.83	0.00	0.00	0.00	43,890.83	48,227.47
Dues: Multiple Membership (primary sections)	4107	21,140.62	0.00	0.00	0.00	21,140.62	22,269.52
Dues: Early Career Professionals	4109	165,563.75	0.00	0.00	0.00	165,563.75	151,417.38
Dues: Student Bulk Individual	4110	225,401.54	0.00	0.00	0.00	225,401.54	179,920.49
Dues: Agency	4150	364,100.92	0.00	0.00	0.00	364,100.92	330,997.57
Dues: Agency Individual	4151	129,519.39	0.00	0.00	0.00	129,519.39	89,439.85
Dues: Affiliates	4160	41,947.91	0.00	0.00	0.00	41,947.91	23,467.35
Total Membership Dues		<u>2,884,536.72</u>	0.00	0.00	0.00	2,884,536.72	2,772,353.18
Subs: Direct - AJPH	4201	350.00	0.00	0.00	0.00	350.00	0.00
Subs: Agent - AJPH (All) PPF	4202	459,960.58	0.00	0.00	0.00	459,960.58	278,892.81
Subs: Agent - TNH (All) PPF	4203	1,377.21	0.00	0.00	0.00	1,377.21	1,457.04
Subs: AJPH Site Pass	4212	2,280.00	0.00	0.00	0.00	2,280.00	1,976.00
Subs: AJPH Pay Per View	4214	3,339.00	0.00	0.00	0.00	3,339.00	6,519.00
Subs: Standard Methods- PPF	4219	319,778.47	0.00	0.00	0.00	319,778.47	197,622.00
Subs: Standard Methods	4220	20,281.00	0.00	0.00	0.00	20,281.00	29,237.00
Revenue Distribution Standard Methods							
Online	4221	(102,167.29)	0.00	0.00	0.00	(102,167.29)	(27,060.89)
Subs: Books	4222	90,113.53	0.00	0.00	0.00	90,113.53	49,177.01
Single Copy	4250	3,864.00	0.00	0.00	0.00	3,864.00	17,851.00
AJPH Surcharges	4255	112,050.00	0.00	0.00	0.00	112,050.00	298,705.06
AJPH Postage Recovery	4257	3,500.00	0.00	0.00	0.00	3,500.00	4,110.00
Pay Per View - Books	4273	432.00	0.00	0.00	0.00	432.00	0.00
Reprints	4300	0.00	0.00	0.00	0.00	0.00	893.99
Royalties	4302	118,801.26	0.00	0.00	0.00	118,801.26	126,087.93
Permissions	4303	803.49	0.00	0.00	0.00	803.49	(2,386.61)
Fees: CMART Revenue (Boxwood)	4350	283,863.82	0.00	0.00	0.00	283,863.82	439,179.35
Total Sub Fees and Royalties		<u>1,318,627.07</u>	0.00	0.00	0.00	1,318,627.07	1,422,260.69
Advertising-Display-AJPH	4400	19,240.00	0.00	0.00	0.00	19,240.00	37,400.00
Advertising - Banner	4404	296,744.64	0.00	0.00	0.00	296,744.64	156,928.33
Advertising-Display-TNH	4405	0.00	0.00	0.00	0.00	0.00	5,350.00
Advertising-Classified-TNH	4406	10,064.00	0.00	0.00	0.00	10,064.00	10,264.90
Advertising-General	4407	27,935.00	0.00	0.00	0.00	27,935.00	8,800.00
Total Advertising		<u>353,983.64</u>	0.00	0.00	0.00	353,983.64	218,743.23
Book Sales	4500	840,594.15	0.00	0.00	0.00	840,594.15	922,986.60
Book Sales Over/Under	4503	(7.82)	0.00	0.00	0.00	(7.82)	(114.76)
E-Book Sales	4504	25,953.47	0.00	0.00	0.00	25,953.47	29,460.09
Paraphernalia Sales	4507	14,782.90	0.00	0.00	0.00	14,782.90	22,292.78
Book Sales Postage Recovery	4510	3,522.03	0.00	0.00	0.00	3,522.03	1,639.33



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	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Revenue Distribution	4550	(267,600.32)	0.00	0.00	0.00	(267,600.32)	(2,021.84)
Total Book Sales		617,244.41	0.00	0.00	0.00	617,244.41	974,242.20
Registration: Regular Members	4600	2,647,565.00	0.00	0.00	0.00	2,647,565.00	2,530,560.00
Registration: Student Members	4602	738,631.00	0.00	0.00	0.00	738,631.00	712,795.00
Registration: Retired Members	4603	68,130.00	0.00	0.00	0.00	68,130.00	60,680.00
Registration: Special Hlth Wkr Members	4604	74,540.00	0.00	0.00	0.00	74,540.00	87,625.00
Registration: Agency Members	4606	1,073,795.00	0.00	0.00	0.00	1,073,795.00	750,800.00
Registration: Transitional Members	4609	368,480.00	0.00	0.00	0.00	368,480.00	289,470.00
Registration: One Day - Members	4630	188,145.00	0.00	0.00	0.00	188,145.00	237,480.00
Registration: Non Members	4640	1,230,845.00	0.00	0.00	0.00	1,230,845.00	1,113,525.00
Registration: One Day - Non Members	4660	60,680.00	0.00	0.00	0.00	60,680.00	70,735.00
Registration: Guests	4670	20,995.00	0.00	0.00	0.00	20,995.00	34,980.00
Registration: Mid-Year Meeting	4686	25,977.50	0.00	0.00	0.00	25,977.50	27,334.25
Fees: A/M Premium Booths	4702	1,238,720.00	0.00	0.00	0.00	1,238,720.00	871,528.38
Fees: A/M Extra Exhibitor Badges	4703	6,040.00	0.00	0.00	0.00	6,040.00	33,645.00
Fees: A/M Commercial Exhibit Corner	4707	0.00	0.00	0.00	0.00	0.00	4,100.00
Fees: Career Mart-Interview Booths (For Profit)	4803	0.00	0.00	0.00	0.00	0.00	200.00
Fees: A/M CE Enrollment	4850	72,645.00	0.00	0.00	0.00	72,645.00	46,115.00
Fees: Enrollment Online	4852	0.00	0.00	0.00	0.00	0.00	80.00
Fees: Applications	4861	56,800.00	0.00	0.00	0.00	56,800.00	25,500.00
Fees: Registration Other	4870	0.00	0.00	0.00	0.00	0.00	38,300.00
Fees: A/M Meal Tickets	4901	59,315.45	0.00	0.00	0.00	59,315.45	37,290.00
Fees: A/M Badge Replacement	4902	650.00	0.00	0.00	0.00	650.00	300.00
Fees: A/M Cancellation Fees	4925	89,248.00	0.00	0.00	0.00	89,248.00	62,870.00
Fees: A/M Advertising	4930	31,973.00	0.00	0.00	0.00	31,973.00	47,260.00
Fees: A/M APHA Live Members	4932	7,470.00	0.00	0.00	0.00	7,470.00	5,631.25
Fees: A/M APHA Live Members	4933	2,340.00	0.00	0.00	0.00	2,340.00	5,065.00
Fees: A/M APHA Live - GROUP	4934	0.00	0.00	0.00	0.00	0.00	625.00
Fees: A/M Sponsorship	4940	182,960.00	0.00	0.00	0.00	182,960.00	387,745.00
Fees: A/M Related Org Room Rental	4950	0.00	0.00	0.00	0.00	0.00	35,100.00
Fees: A/M Other Revenue	4960	225,290.25	0.00	0.00	0.00	225,290.25	163,154.00
Fees: A/M Essential Learning Non-Attendee	4973	0.00	0.00	0.00	0.00	0.00	35.00
Total Convention		8,471,235.20	0.00	0.00	0.00	8,471,235.20	7,680,527.88
Interest Income	5100	77,400.45	12,545.28	(4,549.79)	0.00	85,395.94	30,114.02
Total Interest Income		77,400.45	12,545.28	(4,549.79)	0.00	85,395.94	30,114.02
In Kind C/G Contributions Rev	5300	1,680.00	0.00	0.00	0.00	1,680.00	170.00
Miscellaneous Revenue	5303	79,056.49	2,556.91	0.00	0.00	81,613.40	130,858.87
Contributions to APHA	5400	289.55	107,357.90	0.00	0.00	107,647.45	50,018.51
Sponsorships	5401	21,600.00	0.00	0.00	0.00	21,600.00	5,000.00
Gen Donation Mail	5449	1,429.27	45.00	0.00	0.00	1,474.27	4,550.00
General Donation (website)	5450	287.83	0.00	0.00	0.00	287.83	0.00
EMC - Online	5451	39,977.62	58,431.01	150.00	0.00	98,558.63	117,941.47
EMC Mail	5452	23,315.26	32,500.00	0.00	0.00	55,815.26	48,124.77
Help Us, Help Them Donation	5454	8,589.00	0.00	0.00	0.00	8,589.00	7,433.00

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SOA-By Restriction Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Label Sales	5500	21,957.46	0.00	0.00	0.00	21,957.46	10,157.28
Total Miscellaneous		198,182.48	200,890.82	150.00	0.00	399,223.30	374,253.90
Contracts Revenue	5700	3,378,150.75	31,465.65	0.00	0.00	3,409,616.40	2,811,415.18
Grants Revenue	5701	193,967.67	2,399,972.00	0.00	0.00	2,593,939.67	879,905.86
Interfund Activity	5702	5,699,453.20	(5,725,260.02)	0.00	0.00	(25,806.82)	3,202,999.90
Fees for Service (Exchange of Transaction)	5704	354,987.00	0.00	0.00	0.00	354,987.00	5,250.00
Total Contracts and Grants		9,626,558.62	(3,293,822.37)	0.00	0.00	6,332,736.25	6,899,570.94
Total Revenues from Operations		23,547,768.59	(3,080,386.27)	(4,399.79)	0.00	20,462,982.53	20,372,066.04
Expenses from Operations:							
Full Time Salaries	6100	4,674,353.55	0.00	0.00	0.00	4,674,353.55	4,319,396.40
Annual Leave Taken	6102	284,048.59	0.00	0.00	0.00	284,048.59	299,249.02
Sick Leave Taken	6103	134,843.12	0.00	0.00	0.00	134,843.12	106,575.02
Other Leave Taken (P/A/C)	6104	81,281.14	0.00	0.00	0.00	81,281.14	68,812.99
Total Salaries & Wages		5,174,526.40	0.00	0.00	0.00	5,174,526.40	4,794,033.43
FICA tax	6200	375,386.65	0.00	0.00	0.00	375,386.65	344,212.75
Unemployment Insurance	6201	13,297.72	0.00	0.00	0.00	13,297.72	12,886.33
Other Benefits Allocations	6202	0.00	0.00	0.00	0.00	0.00	(63.11)
DC Employer PFL	6203	14,866.57	0.00	0.00	0.00	14,866.57	18,291.12
Dental	6249	40,004.25	0.00	0.00	0.00	40,004.25	33,266.89
Major Medical	6250	746,963.68	0.00	0.00	0.00	746,963.68	644,294.42
Pension Costs	6251	264,099.86	0.00	0.00	0.00	264,099.86	241,423.11
Employee Life Insurance	6252	41,611.19	0.00	0.00	0.00	41,611.19	43,668.65
Employee Disability Insurance	6253	41,035.12	0.00	0.00	0.00	41,035.12	38,812.37
Annual Leave/Severance Pay	6254	105,067.18	0.00	0.00	0.00	105,067.18	28,643.85
Worker Compensation Insurance	6259	7,183.30	0.00	0.00	0.00	7,183.30	7,600.34
Total Employee Benefits / PR Taxes		1,649,515.52	0.00	0.00	0.00	1,649,515.52	1,413,036.72
Consultants (Companies Only)	6300	1,621,714.46	0.00	0.00	0.00	1,621,714.46	1,837,469.85
Consultants (Individuals Only)	6301	1,073,594.48	0.00	0.00	0.00	1,073,594.48	705,996.88
Temporaries (Agencies)	6350	130,825.98	0.00	0.00	0.00	130,825.98	251,011.85
Total Consulting / Temporary Services		2,826,134.92	0.00	0.00	0.00	2,826,134.92	2,794,478.58
Personnel Recruitment	6400	15,309.12	0.00	0.00	0.00	15,309.12	33,286.47
Fees: Outside Payroll Services	6401	22,584.46	0.00	0.00	0.00	22,584.46	20,770.44
Legal Services	6420	75,799.81	0.00	0.00	0.00	75,799.81	60,650.44
Audit & Tax Services	6421	62,140.00	0.00	0.00	0.00	62,140.00	58,778.75
Fees: Commissions	6440	214,800.94	0.00	0.00	0.00	214,800.94	234,745.69
Fees: PPF Commissions	6441	0.00	0.00	0.00	0.00	0.00	5,963.16
Fees: Other Serv (Misc Exp)	6490	112,100.83	0.00	0.00	0.00	112,100.83	181,621.39
Total Professional Services		502,735.16	0.00	0.00	0.00	502,735.16	595,816.34
Contracts/Grants -Subcontracts	6500	2,842,136.86	0.00	0.00	0.00	2,842,136.86	1,546,251.63



American Public Health Assoc  
SOA-By Restriction Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Repairs and Maintenance - HVAC	6902	2,138.00	0.00	0.00	0.00	2,138.00	8,899.30
Repairs and Maintenance - Plumbing	6903	4,600.00	0.00	0.00	0.00	4,600.00	425.00
Office Equip Lease/Rental	6910	15,072.49	0.00	0.00	0.00	15,072.49	17,841.17
DP Equipment Allocation	6915	877.68	0.00	0.00	0.00	877.68	0.00
<b>Total Equip Rental / Maintenance</b>		<b>70,265.35</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>70,265.35</b>	<b>106,323.34</b>
Telephone and Fax	7100	27,878.86	0.00	0.00	0.00	27,878.86	28,205.43
Webinar	7101	78,751.12	0.00	0.00	0.00	78,751.12	35,170.51
<b>Total Telephone / Webinar</b>		<b>106,629.98</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>106,629.98</b>	<b>63,375.94</b>
Travel: Staff	7200	126,414.22	0.00	0.00	0.00	126,414.22	114,578.83
Travel: Consultants	7201	25,226.84	0.00	0.00	0.00	25,226.84	10,909.68
Travel: Member	7202	326,304.15	0.00	0.00	0.00	326,304.15	205,756.63
Travel: Seminar Reg Fees	7210	69,565.59	0.00	0.00	0.00	69,565.59	19,702.23
Travel: Audio Visual	7215	87,563.83	0.00	0.00	0.00	87,563.83	110,479.61
Training / Professional Development	7240	25,364.84	0.00	0.00	0.00	25,364.84	10,530.20
Food Services/Meeting Hospitality	7250	281,542.46	0.00	0.00	0.00	281,542.46	401,555.54
<b>Total Travel and Related Costs</b>		<b>941,981.93</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>941,981.93</b>	<b>873,512.72</b>
Printing	7300	358,070.06	0.00	0.00	0.00	358,070.06	489,527.58
Printing for Reprints	7301	319.12	0.00	0.00	0.00	319.12	517.39
Graphic Arts Services	7310	32,981.76	0.00	0.00	0.00	32,981.76	41,252.61
Word Processing	7320	4,272.25	0.00	0.00	0.00	4,272.25	4,606.56
Binding	7323	580.00	0.00	0.00	0.00	580.00	1,615.00
Copy Editing	7324	48,525.25	0.00	0.00	0.00	48,525.25	59,880.33
Proof Reading	7325	4,050.00	0.00	0.00	0.00	4,050.00	3,155.00
Storage- Vendor/Publisher	7370	8,081.63	0.00	0.00	0.00	8,081.63	9,481.70
Duplicating-Inside<1.5K Copies	7380	3,495.25	0.00	0.00	0.00	3,495.25	2,423.87
<b>Total Printing and Production</b>		<b>460,375.32</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>460,375.32</b>	<b>612,460.04</b>
Cost of Goods Sold	7400	110,231.56	0.00	0.00	0.00	110,231.56	182,802.06
COGS Amort-Print on Demand	7402	36,568.56	0.00	0.00	0.00	36,568.56	10,443.56
COGS- Paraphernalia	7403	6,746.47	0.00	0.00	0.00	6,746.47	4,874.69
Book Issues	7410	18.22	0.00	0.00	0.00	18.22	63.26
Book Obsolesence	7450	274.37	0.00	0.00	0.00	274.37	1,154.40
<b>Total Cost of Goods Sold</b>		<b>153,839.18</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>153,839.18</b>	<b>199,337.97</b>
Postage	7500	154,552.74	0.00	0.00	0.00	154,552.74	183,058.04
Delivery Services (UPS/Fed Ex)	7510	14,258.22	0.00	0.00	0.00	14,258.22	32,802.17
Fees: Mail Serv - Less Postage	7530	17,103.82	0.00	0.00	0.00	17,103.82	20,455.37
Fees: Pubs Dist & Fulfillment	7532	4,683.89	0.00	0.00	0.00	4,683.89	8,918.93
Freight	7550	6,054.64	0.00	0.00	0.00	6,054.64	66.89
<b>Total Postage / Shipping / Mailing</b>		<b>196,653.31</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>196,653.31</b>	<b>245,301.40</b>
Materials & Supplies	7600	66,910.58	0.00	0.00	0.00	66,910.58	57,626.13
Equipment for Projects	7610	1,043.97	0.00	0.00	0.00	1,043.97	2,201.38
Software- One Year Use Only	7615	6,178.62	0.00	0.00	0.00	6,178.62	23,066.41
<b>Total Supplies &amp; Equipment</b>		<b>74,133.17</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>74,133.17</b>	<b>82,893.92</b>
Insurance (Non-Staff)	7700	36,897.22	0.00	0.00	0.00	36,897.22	35,838.21

American Public Health Assoc  
SOA-By Restriction Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Insurance Allocation	7705	99,515.80	0.00	0.00	0.00	99,515.80	92,594.10
Total Insurance		136,413.02	0.00	0.00	0.00	136,413.02	128,432.31
Stipends	7800	1,562,113.51	0.00	0.00	0.00	1,562,113.51	1,332,625.00
Honoraria	7801	32,642.60	0.00	0.00	0.00	32,642.60	77,099.90
Awards - Plaques, Etc	7802	30,196.31	0.00	0.00	0.00	30,196.31	270,127.13
Admin Expense	7803	23.06	0.00	0.00	0.00	23.06	0.00
Scholarship	7805	650,000.00	0.00	0.00	0.00	650,000.00	0.00
Publicity and Promotion	7900	56,797.01	0.00	0.00	0.00	56,797.01	68,974.26
Subscriptions/Publications	7901	82,808.80	0.00	0.00	0.00	82,808.80	79,982.47
Mailing Lists	7902	666.30	0.00	0.00	0.00	666.30	6,000.00
Dues to Other Organizations	7903	61,574.15	0.00	0.00	0.00	61,574.15	41,143.60
Sect/Affil/PDB/ - Projects	7910	294.00	0.00	0.00	0.00	294.00	0.00
Fees: Bank	8100	334,837.80	0.00	0.00	0.00	334,837.80	324,655.44
Fees: Computer Access	8101	522,707.80	0.00	0.00	0.00	522,707.80	530,600.80
Filing Fees	8103	163.50	0.00	0.00	0.00	163.50	0.00
Bad Debt Expense	8200	(1,975.00)	0.00	0.00	0.00	(1,975.00)	104,784.17
Taxes- Non-Payroll	8300	374,591.48	0.00	0.00	0.00	374,591.48	376,692.46
Interest Expense Bondholders	8401	50,650.62	0.00	0.00	0.00	50,650.62	60,028.16
LOC Fees	8403	3,100.00	0.00	0.00	0.00	3,100.00	3,100.00
Amortized LOC Fees	8404	16,955.20	0.00	0.00	0.00	16,955.20	16,955.20
Total Other Costs		3,778,147.14	0.00	0.00	0.00	3,778,147.14	3,292,768.59
APHA Contributions	8500	97,860.66	0.00	0.00	0.00	97,860.66	96,146.96
Total Contributions to Other Orgs		97,860.66	0.00	0.00	0.00	97,860.66	96,146.96
Indirect Costs	8700	856,245.82	0.00	0.00	0.00	856,245.82	929,315.88
Indirect Costs (Contra)	8701	(856,245.82)	0.00	0.00	0.00	(856,245.82)	(929,315.95)
Total Indirect Cost Recovery-C/G		0.00	0.00	0.00	0.00	0.00	(0.07)
Total Expenses from Operations		22,707,568.35	0.00	0.00	0.00	22,707,568.35	20,529,174.59
Change in Net Assets fr Operations		840,200.24	(3,080,386.27)	(4,399.79)	0.00	(2,244,585.82)	(157,108.55)
Non-Operational Activity:							
Investment Income (Int & Dividends)	5800	202,322.91	0.00	0.00	0.00	202,322.91	175,238.89
Investment Service Fee	5801	(68,161.64)	0.00	0.00	0.00	(68,161.64)	(55,465.56)
Gain/Loss on Sale of Securities	5810	110,472.93	0.00	0.00	0.00	110,472.93	3,907.60
Total Investment Income		244,634.20	0.00	0.00	0.00	244,634.20	123,680.93
Unrealized Gain/Loss on Invest	5850	374,229.03	0.00	0.00	0.00	374,229.03	287,815.99
Total Net Investment Apprec/(Deprec)		374,229.03	0.00	0.00	0.00	374,229.03	287,815.99
Change in Net Assets		1,459,063.47	(3,080,386.27)	(4,399.79)	0.00	(1,625,722.59)	254,388.37

American Public Health Assoc  
SOFE-Statement of Functional Expense and Revenue  
For the Ten Months Ending Tuesday, April 30, 2024

	General and Administrative	Membership Services	PHPP (incl WFPHA)	PAA	Periodicals	Books	Conventions	Award Funds	Fundraising	Total
<b>Revenues from Operations:</b>										
Membership Dues	\$0.00	\$2,884,536.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,884,536.72
Subscription Fees and Royalties	0.00	6,820.10	0.00	0.00	971,268.23	340,538.74	0.00	0.00	0.00	1,318,627.07
Advertising	0.00	0.00	27,935.00	0.00	326,048.64	0.00	0.00	0.00	0.00	353,983.64
Book Sales	83.52	0.00	0.00	0.00	0.00	617,160.89	0.00	0.00	0.00	617,244.41
Convention	0.00	230.00	0.00	0.00	0.00	0.00	8,471,005.20	0.00	0.00	8,471,235.20
Interest Income	24,567.65	0.00	0.00	0.00	0.00	43,716.80	0.00	9,116.00	0.00	77,400.45
Miscellaneous	35,993.07	27,123.06	20,623.28	19,944.63	22,333.33	0.00	28,861.56	0.00	43,303.55	198,182.48
Contracts and Grants	10,614.86	121,937.95	8,091,818.11	773,315.42	585,690.18	0.00	0.00	30,814.57	12,367.53	9,626,558.62
<b>Total Revenues from Operations</b>	<b>71,259.10</b>	<b>3,040,647.83</b>	<b>8,140,376.39</b>	<b>793,260.05</b>	<b>1,905,340.38</b>	<b>1,001,416.43</b>	<b>8,499,866.76</b>	<b>39,930.57</b>	<b>55,671.08</b>	<b>23,547,768.59</b>
<b>Expenses from Operations:</b>										
Salaries & Wages	1,800,850.56	454,434.84	1,116,890.70	458,796.88	507,021.24	259,567.75	491,862.57	0.00	85,101.86	5,174,526.40
Employee Benefits and Payroll Taxes	558,951.28	158,296.82	360,519.02	146,245.87	177,277.95	80,687.19	137,234.32	0.00	30,303.07	1,649,515.52
Consulting and Temporary Services	529,351.18	73,052.48	969,315.98	277,750.90	592,923.91	237,264.21	141,676.26	0.00	4,800.00	2,826,134.92
Professional Services	126,713.59	27,796.92	15,984.93	8,583.34	320,357.48	1,808.84	1,490.06	0.00	0.00	502,735.16
Subcontract Costs	0.00	0.00	2,586,417.86	255,719.00	0.00	0.00	0.00	0.00	0.00	2,842,136.86
On-Site Convention Costs	0.00	0.00	0.00	0.00	0.00	0.00	3,131,144.97	0.00	0.00	3,131,144.97
Property Mgt, Rent and Utilities	(459,639.14)	83,685.28	207,484.96	98,976.96	108,927.03	51,321.38	105,156.44	0.00	16,024.84	211,937.75
Depreciation and Amortization	322,989.26	5,004.39	9,210.34	3,461.49	3,809.55	1,794.84	3,677.59	0.00	3,190.25	353,137.71
Equip Rental and Maintenance	50,673.11	2,445.81	5,927.60	2,301.03	3,111.90	2,343.88	3,004.22	0.00	457.80	70,265.35
Telephone / Webinar	46,703.06	1,266.46	46,153.36	6,808.11	1,648.48	776.63	1,591.37	0.00	1,682.51	106,629.98
Travel and Related Costs	140,542.23	185,327.12	296,277.12	143,704.49	85,669.99	15,805.13	45,465.93	18,052.29	11,137.63	941,981.93
Printing and Production	7,105.36	39,461.59	21,277.33	667.03	345,059.16	16,808.63	28,473.08	0.82	1,522.32	460,375.32
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	153,839.18	0.00	0.00	0.00	153,839.18
Postage, Shipping and Mailing	6,895.89	21,895.68	1,896.34	991.49	128,856.43	35,105.46	358.63	513.90	139.49	196,653.31
Supplies and Equipment	23,876.80	11,825.03	21,824.58	860.48	3,870.02	2,931.89	2,543.30	49.00	6,352.07	74,133.17
Insurance	11,319.20	3,593.30	22,160.00	3,373.30	8,505.00	36,335.80	50,344.72	0.00	781.70	136,413.02
Taxes - Non Payroll	374,591.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	374,591.48
Interest Expense	70,705.82	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	70,705.82
Other Costs	366,794.20	142,029.34	2,208,615.54	63,305.33	121,367.06	60,199.60	327,853.65	25,275.85	17,409.27	3,332,849.84
Contributions to Other Orgs	97,700.00	0.00	160.66	0.00	0.00	0.00	0.00	0.00	0.00	97,860.66
Indirect Cost Recovery- Contracts/Grants	(856,245.82)	0.00	745,308.61	87,029.40	23,907.81	0.00	0.00	0.00	0.00	0.00
<b>Total Expenses from Operations</b>	<b>3,219,878.06</b>	<b>1,210,115.06</b>	<b>8,635,424.93</b>	<b>1,558,575.10</b>	<b>2,432,313.01</b>	<b>956,590.41</b>	<b>4,471,877.11</b>	<b>43,891.86</b>	<b>178,902.81</b>	<b>22,707,568.35</b>
<b>Change in Net Assets from Operations</b>	<b>(3,148,618.96)</b>	<b>1,830,532.77</b>	<b>(495,048.54)</b>	<b>(765,315.05)</b>	<b>(526,972.63)</b>	<b>44,826.02</b>	<b>4,027,989.65</b>	<b>(3,961.29)</b>	<b>(123,231.73)</b>	<b>840,200.24</b>
<b>Non-Operational Activity:</b>										
Investment Income	244,634.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	244,634.20
Net Investment Apprec/(Deprec)	374,229.03	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	374,229.03
<b>Change in Net Assets</b>	<b>(2,529,755.73)</b>	<b>1,830,532.77</b>	<b>(495,048.54)</b>	<b>(765,315.05)</b>	<b>(526,972.63)</b>	<b>44,826.02</b>	<b>4,027,989.65</b>	<b>(3,961.29)</b>	<b>(123,231.73)</b>	<b>1,459,063.47</b>

American Public Health Assoc  
SOFE-Statement of Functional Expense and Revenue Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Acct Number	General and Administrative	Membership Services	PHPP (incl WFPHA)	PAA	Periodicals	Books	Conventions	Award Funds	Fundraising	Total
Revenues from Operations:											
Dues: Regular Members	4100	\$0.00	\$1,582,604.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,582,604.36
Dues: Student Members	4102	0.00	221,514.89	0.00	0.00	0.00	0.00	0.00	0.00	0.00	221,514.89
Dues: Retired Members	4103	0.00	88,852.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	88,852.51
Dues: Special Health Worker Members	4104	0.00	43,890.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	43,890.83
Dues: Multiple Membership (primary secti	4107	0.00	21,140.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21,140.62
Dues: Early Career Professionals	4109	0.00	165,563.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	165,563.75
Dues: Student Bulk Individual	4110	0.00	225,401.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00	225,401.54
Dues: Agency	4150	0.00	364,100.92	0.00	0.00	0.00	0.00	0.00	0.00	0.00	364,100.92
Dues: Agency Individual	4151	0.00	129,519.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	129,519.39
Dues: Affiliates	4160	0.00	41,947.91	0.00	0.00	0.00	0.00	0.00	0.00	0.00	41,947.91
Total Membership Dues		0.00	2,884,536.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,884,536.72
Subs: Direct - AJPH	4201	0.00	0.00	0.00	0.00	350.00	0.00	0.00	0.00	0.00	350.00
Subs: Agent - AJPH (All) PPF	4202	0.00	0.00	0.00	0.00	459,960.58	0.00	0.00	0.00	0.00	459,960.58
Subs: Agent - TNH (All) PPF	4203	0.00	0.00	0.00	0.00	1,377.21	0.00	0.00	0.00	0.00	1,377.21
Subs: AJPH Site Pass	4212	0.00	0.00	0.00	0.00	2,280.00	0.00	0.00	0.00	0.00	2,280.00
Subs: AJPH Pay Per View	4214	0.00	0.00	0.00	0.00	3,339.00	0.00	0.00	0.00	0.00	3,339.00
Subs: Standard Methods- PPF	4219	0.00	0.00	0.00	0.00	0.00	319,778.47	0.00	0.00	0.00	319,778.47
Subs: Standard Methods	4220	0.00	0.00	0.00	0.00	0.00	20,281.00	0.00	0.00	0.00	20,281.00
Revenue Distribution Standard Methods C	4221	0.00	0.00	0.00	0.00	0.00	(102,167.29)	0.00	0.00	0.00	(102,167.29)
Subs: Books	4222	0.00	0.00	0.00	0.00	0.00	90,113.53	0.00	0.00	0.00	90,113.53
Single Copy	4250	0.00	0.00	0.00	0.00	3,864.00	0.00	0.00	0.00	0.00	3,864.00
AJPH Surcharges	4255	0.00	0.00	0.00	0.00	112,050.00	0.00	0.00	0.00	0.00	112,050.00
AJPH Postage Recovery	4257	0.00	0.00	0.00	0.00	3,500.00	0.00	0.00	0.00	0.00	3,500.00
Pay Per View - Books	4273	0.00	0.00	0.00	0.00	0.00	432.00	0.00	0.00	0.00	432.00
Royalties	4302	0.00	6,820.10	0.00	0.00	99,880.13	12,101.03	0.00	0.00	0.00	118,801.26
Permissions	4303	0.00	0.00	0.00	0.00	803.49	0.00	0.00	0.00	0.00	803.49
Fees: CMART Revenue (Boxwood)	4350	0.00	0.00	0.00	0.00	283,863.82	0.00	0.00	0.00	0.00	283,863.82
Total Sub Fees and Royalties		0.00	6,820.10	0.00	0.00	971,268.23	340,538.74	0.00	0.00	0.00	1,318,627.07
Advertising-Display-AJPH	4400	0.00	0.00	0.00	0.00	19,240.00	0.00	0.00	0.00	0.00	19,240.00
Advertising - Banner	4404	0.00	0.00	0.00	0.00	296,744.64	0.00	0.00	0.00	0.00	296,744.64
Advertising-Classified-TNH	4406	0.00	0.00	0.00	0.00	10,064.00	0.00	0.00	0.00	0.00	10,064.00
Advertising-General	4407	0.00	0.00	27,935.00	0.00	0.00	0.00	0.00	0.00	0.00	27,935.00
Total Advertising		0.00	0.00	27,935.00	0.00	326,048.64	0.00	0.00	0.00	0.00	353,983.64
Book Sales	4500	0.00	0.00	0.00	0.00	0.00	840,594.15	0.00	0.00	0.00	840,594.15
Book Sales Over/Under	4503	0.00	0.00	0.00	0.00	0.00	(7.82)	0.00	0.00	0.00	(7.82)
E-Book Sales	4504	0.00	0.00	0.00	0.00	0.00	25,953.47	0.00	0.00	0.00	25,953.47
Paraphernalia Sales	4507	83.52	0.00	0.00	0.00	0.00	14,699.38	0.00	0.00	0.00	14,782.90
Book Sales Postage Recovery	4510	0.00	0.00	0.00	0.00	0.00	3,522.03	0.00	0.00	0.00	3,522.03
Revenue Distribution	4550	0.00	0.00	0.00	0.00	0.00	(267,600.32)	0.00	0.00	0.00	(267,600.32)
Total Book Sales		83.52	0.00	0.00	0.00	0.00	617,160.89	0.00	0.00	0.00	617,244.41
Registration: Regular Members	4600	0.00	0.00	0.00	0.00	0.00	0.00	2,647,565.00	0.00	0.00	2,647,565.00
Registration: Student Members	4602	0.00	0.00	0.00	0.00	0.00	0.00	738,631.00	0.00	0.00	738,631.00
Registration: Retired Members	4603	0.00	0.00	0.00	0.00	0.00	0.00	68,130.00	0.00	0.00	68,130.00
Registration: Special Hlth Wkr Members	4604	0.00	0.00	0.00	0.00	0.00	0.00	74,540.00	0.00	0.00	74,540.00
Registration: Agency Members	4606	0.00	0.00	0.00	0.00	0.00	0.00	1,073,795.00	0.00	0.00	1,073,795.00
Registration: Transitional Members	4609	0.00	0.00	0.00	0.00	0.00	0.00	368,480.00	0.00	0.00	368,480.00
Registration: One Day - Members	4630	0.00	0.00	0.00	0.00	0.00	0.00	188,145.00	0.00	0.00	188,145.00
Registration: Non Members	4640	0.00	0.00	0.00	0.00	0.00	0.00	1,230,845.00	0.00	0.00	1,230,845.00
Registration: One Day - Non Members	4660	0.00	0.00	0.00	0.00	0.00	0.00	60,680.00	0.00	0.00	60,680.00
Registration: Guests	4670	0.00	0.00	0.00	0.00	0.00	0.00	20,995.00	0.00	0.00	20,995.00
Registration: Mid-Year Meeting	4686	0.00	0.00	0.00	0.00	0.00	0.00	25,977.50	0.00	0.00	25,977.50

American Public Health Assoc  
SOFE-Statement of Functional Expense and Revenue Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Acct Number	General and Administrative	Membership Services	PHPP (incl WFPHA)	PAA	Periodicals	Books	Conventions	Award Funds	Fundraising	Total
Fees: A/M Premium Booths	4702	0.00	0.00	0.00	0.00	0.00	0.00	1,238,720.00	0.00	0.00	1,238,720.00
Fees: A/M Extra Exhibitor Badges	4703	0.00	0.00	0.00	0.00	0.00	0.00	6,040.00	0.00	0.00	6,040.00
Fees: A/M CE Enrollment	4850	0.00	0.00	0.00	0.00	0.00	0.00	72,645.00	0.00	0.00	72,645.00
Fees: Applications	4861	0.00	0.00	0.00	0.00	0.00	0.00	56,800.00	0.00	0.00	56,800.00
Fees: A/M Meal Tickets	4901	0.00	230.00	0.00	0.00	0.00	0.00	59,085.45	0.00	0.00	59,315.45
Fees: A/M Badge Replacement	4902	0.00	0.00	0.00	0.00	0.00	0.00	650.00	0.00	0.00	650.00
Fees: A/M Cancellation Fees	4925	0.00	0.00	0.00	0.00	0.00	0.00	89,248.00	0.00	0.00	89,248.00
Fees: A/M Advertising	4930	0.00	0.00	0.00	0.00	0.00	0.00	31,973.00	0.00	0.00	31,973.00
Fees: A/M APHA Live Members	4932	0.00	0.00	0.00	0.00	0.00	0.00	7,470.00	0.00	0.00	7,470.00
Fees: A/M APHA Live Members	4933	0.00	0.00	0.00	0.00	0.00	0.00	2,340.00	0.00	0.00	2,340.00
Fees: A/M Sponsorship	4940	0.00	0.00	0.00	0.00	0.00	0.00	182,960.00	0.00	0.00	182,960.00
Fees: A/M Other Revenue	4960	0.00	0.00	0.00	0.00	0.00	0.00	225,290.25	0.00	0.00	225,290.25
Total Convention		0.00	230.00	0.00	0.00	0.00	0.00	8,471,005.20	0.00	0.00	8,471,235.20
Interest Income	5100	24,567.65	0.00	0.00	0.00	0.00	43,716.80	0.00	9,116.00	0.00	77,400.45
Total Interest Income		24,567.65	0.00	0.00	0.00	0.00	43,716.80	0.00	9,116.00	0.00	77,400.45
In Kind C/G Contributions Rev	5300	0.00	0.00	0.00	1,680.00	0.00	0.00	0.00	0.00	0.00	1,680.00
Miscellaneous Revenue	5303	35,993.07	0.00	20,623.28	0.00	22,333.33	0.00	106.81	0.00	0.00	79,056.49
Contributions to APHA	5400	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	289.55	289.55
Sponsorships	5401	0.00	0.00	0.00	17,500.00	0.00	0.00	0.00	0.00	4,100.00	21,600.00
Gen Donation Mail	5449	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,429.27	1,429.27
General Donation (website)	5450	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	287.83	287.83
EMC - Online	5451	0.00	15,960.60	0.00	764.63	0.00	0.00	25.75	0.00	23,226.64	39,977.62
EMC Mail	5452	0.00	9,095.00	0.00	0.00	0.00	0.00	250.00	0.00	13,970.26	23,315.26
Help Us, Help Them Donation	5454	0.00	0.00	0.00	0.00	0.00	0.00	8,589.00	0.00	0.00	8,589.00
Label Sales	5500	0.00	2,067.46	0.00	0.00	0.00	0.00	19,890.00	0.00	0.00	21,957.46
Total Miscellaneous		35,993.07	27,123.06	20,623.28	19,944.63	22,333.33	0.00	28,861.56	0.00	43,303.55	198,182.48
Contracts Revenue	5700	0.00	0.00	3,310,395.64	67,755.11	0.00	0.00	0.00	0.00	0.00	3,378,150.75
Grants Revenue	5701	0.00	0.00	50,000.00	135,217.67	8,750.00	0.00	0.00	0.00	0.00	193,967.67
Interfund Activity	5702	10,614.86	121,937.95	4,731,422.47	570,342.64	221,953.18	0.00	0.00	30,814.57	12,367.53	5,699,453.20
Fees for Service (Exchange of Transactio	5704	0.00	0.00	0.00	0.00	354,987.00	0.00	0.00	0.00	0.00	354,987.00
Total Contracts and Grants		10,614.86	121,937.95	8,091,818.11	773,315.42	585,690.18	0.00	0.00	30,814.57	12,367.53	9,626,558.62
Total Revenues from Operations		71,259.10	3,040,647.83	8,140,376.39	793,260.05	1,905,340.38	1,001,416.43	8,499,866.76	39,930.57	55,671.08	23,547,768.59
Expenses from Operations:											
Full Time Salaries	6100	1,649,658.01	415,137.37	1,014,936.96	414,283.29	428,289.23	235,354.27	436,304.46	0.00	80,389.96	4,674,353.55
Annual Leave Taken	6102	85,493.94	23,440.29	56,438.90	26,949.21	41,061.08	10,864.16	37,126.48	0.00	2,674.53	284,048.59
Sick Leave Taken	6103	40,745.88	10,378.60	25,314.17	9,240.30	30,396.26	9,614.43	8,789.95	0.00	363.53	134,843.12
Other Leave Taken (P/A/C)	6104	24,952.73	5,478.58	20,200.67	8,324.08	7,274.67	3,734.89	9,641.68	0.00	1,673.84	81,281.14
Total Salaries & Wages		1,800,850.56	454,434.84	1,116,890.70	458,796.88	507,021.24	259,567.75	491,862.57	0.00	85,101.86	5,174,526.40
FICA tax	6200	126,748.55	34,396.13	83,442.64	33,836.28	37,422.38	18,509.05	35,484.52	0.00	5,547.10	375,386.65
Unemployment Insurance	6201	4,219.17	1,218.66	2,811.23	1,178.90	1,738.70	553.16	1,394.69	0.00	183.21	13,297.72
DC Employer PFL	6203	5,131.24	1,306.82	3,204.96	1,318.48	1,501.45	736.52	1,426.74	0.00	240.36	14,866.57
Dental	6249	12,406.39	4,355.12	9,359.45	3,486.92	4,745.14	1,496.89	3,506.96	0.00	647.38	40,004.25
Major Medical	6250	235,845.01	75,593.59	171,690.87	62,801.97	94,870.50	29,526.74	60,246.37	0.00	16,388.63	746,963.68
Pension Costs	6251	90,440.71	25,368.66	53,987.12	25,930.77	25,826.33	15,388.64	22,071.16	0.00	5,086.67	264,099.86
Employee Life Insurance	6252	20,973.04	2,867.26	5,344.01	1,996.86	2,611.78	3,047.99	4,162.36	0.00	607.89	41,611.19
Employee Disability Insurance	6253	13,464.33	3,942.58	8,946.99	3,622.05	4,348.51	2,083.14	3,900.63	0.00	726.89	41,035.12
Annual Leave/Severance Pay	6254	46,701.13	8,696.37	20,315.76	11,494.59	3,610.76	9,030.08	4,445.18	0.00	773.31	105,067.18
Worker Compensation Insurance	6259	3,021.71	551.63	1,415.99	579.05	602.40	314.98	595.71	0.00	101.83	7,183.30
Total Employee Benefits / PR Taxes		558,951.28	158,296.82	360,519.02	146,245.87	177,277.95	80,687.19	137,234.32	0.00	30,303.07	1,649,515.52





American Public Health Assoc  
SOFE-Statement of Functional Expense and Revenue Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Acct Number	General and Administrative	Membership Services	PHPP (incl WFPHA)	PAA	Periodicals	Books	Conventions	Award Funds	Fundraising	Total
Depr Building Equipment Replacement	6819	69,882.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	69,882.78
Total Depreciation / Amortization		322,989.26	5,004.39	9,210.34	3,461.49	3,809.55	1,794.84	3,677.59	0.00	3,190.25	353,137.71
Repairs and Maintenance	6900	47,522.18	55.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	47,577.18
Repairs and Maintenance - HVAC	6902	2,138.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,138.00
Repairs and Maintenance - Plumbing	6903	4,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,600.00
Office Equip Lease/Rental	6910	15,072.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,072.49
DP Equipment Allocation	6915	(18,659.56)	2,390.81	5,927.60	2,301.03	3,111.90	2,343.88	3,004.22	0.00	457.80	877.68
Total Equip Rental / Maintenance		50,673.11	2,445.81	5,927.60	2,301.03	3,111.90	2,343.88	3,004.22	0.00	457.80	70,265.35
Telephone and Fax	7100	27,005.20	0.00	443.40	430.26	0.00	0.00	0.00	0.00	0.00	27,878.86
Webinar	7101	29,861.12	0.00	42,570.00	4,880.00	0.00	0.00	0.00	0.00	1,440.00	78,751.12
Telephone Allocation	7105	(10,163.26)	1,266.46	3,139.96	1,497.85	1,648.48	776.63	1,591.37	0.00	242.51	0.00
Total Telephone / Webinar		46,703.06	1,266.46	46,153.36	6,808.11	1,648.48	776.63	1,591.37	0.00	1,682.51	106,629.98
Travel: Staff	7200	18,504.46	980.66	45,696.76	12,313.01	28,582.64	8,993.37	11,343.32	0.00	0.00	126,414.22
Travel: Consultants	7201	1,424.49	940.00	8,640.16	8,933.07	365.88	3,153.96	1,769.28	0.00	0.00	25,226.84
Travel: Member	7202	33,897.21	28,927.26	171,331.50	48,090.75	32,510.29	0.00	994.85	10,552.29	0.00	326,304.15
Travel: Seminar Reg Fees	7210	479.00	7,540.00	42,847.91	2,136.09	11,154.59	0.00	5,408.00	0.00	0.00	69,565.59
Travel: Audio Visual	7215	31,951.31	7,046.75	2,577.99	17,923.88	4,027.57	0.00	24,036.33	0.00	0.00	87,563.83
Training / Professional Development	7240	13,606.01	4,395.00	6,565.16	666.67	0.00	132.00	0.00	0.00	0.00	25,364.84
Food Services/Meeting Hospitality	7250	40,679.75	135,497.45	18,617.64	53,641.02	9,029.02	3,525.80	1,914.15	7,500.00	11,137.63	281,542.46
Total Travel and Related Costs		140,542.23	185,327.12	296,277.12	143,704.49	85,669.99	15,805.13	45,465.93	18,052.29	11,137.63	941,981.93
Printing	7300	938.60	38,424.10	20,366.41	0.00	258,017.48	11,177.67	27,751.84	0.00	1,393.96	358,070.06
Printing for Reprints	7301	0.00	0.00	319.12	0.00	0.00	0.00	0.00	0.00	0.00	319.12
Graphic Arts Services	7310	1,241.98	600.00	397.50	293.24	30,349.11	99.93	0.00	0.00	0.00	32,981.76
Word Processing	7320	0.00	0.00	0.00	0.00	2,925.00	1,347.25	0.00	0.00	0.00	4,272.25
Binding	7323	0.00	0.00	0.00	0.00	580.00	0.00	0.00	0.00	0.00	580.00
Copy Editing	7324	0.00	0.00	0.00	0.00	48,525.25	0.00	0.00	0.00	0.00	48,525.25
Proof Reading	7325	0.00	0.00	0.00	0.00	4,050.00	0.00	0.00	0.00	0.00	4,050.00
Storage- Vendor/Publisher	7370	3,375.90	0.00	0.00	0.00	592.50	4,113.23	0.00	0.00	0.00	8,081.63
Duplicating-Inside<1.5K Copies	7380	1,548.88	437.49	194.30	373.79	19.82	70.55	721.24	0.82	128.36	3,495.25
Total Printing and Production		7,105.36	39,461.59	21,277.33	667.03	345,059.16	16,808.63	28,473.08	0.82	1,522.32	460,375.32
Cost of Goods Sold	7400	0.00	0.00	0.00	0.00	0.00	110,231.56	0.00	0.00	0.00	110,231.56
COGS Amort-Print on Demand	7402	0.00	0.00	0.00	0.00	0.00	36,568.56	0.00	0.00	0.00	36,568.56
COGS- Paraphernalia	7403	0.00	0.00	0.00	0.00	0.00	6,746.47	0.00	0.00	0.00	6,746.47
Book Issues	7410	0.00	0.00	0.00	0.00	0.00	18.22	0.00	0.00	0.00	18.22
Book Obsolescence	7450	0.00	0.00	0.00	0.00	0.00	274.37	0.00	0.00	0.00	274.37
Total Cost of Goods Sold		0.00	0.00	0.00	0.00	0.00	153,839.18	0.00	0.00	0.00	153,839.18
Postage	7500	1,711.43	3,989.06	1,703.30	467.56	123,521.96	22,976.25	43.69	0.00	139.49	154,552.74
Delivery Services (UPS/Fed Ex)	7510	5,184.46	335.49	193.04	523.93	496.87	6,695.59	314.94	513.90	0.00	14,258.22
Fees: Mail Serv - Less Postage	7530	0.00	17,055.61	0.00	0.00	0.00	48.21	0.00	0.00	0.00	17,103.82
Fees: Pubs Dist & Fulfillment	7532	0.00	0.00	0.00	0.00	0.00	4,683.89	0.00	0.00	0.00	4,683.89
Freight	7550	0.00	515.52	0.00	0.00	4,837.60	701.52	0.00	0.00	0.00	6,054.64
Total Postage / Shipping / Mailing		6,895.89	21,895.68	1,896.34	991.49	128,856.43	35,105.46	358.63	513.90	139.49	196,653.31
Materials & Supplies	7600	21,287.87	11,305.03	21,819.28	649.54	1,452.02	1,473.67	2,522.10	49.00	6,352.07	66,910.58
Equipment for Projects	7610	845.75	0.00	0.00	0.00	0.00	198.22	0.00	0.00	0.00	1,043.97
Software- One Year Use Only	7615	1,743.18	520.00	5.30	210.94	2,418.00	1,260.00	21.20	0.00	0.00	6,178.62
Total Supplies & Equipment		23,876.80	11,825.03	21,824.58	860.48	3,870.02	2,931.89	2,543.30	49.00	6,352.07	74,133.17
Insurance (Non-Staff)	7700	0.00	0.00	0.00	0.00	0.00	0.00	36,897.22	0.00	0.00	36,897.22
Insurance Allocation	7705	11,319.20	3,593.30	22,160.00	3,373.30	8,505.00	36,335.80	13,447.50	0.00	781.70	99,515.80
Total Insurance		11,319.20	3,593.30	22,160.00	3,373.30	8,505.00	36,335.80	50,344.72	0.00	781.70	136,413.02
Stipends	7800	0.00	51,906.25	1,488,187.26	0.00	0.00	0.00	0.00	9,700.00	12,320.00	1,562,113.51
Honoraria	7801	0.00	4,419.00	16,073.60	2,900.00	0.00	0.00	0.00	9,250.00	0.00	32,642.60

American Public Health Assoc  
SOFE-Statement of Functional Expense and Revenue Detail  
For the Ten Months Ending Tuesday, April 30, 2024

	Acct Number	General and Administrative	Membership Services	PHPP (incl WFPHA)	PAA	Periodicals	Books	Conventions	Award Funds	Fundraising	Total
Awards - Plaques, Etc	7802	4,072.05	15,527.82	4,470.48	0.00	0.00	117.80	0.00	6,008.16	0.00	30,196.31
Admin Expense	7803	0.00	0.00	23.06	0.00	0.00	0.00	0.00	0.00	0.00	23.06
Scholarship	7805	0.00	0.00	650,000.00	0.00	0.00	0.00	0.00	0.00	0.00	650,000.00
Publicity and Promotion	7900	4,258.28	13,236.43	2,856.06	5,229.07	620.96	19,411.50	9,059.71	0.00	2,125.00	56,797.01
Subscriptions/Publications	7901	29,477.40	870.48	6,509.48	39,169.31	2,584.91	0.00	3,702.22	0.00	495.00	82,808.80
Mailing Lists	7902	0.00	0.00	0.00	0.00	0.00	666.30	0.00	0.00	0.00	666.30
Dues to Other Organizations	7903	16,770.83	850.00	15,245.31	6,595.00	3,944.01	0.00	17,759.00	0.00	410.00	61,574.15
Sect/Affil/PDB/ - Projects	7910	0.00	294.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	294.00
Fees: Bank	8100	101,619.11	1,038.52	1.33	8.01	10,388.95	4,493.39	216,432.44	317.69	538.36	334,837.80
Fees: Computer Access	8101	210,501.53	53,886.84	25,248.96	9,403.94	103,828.23	37,485.61	80,900.28	0.00	1,452.41	522,707.80
Filing Fees	8103	95.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	68.50	163.50
Bad Debt Expense	8200	0.00	0.00	0.00	0.00	0.00	(1,975.00)	0.00	0.00	0.00	(1,975.00)
Taxes- Non-Payroll	8300	374,591.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	374,591.48
Interest Expense Bondholders	8401	50,650.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50,650.62
LOC Fees	8403	3,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,100.00
Amortized LOC Fees	8404	16,955.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,955.20
Total Other Costs		812,091.50	142,029.34	2,208,615.54	63,305.33	121,367.06	60,199.60	327,853.65	25,275.85	17,409.27	3,778,147.14
APHA Contributions	8500	97,700.00	0.00	160.66	0.00	0.00	0.00	0.00	0.00	0.00	97,860.66
Total Contributions to Other Orgs		97,700.00	0.00	160.66	0.00	0.00	0.00	0.00	0.00	0.00	97,860.66
Indirect Costs	8700	0.00	0.00	745,308.61	87,029.40	23,907.81	0.00	0.00	0.00	0.00	856,245.82
Indirect Costs (Contra)	8701	(856,245.82)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(856,245.82)
Total Indirect Cost Recovery-C/G		(856,245.82)	0.00	745,308.61	87,029.40	23,907.81	0.00	0.00	0.00	0.00	0.00
Total Expenses from Operations		3,219,878.06	1,210,115.06	8,635,424.93	1,558,575.10	2,432,313.01	956,590.41	4,471,877.11	43,891.86	178,902.81	22,707,568.35
Change in Net Assets fr Operations		(3,148,618.96)	1,830,532.77	(495,048.54)	(765,315.05)	(526,972.63)	44,826.02	4,027,989.65	(3,961.29)	(123,231.73)	840,200.24
Non-Operational Activity:											
Investment Income (Int & Dividends)	5800	202,322.91	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	202,322.91
Investment Service Fee	5801	(68,161.64)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(68,161.64)
Gain/Loss on Sale of Securities	5810	110,472.93	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110,472.93
Total Investment Income		244,634.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	244,634.20
Unrealized Gain/Loss on Invest	5850	374,229.03	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	374,229.03
Total Net Investment Apprec/(Deprec)		374,229.03	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	374,229.03
Change in Net Assets		(2,529,755.73)	1,830,532.77	(495,048.54)	(765,315.05)	(526,972.63)	44,826.02	4,027,989.65	(3,961.29)	(123,231.73)	1,459,063.47

**AMERICAN PUBLIC HEALTH ASSOCIATION  
JUNE 30 2024 YEAR-END PROJECTION AS OF APRIL 2024**

	Current YTD	YTD	YTD	Annual	May and June	Adjustment		Year-End Projection	Year-end Projection	FY 2023
	Actual	Budget	Variance	Budget	Budget			As of April 2024	As of April 2023	Actual
<b>Revenues from Operations:</b>										
Membership Dues	\$2,884,536.72	\$2,831,280.00	\$53,256.72	\$3,390,010.00	\$ 558,730.00		(1)	\$ 3,443,266.72	3,295,093.18	\$ 3,324,474.71
Subscription Fees and Royalties	1,318,627.07	1,448,620.00	(129,992.93)	1,764,800.00	316,180.00	(37,353.60)	(2)	1,597,453.47	1,979,181.62	2,070,358.42
Advertising	353,983.64	250,000.00	103,983.64	336,000.00	86,000.00	\$(61,988.33)	(3)	377,995.31	274,677.57	304,066.23
Book Sales	617,244.41	889,010.00	(271,765.59)	1,080,110.00	191,100.00	(58,418.25)	(4)	749,926.16	1,048,700.20	1,032,685.36
Convention	8,471,235.20	8,118,510.00	352,725.20	8,332,240.00	213,730.00		(5)	8,684,965.20	7,773,807.88	8,106,608.10
Interest Income	77,400.45	20,510.00	56,890.45	21,350.00	840.00	100,420.56	(6)	178,661.01	36,638.98	92,188.25
Rent on Subleases	0.00	24,000.00	(24,000.00)	72,000.00	48,000.00	(46,880.00)	(7)	1,120.00	-	-
Miscellaneous	198,182.48	214,900.00	(16,717.52)	311,120.00	96,220.00	(47,617.20)	(8)	246,785.28	240,259.10	262,015.31
Contracts and Grants	9,626,558.62	7,631,502.48	1,995,056.14	9,225,801.15	1,594,298.67	(378,000.00)	(9)	10,842,857.29	8,445,524.24	11,369,995.32
<b>Total Revenues from Operations</b>	<b>23,547,768.59</b>	<b>21,428,332.48</b>	<b>2,119,436.11</b>	<b>24,533,431.15</b>	<b>3,105,098.67</b>	<b>(529,836.82)</b>		<b>26,123,030.44</b>	<b>23,093,882.78</b>	<b>26,562,391.70</b>
<b>Expenses from Operations:</b>										
Salaries, Benefits & Taxes	6,824,041.92	8,172,497.27	(1,348,455.35)	9,791,931.19	1,619,433.92	\$ 96,850.40	(10)	8,540,326.24	7,823,804.34	7,518,725.57
Consulting and Temporary Services	2,826,134.92	2,022,965.00	803,169.92	2,340,470.00	317,505.00	133,222.97	(11)	3,276,862.89	3,413,488.58	3,571,816.27
Professional Services	502,735.16	472,750.00	29,985.16	606,900.00	134,150.00		(12)	636,885.16	738,261.34	832,823.56
Subcontract Costs	2,842,136.86	2,230,380.00	611,756.86	2,351,170.00	120,790.00		(12)	2,962,926.86	1,546,251.63	2,972,132.63
On-Site Convention Costs	3,131,144.97	3,375,480.00	(244,335.03)	3,493,540.00	118,060.00		(12)	3,249,204.97	3,249,754.44	3,255,378.62
Property Mgt, Rent and Utilities	211,937.75	191,600.00	20,337.75	260,190.00	68,590.00	24,000.00	(13)	304,527.75	204,634.43	197,409.33
Depreciation and Amortization	353,137.71	533,070.00	(179,932.29)	640,260.00	107,190.00		(12)	460,327.71	451,173.60	448,157.77
Equip Rental and Maintenance	70,265.35	80,100.00	(9,834.65)	293,440.00	213,340.00	20,000.00	(14)	303,605.35	134,033.79	146,465.42
Telephone / Webinar	106,629.98	133,650.00	(27,020.02)	168,980.00	35,330.00		(12)	141,959.98	100,045.94	102,263.17
Travel and Related Costs	941,981.93	717,495.00	224,486.93	896,770.00	179,275.00		(12)	1,121,256.93	1,058,172.72	1,287,000.76
Printing and Production	460,375.32	613,700.00	(153,324.68)	736,160.00	122,460.00		(12)	582,835.32	735,790.04	628,062.74
Cost of Goods Sold	153,839.18	138,640.00	15,199.18	167,930.00	29,290.00		(12)	183,129.18	223,777.97	277,227.76
Postage, Shipping and Mailing	196,653.31	242,190.00	(45,536.69)	287,480.00	45,290.00	22,768.35	(14)	264,711.66	289,316.40	282,096.00
Supplies and Equipment	74,133.17	56,620.00	17,513.17	94,100.00	37,480.00		(12)	111,613.17	109,998.92	165,349.56
Insurance	136,413.02	152,440.00	(16,026.98)	175,840.00	23,400.00	(2,460.19)	(13)	157,352.83	148,482.31	146,951.13
Taxes Non-Payroll	374,591.48	374,220.00	371.48	375,620.00	1,400.00		(12)	375,991.48	377,242.46	376,692.46
Building Interest & Finance Costs	70,705.82	66,700.00	4,005.82	94,800.00	28,100.00		(12)	98,805.82	99,543.36	94,565.63
Other Costs	3,332,849.84	2,338,800.00	994,049.84	3,273,340.00	934,540.00	(360,000.00)	(15)	3,907,389.84	3,163,387.77	3,264,408.18
Contributions to Other Orgs	97,860.66	109,700.00	(11,839.34)	136,240.00	26,540.00		(12)	124,400.66	115,626.96	125,853.28
<b>Total Expenses from Operations</b>	<b>22,707,568.35</b>	<b>22,022,997.23</b>	<b>684,571.12</b>	<b>26,185,161.19</b>	<b>4,162,163.96</b>	<b>(65,618.47)</b>	<b>0.00</b>	<b>26,804,113.84</b>	<b>23,982,786.99</b>	<b>25,693,379.84</b>
<b>Change in Net Assets from Operations</b>	<b>840,200.24</b>	<b>(594,664.75)</b>	<b>1,434,864.99</b>	<b>(1,651,730.04)</b>	<b>(1,057,065.29)</b>	<b>(464,218.35)</b>	<b>0.00</b>	<b>(681,083.40)</b>	<b>(888,904.21)</b>	<b>869,011.86</b>
<b>Non-Operational Activity:</b>										
Investment Income	244,634.20	103,040.00	141,594.20	116,720.00	13,680.00			258,314.20	137360.93	167,870.62
Net Investment Apprec/(Deprec)	374,229.03	25,000.00	349,229.03	30,000.00	5,000.00			379,229.03	292815.99	410,597.60
<b>Change in Net Assets</b>	<b>1,459,063.47</b>	<b>(466,624.75)</b>	<b>1,925,688.22</b>	<b>(1,505,010.04)</b>	<b>(1,038,385.29)</b>	<b>(464,218.35)</b>	<b>0.00</b>	<b>(43,540.17)</b>	<b>(458,727.29)</b>	<b>1,447,480.08</b>

**REVENUE:**

- (1) Assumed revenue as budgeted for the remainder of the year.
- (2) Adjusted based on year-to-date performance.
- (3) Adjusted for advertising revenue received earlier than planned.
  
- (4) Assumed the same shortfall for the remainder of the year. CCDM and other book sales are not performing well as planned.
- (5) Assumed as budgeted for the mid-year meeting (Policy Action Institute) that will occur in June.
- (6) Adjusted for expected interest on certificate of deposits renewed/purchased this year.
- (7) Assume the 6th floor space will not be rented for the remainder fiscal year; Included one month rent from CEPH.
- (8) Adjusted for revenue that will not occur as budgeted.
- (9) Adjusted for Kaiser stipend that will not occur this fiscal year.

**EXPENSES:**

- (10) Adjusted current year budget salary expense to reflect actual expense for remainder of the year for the current staff. Assuming no vacation taken by any employee; adjusted for positions that will be filled by end of the year.
- (11) Adjusted for expenses not included in the approved budget (IT, Strategic plan) .
- (12) Assumed same as budgeted for the remainder of the year.
- (13) Adjusted for additional electricity cost based on cost incurred to-date.
- (14) Adjusted for expenses that will occur later than planned.
- (15) Adjusted for Kaiser stipend expense that will not occur this fiscal year.