



SUMMARY FINANCIAL ANALYSIS

For The Tenth Months Ending April 2021 (83% of fiscal year)

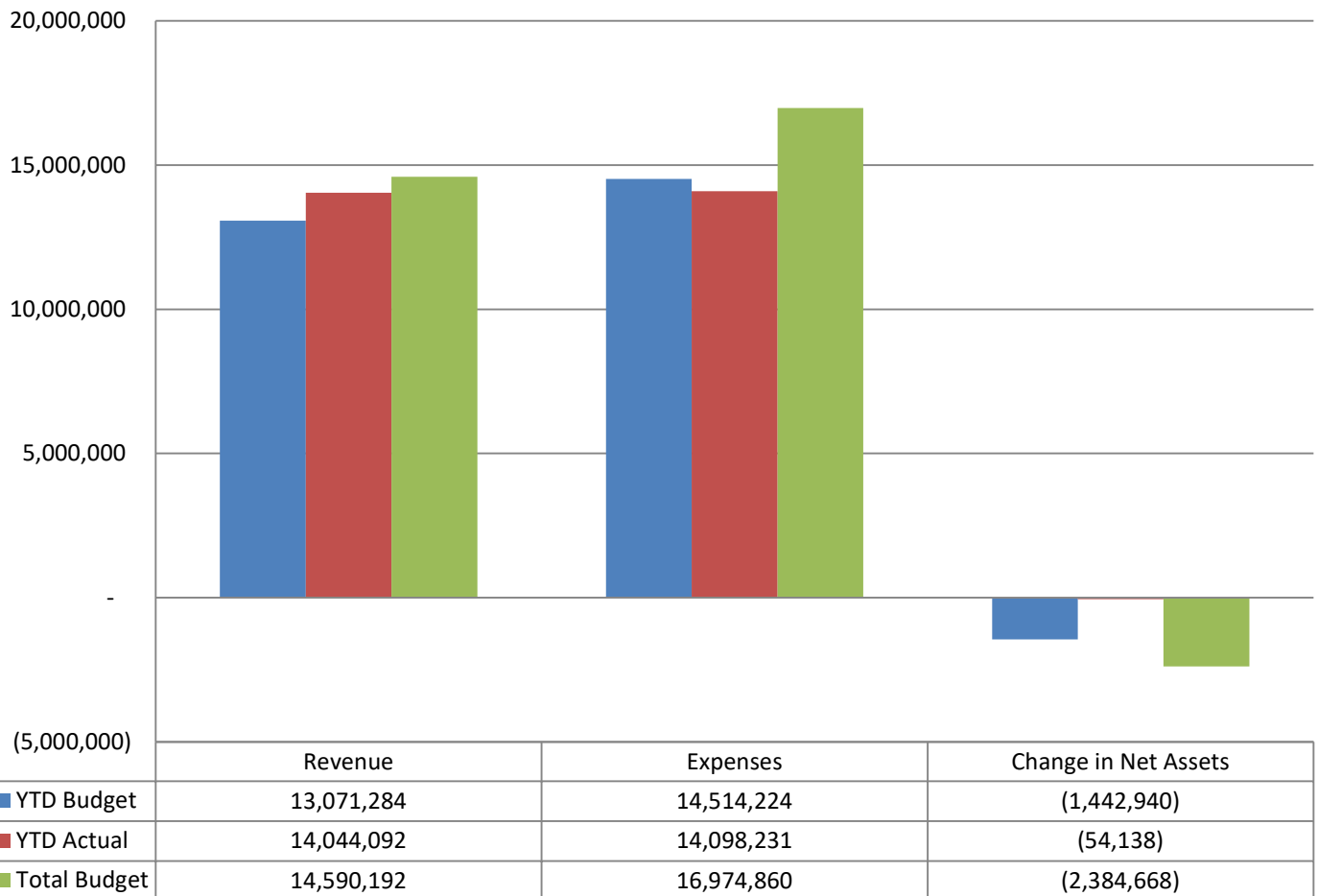
APHA All Funds – Statement of Financial Position Report

Total Net Assets as of April 30, 2021 are \$22,634,953. This is over prior year by \$1,440,249. Net Assets unrestricted and undesignated (operations) are \$20,739,300. Total unrestricted net assets (including board-designated funds) are \$21,121,532.

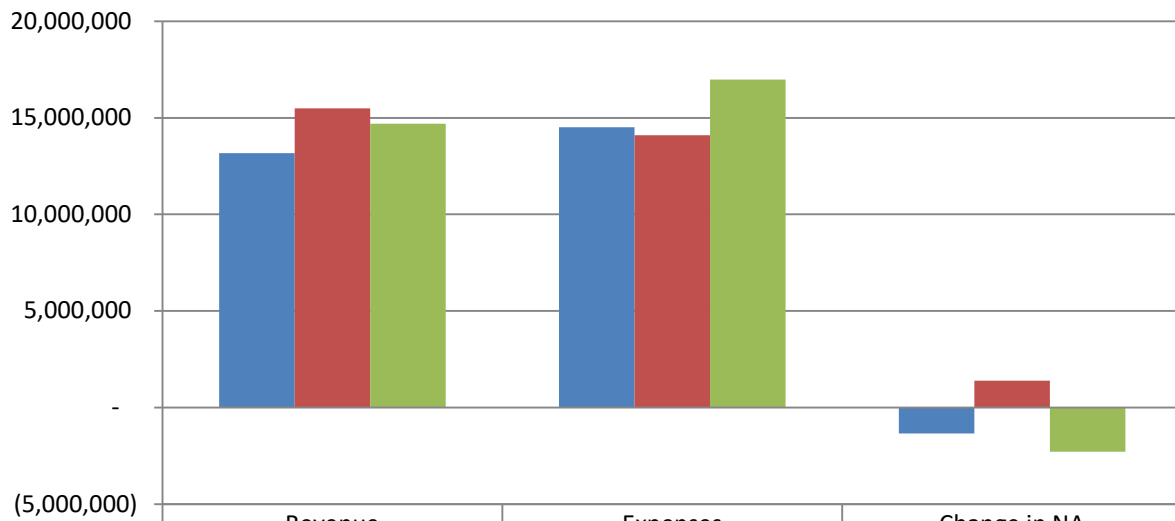
APHA Statement of Activity Operations (Unrestricted Funds) Only

The Change in Net Assets including Investment Appreciation/Depreciation is \$1,392,202. This is over budget by \$2,742,641 and over prior year by \$573,348.

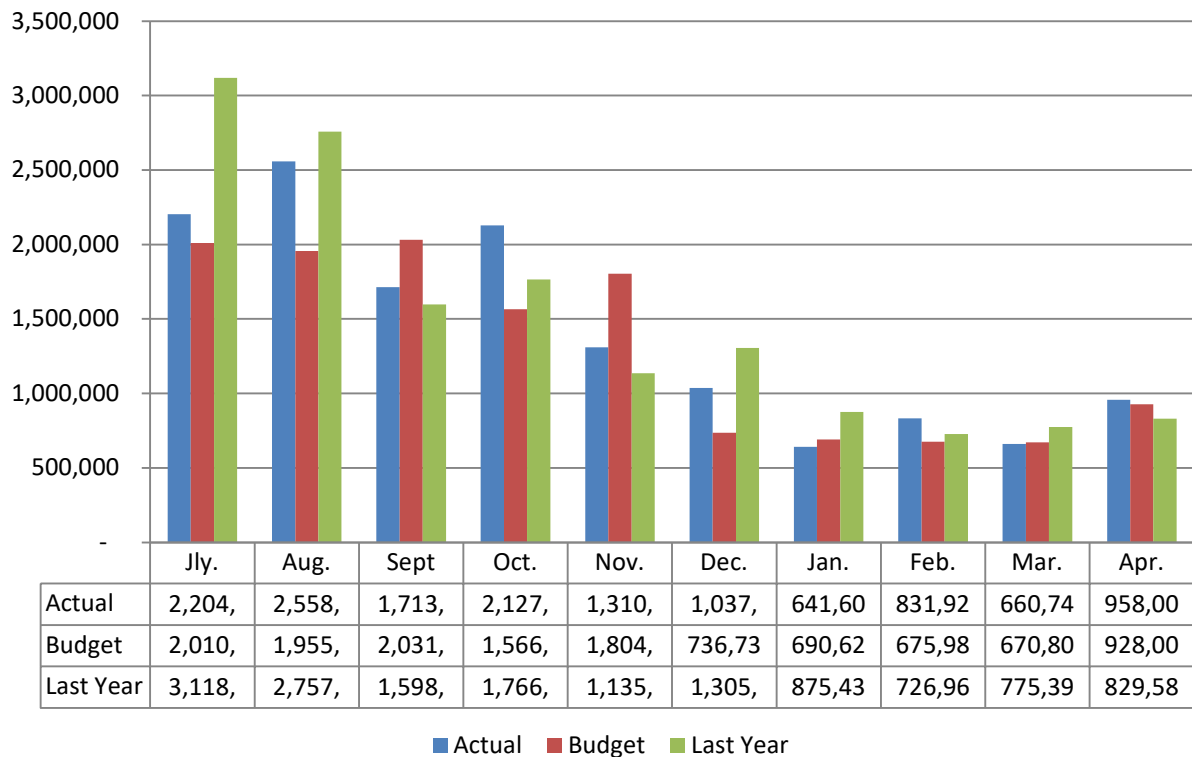
Statement of Activities W/O Investment for Ten Months Ending April 30, 2021



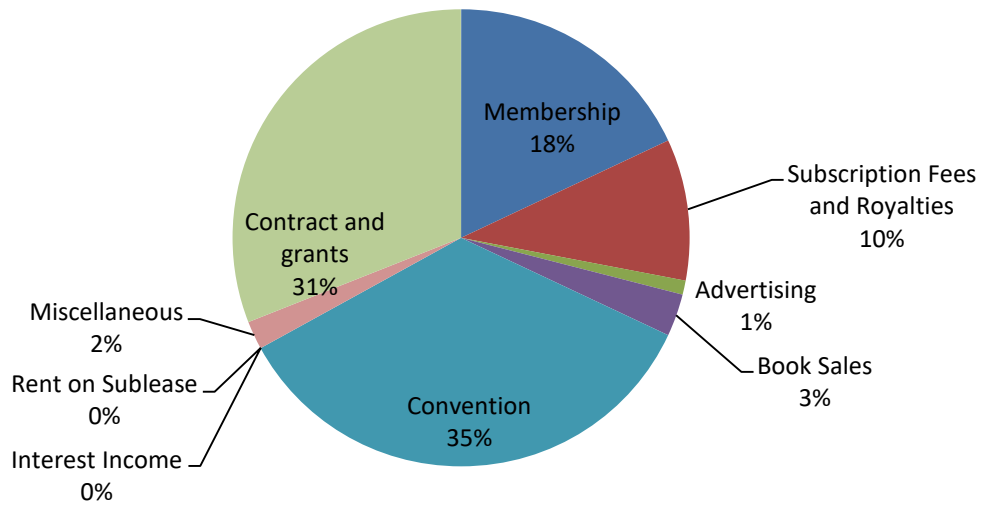
Statement of Activities with Investment for Ten Months Ending April 30, 2021



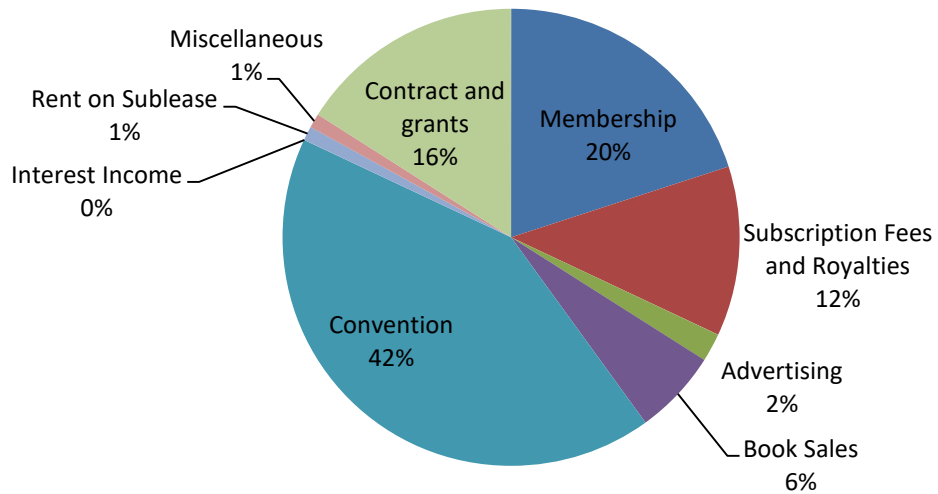
Monthly Income from Operation



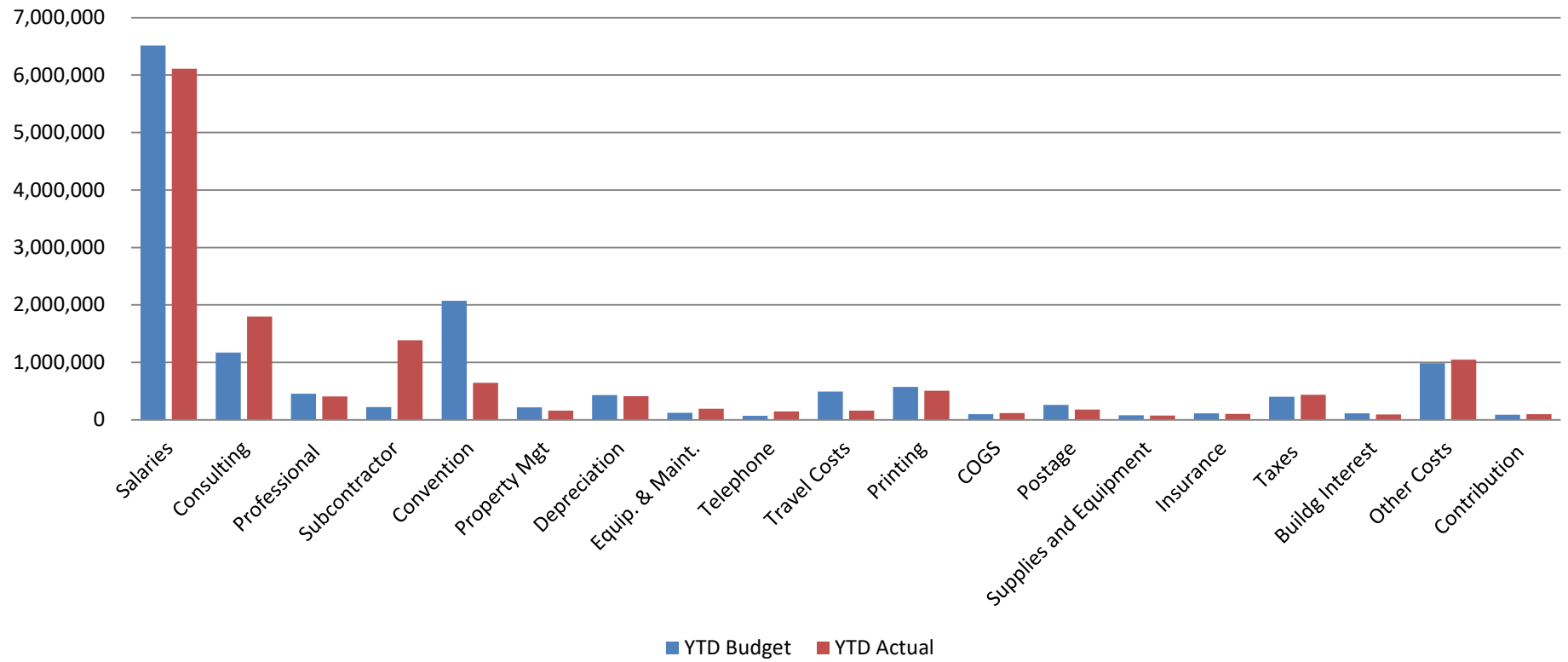
YTD Actual-Revenue



YTD Budget-Revenue



Expenses YTD Budget-to Actual



ADDITIONAL DETAILS

(Balance Sheet: Comparative Statement of Financial Position)

- **Cash** – The cash balance for **ALL** funds is \$13,052,617 which is over prior year by \$984,256. The cash balance total includes operations cash of \$12,222,225 restricted funds (including Board designated) cash of \$830,319.
- **Accounts Receivable** – This is over prior year by \$225,445
- **Inventory** – This is under prior year by \$68,957.
- **Pre-paid Expenses** – This is over prior year by \$44,203.
- **Investments** – This is over prior year by \$1,710,265. Investments include the APHA long term investment portfolio of \$4,882,904, Merrill Lynch intermediate investment \$5,654,670, Aging in Public Health Section Vanguard investment at \$392,413 and award and other funds invested in CD's and money market accounts totaling \$575,904
- **Property & Equipment** – This includes the building as well as office furniture and equipment, and computer hardware and software.
- **Other Assets** – This is under by \$21,722. This includes long-term deposits and deferred financing cost (\$155,988).
- **Accounts Payable** – This is under prior year by \$127,810.
- **Deferred Membership Dues and Subscriptions** – Deferred dues are over prior year by \$63,059 and Deferred Subscription Fees are over year by \$8,171.
- **Deferred Other** - Over prior year by \$301,546.
- **Long Term Debt** – This is over by \$599

ADDITIONAL DETAILS (Operations)

Total Revenue -Total revenue is \$14,044,092 (96% of budget), which is over budget by \$972,808 and under prior year by \$844,825.

- **Membership Dues** (under budget by \$126,203).
- **Subscriptions, Fees and Royalties** (under budget by \$140,034).
- **Advertising** (under budget by \$78,050).
- **Book Sales** (under budget by \$380,896).
- **Convention Revenues** (under budget by \$581,409). This is based on approved official hybrid budget. Budget was met for virtual budget.
- **Interest Income** (under budget by \$23,253). This is due SunTrust changing its standing interest basis point on the Association depository account from 75 to 10 basis point.
- **Rent on Subleases** (under budget \$119,140) this shortfall is valid for the remainder of the year due to pandemic.
- **Miscellaneous** (over budget by \$103,53) – This category includes; contributions, sponsorships, label sales, admin fees for related orgs, and miscellaneous other.
- **Contracts and Grants** (over budget by \$2,320,038). This is partly due to Aetna Healthy City prizes that was awarded in July rather than last fiscal year.

Total Expenses - Total expenses are \$14,098,231 (83% of budget), which are under budget by \$415,993 and under prior year by \$152,853.

- **Salaries, Taxes and Benefits** (under budget by \$398,794).
- **Consulting/Temporary** (over budget by \$627,589). Overage relates to CDC grant activities and membership temporary help.
- **Professional Services** – (under budget by \$50,502).
- **Subcontract Costs:** (over budget by \$1,158,180). Aetna Healthy City prize \$1,000,000 was awarded.
- **On-site Convention Costs** - (under budget by \$1,428,807). No attrition budgeted paid.
- **Property Mgt, Rent and Utilities** – (under budget by \$56,842).
- **Depreciation and Amortization** – (under budget by \$16,387).
- **Equip Rental and Maintenance** – (over budget by \$67,929).
- **Telephone** – (over budget by \$76,594).
- **Travel and Related Costs** (under budget by \$332,747).
- **Printing** – (under budget by \$65,921).
- **Cost of Goods Sold** – (over budget by \$18,294).
- **Postage, Shipping & Mailing** – (under budget by \$84,596).
- **Supplies and Equipment** – (under budget by \$4,578).
- **Insurance** – (under budget by \$10,112)
- **Taxes Non-Payroll** (over budget by \$33,821)
- **Building Interest & Finance Cost** - (under budget by \$18,441).
- **Other costs** – (over budget by \$60,156) this category includes Stipend, Honoraria, Awards, Publicity & Promotion, and Section/Affiliate projects, Subscriptions/Publications, Mailing Lists, Bank fees and Bad- debt expense.
- **Contributions to Other Orgs** – (over by \$9,168).

Key Issues*

Please note these are not actual savings to date.

Membership – Year-to-date, all member types are not on target except for retired, student bulk, agency and agency individual membership dues.

Membership	Budget	Year-to-Date
Individual members (All types)	17,092	17,749
Student Bulk	2,600	2,080
Agency Individuals	864	1,254
Affiliate	53	52
Agency	212	270

Convention – Convention revenue is under budget by \$581,409 while its associated expenses are under budget by \$1,428,807.

	Budget (Total)	YTD Actual	Total Budget-Paid	YTD Actual Paid
Registration (As of 12/11/20)	N/A	9,366	8,040	8,156
Exhibit Booths	N/A	315	326	Not available

Publications – This department includes subscriptions and royalties, books and advertising. All of these line items are under budget. This shortfall I will attribute to pandemic.

Grants and Contracts – The grants revenue is \$2,320,038 over budget. This is partly because \$1,000,000 of Aetna Health City prize was awarded and they were not included in FY 2021 budget. In addition, APHA secured grants from CDC Foundation, DHHS and Skoll Foundation.

As of the tenth month of the fiscal year, the Association has a shortfall from operation in the amount of \$54,138 and income with investment appreciation, \$1,392,202. The financial also include Statement of Activities for the Virtual Meeting; Hybrid budget is the official approved budget. See attached year-end projection.

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SOFP-Statement of Financial Position
For the Ten Months Ending Friday, April 30, 2021

	April Current Year	April Prior Year	Amount Change	% Change
Assets:				
Current Assets:				
Cash	\$13,052,617.10	\$12,068,361.33	\$984,255.77	8.16%
Accounts Receivable	786,590.96	561,146.28	225,444.68	40.18%
Inventory	165,475.50	234,432.65	(68,957.15)	(29.41%)
Prepaid Expenses	377,147.39	332,944.89	44,202.50	13.28%
Total Current Assets	14,381,830.95	13,196,885.15	1,184,945.80	8.98%
Investments	11,505,891.54	9,795,626.33	1,710,265.21	17.46%
Property & Equipment	8,157,561.47	8,430,749.57	(273,188.10)	(3.24%)
Other Assets	147,760.34	169,482.09	(21,721.75)	(12.82%)
Total Assets	34,193,044.30	31,592,743.14	2,600,301.16	8.23%
Liabilities and Net Assets:				
Current Liabilities				
Accounts Payable	94,267.51	222,077.80	(127,810.29)	(57.55%)
Payroll Withholdings and Accruals	981,198.59	850,979.87	130,218.72	15.30%
Liability to WW Partners	15,428.22	0.00	15,428.22	0.00%
Deferred Membership Dues	1,543,021.37	1,479,962.14	63,059.23	4.26%
Deferred Subscription Fees	504,463.44	496,292.79	8,170.65	1.65%
Deferred Other	3,361,576.42	3,060,030.54	301,545.88	9.85%
Current Portion, LT Debt	78,245.33	77,645.49	599.84	0.77%
Total Current Liabilities:	6,578,200.88	6,186,988.63	391,212.25	6.32%
Long Term Debt	3,728,768.36	4,185,094.78	(456,326.42)	(10.90%)
Other Long Term Liabilities	1,251,122.07	25,955.76	1,225,166.31	4 720.21%
Total Liabilities	11,558,091.31	10,398,039.17	1,160,052.14	11.16%
Net Assets:				
Donor Restricted:				
Temporarily	730,332.04	791,406.63	(61,074.59)	(7.72%)
Permanently	703,867.10	648,087.85	55,779.25	8.61%
Total Donor Restricted	1,434,199.14	1,439,494.48	(5,295.34)	(0.37%)
Unrestricted				
Undesignated	21,200,753.85	19,755,209.49	1,445,544.36	7.32%
Total Unrestricted	21,200,753.85	19,755,209.49	1,445,544.36	7.32%
Total Net Assets	22,634,952.99	21,194,703.97	1,440,249.02	6.80%
Total Liabilities and Net Assets	34,193,044.30	31,592,743.14	2,600,301.16	8.23%

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SOFP By Restriction
For the Ten Months Ending Friday, April 30, 2021

	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Assets:					
Current Assets:					
Cash	\$12,222,224.62	(\$18,822.28)	\$585,871.03	\$263,343.73	\$13,052,617.10
Accounts Receivable	786,664.17	0.00	(73.21)	0.00	786,590.96
Inventory	165,475.50	0.00	0.00	0.00	165,475.50
Prepaid Expenses	377,147.39	0.00	0.00	0.00	377,147.39
Total current Assets	13,551,511.68	(18,822.28)	585,797.82	263,343.73	14,381,830.95
Investments	10,537,575.26	382,705.60	136,197.54	449,413.14	11,505,891.54
Property & Equipment	8,157,561.47	0.00	0.00	0.00	8,157,561.47
Other Assets	147,760.34	0.00	0.00	0.00	147,760.34
Total Assets	32,394,408.75	363,883.32	721,995.36	712,756.87	34,193,044.30
Liabilities and Net Assets:					
Current Liabilities					
Accounts Payable	94,267.51	0.00	0.00	0.00	94,267.51
Payroll Withholdings and Accruals	981,198.59	0.00	0.00	0.00	981,198.59
Liability to WW Partners	15,428.22	0.00	0.00	0.00	15,428.22
Deferred Membership Dues	1,543,021.37	0.00	0.00	0.00	1,543,021.37
Deferred Subscription Fees	504,463.44	0.00	0.00	0.00	504,463.44
Deferred Other	3,361,576.42	0.00	0.00	0.00	3,361,576.42
Current Portion, LT Debt	78,245.33	0.00	0.00	0.00	78,245.33
Total Current Liabilities:	6,578,200.88	0.00	0.00	0.00	6,578,200.88
Long Term Debt	3,728,768.36	0.00	0.00	0.00	3,728,768.36
Other Long Term Liabilities	1,251,122.07	0.00	0.00	0.00	1,251,122.07
Total Liabilities	11,558,091.31	0.00	0.00	0.00	11,558,091.31
Net Assets:					
Net Assets	20,739,300.08	382,231.51	790,664.53	722,756.87	22,634,952.99
Total Net Assets	20,739,300.08	382,231.51	790,664.53	722,756.87	22,634,952.99
Total Liabilities and Net Assets	32,297,391.39	382,231.51	790,664.53	722,756.87	34,193,044.30

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SOFP Detail
For the Ten Months Ending Friday, April 30, 2021

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Assets:						
Current Assets:						
Cash - Operating Account	1100	\$637,782.43	\$0.00	\$0.00	\$0.00	\$637,782.43
Cash - AM Registration On-Site	1102	89,836.77	0.00	0.00	0.00	89,836.77
Cash - SunTrust Depository	1103	7,695,313.22	(22,691.26)	585,871.03	5,742.00	8,264,234.99
Cash - SunTrust Disbursement	1104	(39,461.41)	0.00	0.00	0.00	(39,461.41)
Cash - SunTrust A/M	1105	10,000.00	0.00	0.00	0.00	10,000.00
Cash - Wells Fargo (Pub Sales)	1108	2,767,157.97	3,868.98	0.00	0.00	2,771,026.95
Cash - Merrill Lynch US Treasury	1112	19.98	0.00	0.00	0.00	19.98
Cash - BOA CD	1119	1,061,240.09	0.00	0.00	0.00	1,061,240.09
Cash - BOA Awards CD - Perm Restrict	1120	0.00	0.00	0.00	257,601.73	257,601.73
Cash - Petty	1150	335.57	0.00	0.00	0.00	335.57
Total Cash		12,222,224.62	(18,822.28)	585,871.03	263,343.73	13,052,617.10
Trade Accounts Receivable	1200	112,074.38	0.00	0.00	0.00	112,074.38
Accounts Rec-Pub Sales Only (PBD)	1210	224,067.97	0.00	0.00	0.00	224,067.97
Allowance for Doubtful Accounts	1220	(58,466.70)	0.00	0.00	0.00	(58,466.70)
Laser Registration Receivable	1235	28,737.50	0.00	0.00	0.00	28,737.50
Due From HHS / CDC	1240	294,856.66	0.00	0.00	0.00	294,856.66
COBRA Payments Receivable	1251	1,169.34	0.00	0.00	0.00	1,169.34
Accts Rec- Major Medical Reimb.	1252	12,149.55	0.00	0.00	0.00	12,149.55
Accts Rec- Rockefeller Foundation	1256	68,289.50	0.00	0.00	0.00	68,289.50
Accts Rec- EE Add'l Life Insurance	1257	987.31	0.00	0.00	0.00	987.31
Accrued Interest Receivable	1260	1,182.38	0.00	0.00	0.00	1,182.38
Misc Year-End Receivables	1270	101,543.07	0.00	0.00	0.00	101,543.07
Funds Due from Awards	1272	73.21	0.00	0.00	0.00	73.21
Awd Funds due to Operating	1273	0.00	0.00	(73.21)	0.00	(73.21)
Total Accounts Receivable		786,664.17	0.00	(73.21)	0.00	786,590.96
Inventory-Books @ PBD or Ware Pak	1300	118,465.37	0.00	0.00	0.00	118,465.37
Inventory-Books @ APHA DC	1310	27,194.14	0.00	0.00	0.00	27,194.14
Inventory in Process-Consignment	1316	5,943.11	0.00	0.00	0.00	5,943.11
Inventory in Process-MegaCities	1320	5,160.92	0.00	0.00	0.00	5,160.92
WIP- CCDM 21	1333	2,042.41	0.00	0.00	0.00	2,042.41
WIP-Landesman's Public Health Mgmt of Disaster	1341	9,564.94	0.00	0.00	0.00	9,564.94
WIP-Exam Dairy Product 18th Ed	1337	754.36	0.00	0.00	0.00	754.36
Inventory Obsolescence	1380	(54,127.44)	0.00	0.00	0.00	(54,127.44)
Amortization-Print oOn Demand	1388	221,796.57	0.00	0.00	0.00	221,796.57
WIP-Gun Violence Prevention	1347	2,097.50	0.00	0.00	0.00	2,097.50
Accm Amort-Print On Demand	1389	(175,732.38)	0.00	0.00	0.00	(175,732.38)
Total Inventory		163,159.50	0.00	0.00	0.00	163,159.50
Prepaid Insurance	1400	12,277.89	0.00	0.00	0.00	12,277.89
Prepaid Major Medical	1401	80,534.35	0.00	0.00	0.00	80,534.35

American Public Health Assoc
SOFP Detail
For the Ten Months Ending Friday, April 30, 2021

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Prepaid EE Life & Disability	1402	6,477.14	0.00	0.00	0.00	6,477.14
Prepaid MetroChek	1415	19.48	0.00	0.00	0.00	19.48
Prepaid Postage	1420	16,780.75	0.00	0.00	0.00	16,780.75
Prepaid Annual Meeting	1435	107,669.50	0.00	0.00	0.00	107,669.50
Prepaid BroadPoint Retainer	1437	6,210.00	0.00	0.00	0.00	6,210.00
Prepaid Website Development	1438	13,940.00	0.00	0.00	0.00	13,940.00
Prepaid Other	1440	133,238.28	0.00	0.00	0.00	133,238.28
Total Prepaid Expenses		377,147.39	0.00	0.00	0.00	377,147.39
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Total Current Assets		13,549,195.68	(18,822.28)	585,797.82	263,343.73	14,379,514.95
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Investments-Trustee Held Funds	1602	1.20	0.00	0.00	0.00	1.20
Investments-Prudential	1610	3,620,845.31	0.00	0.00	0.00	3,620,845.31
Investments-Vanguard	1613	0.00	0.00	0.00	383,505.00	383,505.00
Investments-Merrill Lynch	1614	4,882,687.87	0.00	0.00	0.00	4,882,687.87
Unrealized App/Dep on Invest	1615	1,262,058.36	0.00	0.00	0.00	1,262,058.36
Unrealized App/Dep on Invest-ML	1616	771,982.52	0.00	0.00	0.00	771,982.52
Unrealized App/Dep on Invest-	1617	0.00	0.00	0.00	8,908.14	8,908.14
Invest-APHA Awds Quasi-Endowment	1620	0.00	382,705.60	0.00	0.00	382,705.60
Investments for APHA Awards	1630	0.00	0.00	136,197.54	57,000.00	193,197.54
Total Investments		10,537,575.26	382,705.60	136,197.54	449,413.14	11,505,891.54
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Office Equip & Furnishings	1700	1,147,749.49	0.00	0.00	0.00	1,147,749.49
Accumulated Depr-Office Equipment	1705	(1,123,541.33)	0.00	0.00	0.00	(1,123,541.33)
Data Processing Equipment	1710	615,758.47	0.00	0.00	0.00	615,758.47
Accum Depr-DP Equipment	1715	(585,629.48)	0.00	0.00	0.00	(585,629.48)
Donated Equipment/Furniture	1716	33,232.50	0.00	0.00	0.00	33,232.50
Accum Depr- Donated Equip/Furniture	1717	(33,232.50)	0.00	0.00	0.00	(33,232.50)
Building Equipment Replacement	1718	632,628.15	0.00	0.00	0.00	632,628.15
Accum Depr- Building Equip						
Replacement	1719	(363,151.64)	0.00	0.00	0.00	(363,151.64)
Accum Amort- Building Carpet	1727	(119,111.31)	0.00	0.00	0.00	(119,111.31)
Leased Equipment	1730	152,057.40	0.00	0.00	0.00	152,057.40
Accum Depr-Leased Equip	1735	(152,057.40)	0.00	0.00	0.00	(152,057.40)
DP Software Dev. Costs	1740	1,871,093.63	0.00	0.00	0.00	1,871,093.63
Accum Amort-Software Develop Costs	1745	(1,789,305.22)	0.00	0.00	0.00	(1,789,305.22)
Software	1750	585,505.52	0.00	0.00	0.00	585,505.52
Accum Amort-Software	1755	(581,519.71)	0.00	0.00	0.00	(581,519.71)
Land	1760	3,088,200.00	0.00	0.00	0.00	3,088,200.00
Building	1770	9,623,443.82	0.00	0.00	0.00	9,623,443.82
Building Improvements	1772	449,225.36	0.00	0.00	0.00	449,225.36
Accum Depr - Building	1775	(5,249,942.38)	0.00	0.00	0.00	(5,249,942.38)
Accum Depr - Bldg Improvements	1776	(146,395.33)	0.00	0.00	0.00	(146,395.33)
Tenant Improvements	1780	131,982.20	0.00	0.00	0.00	131,982.20
Accum Amort- Tenant Improvements	1785	(131,982.20)	0.00	0.00	0.00	(131,982.20)
Website Development Costs	1790	859,831.08	0.00	0.00	0.00	859,831.08
Accum Depr-Website Dev Costs	1795	(757,277.65)	0.00	0.00	0.00	(757,277.65)
Total Property & Equipment		8,157,561.47	0.00	0.00	0.00	8,157,561.47

American Public Health Assoc
SOFP Detail
For the Ten Months Ending Friday, April 30, 2021

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Deposit-Utilities	1902	250.00	0.00	0.00	0.00	250.00
Deferred Financing Costs	1920	147,510.34	0.00	0.00	0.00	147,510.34
Total Other Assets		147,760.34	0.00	0.00	0.00	147,760.34
Total Assets		32,392,092.75	363,883.32	721,995.36	712,756.87	34,190,728.30
Liabilities and Net Assets:						
Current Liabilities:						
Trade Accounts Payable	2100	60,633.52	0.00	0.00	0.00	60,633.52
Refunds Payable	2103	3,500.00	0.00	0.00	0.00	3,500.00
Accounts Payable-Other	2105	15,521.69	0.00	0.00	0.00	15,521.69
Sales Tax Payable	2106	57.24	0.00	0.00	0.00	57.24
Staff Recreation Fund	2109	14,555.06	0.00	0.00	0.00	14,555.06
Total Accounts Payable		94,267.51	0.00	0.00	0.00	94,267.51
EE Annuity Payable	2257	(0.09)	0.00	0.00	0.00	(0.09)
Misc Employee Payable	2258	(117.00)	0.00	0.00	0.00	(117.00)
Flex Spending (Section 125)	2260	(949.40)	0.00	0.00	0.00	(949.40)
Accrued Annual Leave	2300	490,289.67	0.00	0.00	0.00	490,289.67
Accrued Severance	2301	70,617.44	0.00	0.00	0.00	70,617.44
ER Annuity Payable	2302	0.10	0.00	0.00	0.00	0.10
Payroll Clearing	2303	255,065.64	0.00	0.00	0.00	255,065.64
ER 457 Payable	2304	0.03	0.00	0.00	0.00	0.03
Accrued Medical Leave Bank	2305	166,292.20	0.00	0.00	0.00	166,292.20
Total PR Withholdings / Accruals		981,198.59	0.00	0.00	0.00	981,198.59
W&WW Partners Payable	2400	15,428.22	0.00	0.00	0.00	15,428.22
Total Liability to WW Partners		15,428.22	0.00	0.00	0.00	15,428.22
Deferred Mbr - Regular Mbr	2500	923,984.58	0.00	0.00	0.00	923,984.58
Deferred Mbr - Contributing Mbr	2501	(40.00)	0.00	0.00	0.00	(40.00)
Deferred Mbr - Student Mbr	2502	133,667.67	0.00	0.00	0.00	133,667.67
Deferred Mbr - Retired Mbr	2503	65,879.99	0.00	0.00	0.00	65,879.99
Deferred Mbr - Special Hlth Wkr Mbr	2504	33,843.55	0.00	0.00	0.00	33,843.55
Deferred Mbr - Multi Primary Sections	2507	14,028.44	0.00	0.00	0.00	14,028.44
Deferred Mbr - Early Career						
Professional	2509	87,276.39	0.00	0.00	0.00	87,276.39
Deferred Mbr - Student Bulk	2510	98,243.76	0.00	0.00	0.00	98,243.76
Deferred Mbr - Agency Member	2550	140,186.88	0.00	0.00	0.00	140,186.88
Deferred Mbr - Agency Individual	2551	45,950.11	0.00	0.00	0.00	45,950.11
Total Deferred Membership Dues		1,543,021.37	0.00	0.00	0.00	1,543,021.37
Deferred Subs- Direct - AJPH	2601	(200.00)	0.00	0.00	0.00	(200.00)
Deferred Subs - AJPH (PPF)	2603	358,502.01	0.00	0.00	0.00	358,502.01
Deferred Subs- 1 Seat Std Mth 1 yr	2610	(201.83)	0.00	0.00	0.00	(201.83)
Deferred Subs- 1 Seat Std Mth 2 yr	2611	(218.83)	0.00	0.00	0.00	(218.83)
Deferred Subs- 11-20 Seat Std Mth 1 yr	2612	0.01	0.00	0.00	0.00	0.01
Deferred Subs- 11-20 Seat Std Mth 2 yr	2613	(0.06)	0.00	0.00	0.00	(0.06)

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American Public Health Assoc
SOFP Detail
For the Ten Months Ending Friday, April 30, 2021

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Deferred Subs- 2-5 Seat Std Mth 1 yr	2614	(96.67)	0.00	0.00	0.00	(96.67)
Deferred Subs- 2-5 Seat Std Mth 2 yr	2615	(0.25)	0.00	0.00	0.00	(0.25)
Deferred Subs- 21-50 Seat Standard 2						
yr	2617	(0.03)	0.00	0.00	0.00	(0.03)
Deferred Subs- 6-10 Seat Std Mth 1 yr	2618	124,502.57	0.00	0.00	0.00	124,502.57
Deferred Subs- 6-10 Seat Std Mth 2 yr	2619	(0.13)	0.00	0.00	0.00	(0.13)
Deferred Subs- Enterprise Std Mth 1 yr	2620	(0.14)	0.00	0.00	0.00	(0.14)
Deferred Subs- Enterprise Std Mth 2 yr	2621	(0.03)	0.00	0.00	0.00	(0.03)
Deferred Subs- TNH (PPF)	2653	1,714.70	0.00	0.00	0.00	1,714.70
Defferred Subs-Food Compendium PPF	2663	2,965.68	0.00	0.00	0.00	2,965.68
Defferred Subs- CCDM(PPF)	2664	17,496.44	0.00	0.00	0.00	17,496.44
Total Deferred Subscription Dues		504,463.44	0.00	0.00	0.00	504,463.44
Unidentified Receipts	2701	57,379.00	0.00	0.00	0.00	57,379.00
PPF Unidentified Receipts	2702	1,890.00	0.00	0.00	0.00	1,890.00
Deferred Revenue - Other	2705	1,392,568.51	0.00	0.00	0.00	1,392,568.51
Deferred Revenue - Exhibits	2712	288,039.00	0.00	0.00	0.00	288,039.00
Deferred Revenue - IMIS E-Orders	2714	521.92	0.00	0.00	0.00	521.92
Deferred Rev - AJPH	2718	178,406.15	0.00	0.00	0.00	178,406.15
Deferred Rev - Advertising	2719	113,800.01	0.00	0.00	0.00	113,800.01
Def Rev - Community Benefit Prog						
(Kaiser)	2722	1,096,134.51	0.00	0.00	0.00	1,096,134.51
Deferred Rev - Environment Section-						
Kresge Fd	2741	238,176.06	0.00	0.00	0.00	238,176.06
Deferred Revenue - Aetna	2755	(5,338.74)	0.00	0.00	0.00	(5,338.74)
Total Deferred Other		3,361,576.42	0.00	0.00	0.00	3,361,576.42
Total Current Liabilities:		4,814,644.04	0.00	0.00	0.00	4,814,644.04
Current Portion, Long Term Debt-	2851	78,245.33	0.00	0.00	0.00	78,245.33
Total Current Portion, LT Debt		78,245.33	0.00	0.00	0.00	78,245.33
Long Term Notes Payable	2801	3,728,768.36	0.00	0.00	0.00	3,728,768.36
Total Long Term Debt		3,728,768.36	0.00	0.00	0.00	3,728,768.36
Other Long Term Liabilities	2900	1,251,122.07	0.00	0.00	0.00	1,251,122.07
Total Other Long Term Liabilities		1,251,122.07	0.00	0.00	0.00	1,251,122.07
Total Liabilities		9,872,779.80	0.00	0.00	0.00	9,872,779.80
Net Assets:						
Net Assets		22,519,312.95	363,883.32	721,995.36	712,756.87	24,317,948.50
Total Net Assets		22,519,312.95	363,883.32	721,995.36	712,756.87	24,317,948.50
Total Liabilities and Net Assets		32,392,092.75	363,883.32	721,995.36	712,756.87	34,190,728.30

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American Public Health Assoc
SOA-Statement of Activities
For the Ten Months Ending Friday, April 30, 2021

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$260,383.91	Membership Dues	\$2,510,771.14	\$2,637,850.00	(\$127,078.86)	\$3,160,370.00	\$2,613,865.32	79.45%
217,231.57	Subscription Fees and Royalties	1,367,256.18	1,507,290.00	(140,033.82)	1,876,980.00	1,513,006.87	72.84%
26,893.34	Advertising	151,549.99	230,500.00	(78,950.01)	280,000.00	84,273.33	54.12%
35,898.29	Book Sales	356,645.71	737,542.00	(380,896.29)	875,770.00	373,235.11	40.72%
27,651.00	Convention	4,945,191.44	5,526,600.00	(581,408.56)	5,526,600.00	6,957,700.65	89.48%
0.00	Interest Income	10,976.87	34,230.00	(23,253.13)	42,700.00	29,485.41	25.71%
0.00	Rent on Subleases	0.00	119,140.00	(119,140.00)	178,710.00	299,549.11	0.00%
8,204.80	Miscellaneous	257,940.77	154,410.00	103,530.77	166,970.00	262,075.71	154.48%
381,737.22	Contracts and Grants	4,443,760.30	2,123,722.48	2,320,037.82	2,482,091.97	2,755,725.27	179.03%
0.00	Revenue of Related Org's	0.00	0.00	0.00	0.00	0.00	0.00%
958,000.13	Total Revenues from Operations	14,044,092.40	13,071,284.48	972,807.92	14,590,191.97	14,888,916.78	96.26%
Expenses from Operations:							
666,379.30	Salaries, Benefits & Taxes	6,113,313.29	6,512,107.18	(398,793.89)	7,800,295.10	5,967,603.50	78.37%
234,825.77	Consulting and Temporary Services	1,798,859.45	1,171,270.00	627,589.45	1,351,840.00	1,287,184.08	133.07%
47,403.99	Professional Services	407,458.00	457,960.00	(50,502.00)	579,720.00	578,651.88	70.29%
12,680.00	Subcontract Costs	1,383,180.00	225,000.00	1,158,180.00	225,000.00	324,993.20	614.75%
0.00	On-Site Convention Costs	645,612.74	2,074,420.00	(1,428,807.26)	2,074,420.00	1,837,410.09	31.12%
16,463.43	Property Mgt, Rent and Utilities	163,038.39	219,880.00	(56,841.61)	269,500.00	173,482.23	60.50%
46,827.90	Depreciation and Amortization	415,193.28	431,580.00	(16,386.72)	518,100.00	410,555.56	80.14%
11,319.91	Equip Rental and Maintenance	193,138.71	125,210.00	67,928.71	157,200.00	103,866.41	122.86%
56,999.46	Telephone / Webinar	147,463.57	70,870.00	76,593.57	94,860.00	59,612.97	155.45%
1,477.00	Travel and Related Costs	161,773.27	494,520.00	(332,746.73)	630,150.00	766,385.29	25.67%
93,339.54	Printing and Production	506,303.28	572,224.00	(65,920.72)	713,670.00	567,330.40	70.94%
9,003.48	Cost of Goods Sold	120,124.46	101,830.00	18,294.46	121,510.00	113,772.22	98.86%
22,195.86	Postage, Shipping and Mailing	178,299.10	262,895.00	(84,595.90)	312,485.00	231,151.05	57.06%
1,579.60	Supplies and Equipment	77,326.81	81,905.00	(4,578.19)	108,240.00	87,558.82	71.44%
8,333.28	Insurance	103,028.12	113,140.00	(10,111.88)	131,610.00	99,034.71	78.28%
412.50	Taxes Non-Payroll	438,321.34	404,500.00	33,821.34	406,800.00	407,368.89	107.75%
9,115.69	Building Interest & Finance Costs	97,278.93	115,720.00	(18,441.07)	152,700.00	107,256.88	63.71%
86,312.89	Other Costs	1,049,049.27	988,893.00	60,156.27	1,219,600.00	1,028,260.22	86.02%
8,940.97	Contributions to Other Orgs	99,468.73	90,300.00	9,168.73	107,160.00	99,605.50	92.82%
0.00	Data Processing User Charges	0.00	0.00	0.00	0.00	0.00	0.00%
0.00	Indirect Cost Recovery-Contracts/Grants	0.00	(0.01)	0.01	0.00	0.00	0.00%
1,333,610.57	Total Expenses from Operations	14,098,230.74	14,514,224.17	(415,993.43)	16,974,860.10	14,251,083.90	83.05%
(375,610.44)	Change in Net Assets from Operations	(54,138.34)	(1,442,939.69)	1,388,801.35	(2,384,668.13)	637,832.88	2.27%
Non-Operational Activity:							
89,777.32	Investment Income	591,450.34	67,500.00	523,950.34	76,000.00	290,377.53	778.22%
189,145.36	Net Investment Apprec/(Deprec)	854,889.74	25,000.00	829,889.74	30,000.00	(109,356.67)	2849.63%
(96,687.76)	Change in Net Assets	1,392,201.74	(1,350,439.69)	2,742,641.43	(2,278,668.13)	818,853.74	(61.10%)

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American Public Health Assoc
SOA-Statement of Activities
For the Ten Months Ending Friday, April 30, 2021

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$260,383.91	Membership Dues	\$2,510,771.14	\$2,637,850.00	(\$127,078.86)	\$3,160,370.00	\$2,613,865.32	79.45%
217,231.57	Subscription Fees and Royalties	1,367,256.18	1,507,290.00	(140,033.82)	1,876,980.00	1,513,006.87	72.84%
26,893.34	Advertising	151,549.99	230,500.00	(78,950.01)	280,000.00	84,273.33	54.12%
35,898.29	Book Sales	356,645.71	737,542.00	(380,896.29)	875,770.00	373,235.11	40.72%
27,651.00	Convention	4,945,191.44	4,717,465.00	227,726.44	4,717,465.00	6,957,700.65	104.83%
0.00	Interest Income	10,976.87	34,230.00	(23,253.13)	42,700.00	29,485.41	25.71%
0.00	Rent on Subleases	0.00	119,140.00	(119,140.00)	178,710.00	299,549.11	0.00%
8,204.80	Miscellaneous	257,940.77	154,410.00	103,530.77	166,970.00	262,075.71	154.48%
381,737.22	Contracts and Grants	4,443,760.30	2,123,722.48	2,320,037.82	2,482,091.97	2,755,725.27	179.03%
0.00	Revenue of Related Org's	0.00	0.00	0.00	0.00	0.00	0.00%
958,000.13	Total Revenues from Operations	14,044,092.40	12,262,149.48	1,781,942.92	13,781,056.97	14,888,916.78	101.91%
Expenses from Operations:							
666,379.30	Salaries, Benefits & Taxes	6,113,313.29	6,512,107.18	(398,793.89)	7,800,295.10	5,967,603.50	78.37%
234,825.77	Consulting and Temporary Services	1,798,859.45	1,171,270.00	627,589.45	1,351,840.00	1,287,184.08	133.07%
47,403.99	Professional Services	407,458.00	457,960.00	(50,502.00)	579,720.00	578,651.88	70.29%
12,680.00	Subcontract Costs	1,383,180.00	225,000.00	1,158,180.00	225,000.00	324,993.20	614.75%
0.00	On-Site Convention Costs	645,612.74	2,493,894.00	(1,848,281.26)	2,493,894.00	1,837,410.09	25.89%
16,463.43	Property Mgt, Rent and Utilities	163,038.39	219,880.00	(56,841.61)	269,500.00	173,482.23	60.50%
46,827.90	Depreciation and Amortization	415,193.28	431,580.00	(16,386.72)	518,100.00	410,555.56	80.14%
11,319.91	Equip Rental and Maintenance	193,138.71	125,210.00	67,928.71	157,200.00	103,866.41	122.86%
56,999.46	Telephone / Webinar	147,463.57	70,870.00	76,593.57	94,860.00	59,612.97	155.45%
1,477.00	Travel and Related Costs	161,773.27	466,820.00	(305,046.73)	602,450.00	766,385.29	26.85%
93,339.54	Printing and Production	506,303.28	532,224.00	(25,920.72)	673,670.00	567,330.40	75.16%
9,003.48	Cost of Goods Sold	120,124.46	101,830.00	18,294.46	121,510.00	113,772.22	98.86%
22,195.86	Postage, Shipping and Mailing	178,299.10	262,895.00	(84,595.90)	312,485.00	231,151.05	57.06%
1,579.60	Supplies and Equipment	77,326.81	81,905.00	(4,578.19)	108,240.00	87,558.82	71.44%
8,333.28	Insurance	103,028.12	113,140.00	(10,111.88)	131,610.00	99,034.71	78.28%
412.50	Taxes Non-Payroll	438,321.34	404,500.00	33,821.34	406,800.00	407,368.89	107.75%
9,115.69	Building Interest & Finance Costs	97,278.93	115,720.00	(18,441.07)	152,700.00	107,256.88	63.71%
86,312.89	Other Costs	1,049,049.27	956,893.00	92,156.27	1,187,600.00	1,028,260.22	88.33%
8,940.97	Contributions to Other Orgs	99,468.73	90,300.00	9,168.73	107,160.00	99,605.50	92.82%
0.00	Data Processing User Charges	0.00	0.00	0.00	0.00	0.00	0.00%
0.00	Indirect Cost Recovery-Contracts/Grants	0.00	(0.01)	0.01	0.00	0.00	0.00%
1,333,610.57	Total Expenses from Operations	14,098,230.74	14,833,998.17	(735,767.43)	17,294,634.10	14,251,083.90	81.52%
(375,610.44)	Change in Net Assets from Operations	(54,138.34)	(2,571,848.69)	2,517,710.35	(3,513,577.13)	637,832.88	1.54%
Non-Operational Activity:							
89,777.32	Investment Income	591,450.34	67,500.00	523,950.34	76,000.00	290,377.53	778.22%
189,145.36	Net Investment Apprec/(Deprec)	854,889.74	25,000.00	829,889.74	30,000.00	(109,356.67)	2849.63%
(96,687.76)	Change in Net Assets	1,392,201.74	(2,479,348.69)	3,871,550.43	(3,407,577.13)	818,853.74	(40.86%)

American Public Health Assoc
SOA-Statement of Activities Summary detail Unrestricted
For the Ten Months Ending Friday, April 30, 2021

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$152,325.48	Dues: Regular Members	\$1,502,660.88	\$1,653,530.00	(\$150,869.12)	\$1,984,230.00	\$1,623,478.90	75.73%
876.00	Dues: Contributing Members	892.00	0.00	892.00	0.00	(43.33)	0.00%
24,007.14	Dues: Student Members	240,422.56	253,360.00	(12,937.44)	304,020.00	247,720.89	79.08%
14,524.75	Dues: Retired Members	93,508.89	79,840.00	13,668.89	95,820.00	79,930.04	97.59%
6,329.42	Dues: Special Health Worker Members	62,526.87	75,040.00	(12,513.13)	90,040.00	72,399.17	69.44%
2,321.44	Dues: Multiple Membership (primary sections)	20,392.55	9,730.00	10,662.55	11,670.00	17,236.04	174.74%
16,312.79	Dues: Early Career Professionals	162,881.16	189,000.00	(26,118.84)	226,800.00	168,088.92	71.82%
14,059.96	Dues: Student Bulk Individual	123,522.26	120,000.00	3,522.26	144,000.00	138,316.56	85.78%
22,427.07	Dues: Agency	217,816.27	181,950.00	35,866.27	218,330.00	189,579.15	99.76%
7,199.86	Dues: Agency Individual	63,084.59	50,320.00	12,764.59	60,380.00	52,279.52	104.48%
0.00	Dues: Affiliates	23,063.11	25,080.00	(2,016.89)	25,080.00	24,879.46	91.96%
260,383.91	Total Membership Dues	2,510,771.14	2,637,850.00	(127,078.86)	3,160,370.00	2,613,865.32	79.45%
0.00	Subs: Direct - AJPH	100.00	0.00	100.00	0.00	66.67	0.00%
63,997.72	Subs: Agent - AJPH (All) PPF	520,042.93	545,910.00	(25,867.07)	656,000.00	556,798.43	79.27%
545.92	Subs: Agent - TNH (All) PPF	3,383.27	4,000.00	(616.73)	4,200.00	3,274.45	80.55%
190.00	Subs: AJPH Site Pass	3,672.00	4,000.00	(328.00)	4,800.00	3,800.00	76.50%
849.00	Subs: AJPH Pay Per View	8,508.00	10,300.00	(1,792.00)	12,360.00	10,703.00	68.83%
0.00	Subs: AJPH Subsidized Student	0.00	0.00	0.00	80.00	0.00	0.00%
27,890.16	Subs: Standard Methods- PPF	209,417.40	0.00	209,417.40	0.00	205,837.25	0.00%
958.16	Subs: Standard Methods	13,706.66	158,200.00	(144,493.34)	215,000.00	26,091.63	6.38%
0.00	Revenue Distribution Standard Methods Online	(81,420.21)	(38,000.00)	(43,420.21)	(65,000.00)	(28,779.54)	125.26%
5,381.00	Subs: Books	43,487.87	72,380.00	(28,892.13)	90,420.00	39,851.39	48.10%
14,650.00	Single Copy	32,650.00	18,700.00	13,950.00	33,940.00	39,508.00	96.20%
0.00	AJPH Surcharges	176,505.75	164,000.00	12,505.75	230,000.00	133,170.00	76.74%
250.00	AJPH Postage Recovery	3,730.00	3,600.00	130.00	4,320.00	3,000.00	86.34%
0.00	Reprints	0.00	0.00	0.00	500.00	4,000.00	0.00%
60,570.40	Royalties	143,301.35	154,400.00	(11,098.65)	200,000.00	188,617.91	71.65%
2,543.08	Permissions	10,207.14	34,000.00	(23,792.86)	40,000.00	14,745.24	25.52%
39,406.13	Fees: CMART Revenue (Boxwood)	279,964.02	375,800.00	(95,835.98)	450,360.00	312,322.44	62.16%
217,231.57	Total Sub Fees and Royalties	1,367,256.18	1,507,290.00	(140,033.82)	1,876,980.00	1,513,006.87	72.84%
2,580.00	Advertising-Display-AJPH	25,440.00	64,500.00	(39,060.00)	78,000.00	20,500.00	32.62%
0.00	Advertising-Classified-AJPH	2,600.00	14,000.00	(11,400.00)	16,000.00	3,605.00	16.25%
15,938.34	Advertising - Banner	96,336.18	89,000.00	7,336.18	105,000.00	37,203.33	91.75%
0.00	Advertising-Display-TNH	0.00	31,000.00	(31,000.00)	40,000.00	0.00	0.00%
8,375.00	Advertising-Classified-TNH	27,173.81	22,000.00	5,173.81	31,000.00	11,215.00	87.66%
0.00	Advertising-General	0.00	10,000.00	(10,000.00)	10,000.00	11,750.00	0.00%
26,893.34	Total Advertising	151,549.99	230,500.00	(78,950.01)	280,000.00	84,273.33	54.12%
31,008.54	Book Sales	336,015.81	713,660.00	(377,644.19)	853,610.00	401,264.20	39.36%
0.00	Book Sales Over/Under	0.00	0.00	0.00	0.00	178.81	0.00%

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Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
2,571.00	E-Book Sales	27,429.31	16,160.00	11,269.31	18,080.00	17,814.05	151.71%
2,195.00	Paraphernalia Sales	11,278.00	13,300.00	(2,022.00)	13,300.00	10,367.00	84.80%
0.00	Book Sales Returns	0.00	(650.00)	650.00	(1,300.00)	(560.31)	0.00%
123.75	Book Sales Postage Recovery	1,853.29	10,072.00	(8,218.71)	12,080.00	6,951.24	15.34%
0.00	Revenue Distribution	(19,930.70)	(15,000.00)	(4,930.70)	(20,000.00)	(62,779.88)	99.65%
35,898.29	Total Book Sales	356,645.71	737,542.00	(380,896.29)	875,770.00	373,235.11	40.72%
0.00	Registration: Regular Members	1,666,728.00	1,919,180.00	(252,452.00)	1,919,180.00	2,313,408.00	86.85%
0.00	Registration: Student Members	419,463.00	500,680.00	(81,217.00)	500,680.00	631,034.00	83.78%
0.00	Registration: Retired Members	73,973.00	57,700.00	16,273.00	57,700.00	74,000.00	128.20%
0.00	Registration: Special Hlth Wkr Members	74,034.00	109,410.00	(35,376.00)	109,410.00	123,033.00	67.67%
0.00	Registration: Agency Members	472,475.00	306,020.00	166,455.00	306,020.00	464,927.00	154.39%
0.00	Registration: Transitional Members	201,802.00	230,330.00	(28,528.00)	230,330.00	285,855.00	87.61%
0.00	Registration: One Day - Members	318,063.00	53,330.00	264,733.00	53,330.00	231,482.00	596.41%
0.00	Registration: Non Members	516,108.00	414,570.00	101,538.00	414,570.00	477,077.00	124.49%
0.00	Registration: Student Non Members	63,623.00	46,530.00	17,093.00	46,530.00	51,250.00	136.74%
0.00	Registration: One Day - Non Members	660.00	20,690.00	(20,030.00)	20,690.00	25,704.00	3.19%
0.00	Registration: Guests	0.00	30,930.00	(30,930.00)	30,930.00	44,412.00	0.00%
13,405.00	Registration: Mid-Year Meeting	47,830.00	62,000.00	(14,170.00)	62,000.00	52,950.00	77.15%
0.00	Registration:SpeakForHealth	0.00	0.00	0.00	0.00	14,625.00	0.00%
0.00	Fees: A/M Premium Booths	79,650.00	92,040.00	(12,390.00)	92,040.00	156,150.00	86.54%
0.00	Fees: A/M Extra Exhibitor Badges	0.00	0.00	0.00	0.00	19,170.00	0.00%
0.00	Fees: A/M Virtual PH Expo	6,794.16	6,500.00	294.16	6,500.00	6,635.00	104.53%
0.00	Fees: A/M Exhibit Premium / Non-Profit	68,607.87	40,080.00	28,527.87	40,080.00	102,460.00	171.18%
0.00	Fees: A/M Commercial Exhibit Inline	83,200.26	118,100.00	(34,899.74)	118,100.00	124,591.00	70.45%
0.00	Fees: A/M Commercial Exhibit Corner	(429.62)	7,800.00	(8,229.62)	7,800.00	61,925.00	(5.51%)
0.00	Fees: A/M Nonprofit Inline	412,976.72	481,160.00	(68,183.28)	481,160.00	573,890.00	85.83%
0.00	Fees: A/M Nonprofit Corner	7,303.61	21,350.00	(14,046.39)	21,350.00	163,895.00	34.21%
0.00	Fees: Career Mart-Interview Booths (For Profit)	90.00	800.00	(710.00)	800.00	430.00	11.25%
600.00	Fees: A/M CE Enrollment	63,425.00	168,130.00	(104,705.00)	168,130.00	162,531.00	37.72%
0.00	Fees: Enrollment Online	575.00	5,000.00	(4,425.00)	5,000.00	380.00	11.50%
3,000.00	Fees: Applications	45,450.00	39,500.00	5,950.00	39,500.00	35,400.00	115.06%
0.00	Fees: A/M Meal Tickets	0.00	47,620.00	(47,620.00)	47,620.00	78,053.00	0.00%
0.00	Fees: A/M Cancellation Fees	7,091.00	26,000.00	(18,909.00)	26,000.00	54,603.00	27.27%
0.00	Fees: A/M Advertising	0.00	7,500.00	(7,500.00)	7,500.00	16,000.00	0.00%
396.00	Fees: A/M APHA Live Members	3,669.00	20,600.00	(16,931.00)	20,600.00	16,559.50	17.81%
0.00	Fees: A/M APHA Live Members	4,770.99	9,650.00	(4,879.01)	9,650.00	6,660.00	49.44%
0.00	Fees: A/M APHA Live - GROUP	2,895.00	15,900.00	(13,005.00)	15,900.00	11,276.50	18.21%
10,000.00	Fees: A/M Sponsorship	278,306.00	520,000.00	(241,694.00)	520,000.00	310,200.00	53.52%
0.00	Fees: A/M Related Org Room Rental	950.00	12,500.00	(11,550.00)	12,500.00	25,455.00	7.60%
250.00	Fees: A/M Other Revenue	20,857.45	135,000.00	(114,142.55)	135,000.00	207,036.65	15.45%
0.00	Fees: A/M Essential Learning Presenter	0.00	0.00	0.00	0.00	10,000.00	0.00%
0.00	Fees: A/M Essential Learning Non-Presenting Mbr	0.00	0.00	0.00	0.00	22,723.00	0.00%
0.00	Fees: A/M Essential Learning Non-Attendee	4,250.00	0.00	4,250.00	0.00	1,920.00	0.00%
27,651.00	Total Convention	4,945,191.44	5,526,600.00	(581,408.56)	5,526,600.00	6,957,700.65	89.48%
0.00	Interest Income	10,976.87	34,230.00	(23,253.13)	42,700.00	29,485.41	25.71%

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0.00	Total Interest Income	10,976.87	34,230.00	(23,253.13)	42,700.00	29,485.41	25.71%
0.00	Rent on Subleases	0.00	119,140.00	(119,140.00)	178,710.00	299,549.11	0.00%
0.00	Total Rent on Subleases	0.00	119,140.00	(119,140.00)	178,710.00	299,549.11	0.00%
782.69	Miscellaneous Revenue	107,633.41	53,520.00	54,113.41	57,800.00	158,919.07	186.22%
330.00	Contributions to APHA	13,934.65	2,300.00	11,634.65	2,400.00	1,212.62	580.61%
0.00	Sponsorships	7,000.00	22,000.00	(15,000.00)	22,000.00	17,500.00	31.82%
0.00	Gen Donation Mail	175.00	0.00	175.00	0.00	146.00	0.00%
110.00	General Donation (website)	3,060.30	0.00	3,060.30	0.00	0.00	0.00%
2,396.46	EMC - Online	47,499.38	39,180.00	8,319.38	44,960.00	36,023.23	105.65%
3,685.60	EMC Mail	33,645.62	20,210.00	13,435.62	21,810.00	17,107.52	154.27%
0.00	Help Us, Help Them Donation	18,950.00	5,000.00	13,950.00	5,000.00	9,786.00	379.00%
0.00	Car Donation - Member	0.00	0.00	0.00	0.00	1,234.00	0.00%
0.00	Car Donation - Non- Member	25.00	0.00	25.00	0.00	0.00	0.00%
900.05	Label Sales	26,017.41	12,200.00	13,817.41	13,000.00	20,147.27	200.13%
8,204.80	Total Miscellaneous	257,940.77	154,410.00	103,530.77	166,970.00	262,075.71	154.48%
162,824.07	Contracts Revenue	1,450,650.43	1,409,540.80	41,109.63	1,610,793.93	1,634,538.25	90.06%
218,913.15	Grants Revenue	2,955,970.03	651,711.68	2,304,258.35	808,828.04	966,155.81	365.46%
0.00	Interfund Activity	37,139.84	62,470.00	(25,330.16)	62,470.00	155,031.21	59.45%
381,737.22	Total Contracts and Grants	4,443,760.30	2,123,722.48	2,320,037.82	2,482,091.97	2,755,725.27	179.03%
958,000.13	Total Revenues from Operations	14,044,092.40	13,071,284.48	972,807.92	14,590,191.97	14,888,916.78	96.26%
Expenses from Operations:							
459,717.72	Full Time Salaries	4,273,250.01	4,772,854.00	(499,603.99)	5,710,000.00	4,120,657.46	74.84%
41,351.17	Annual Leave Taken	243,951.77	0.00	243,951.77	0.00	358,898.08	0.00%
5,279.95	Sick Leave Taken	54,527.62	0.00	54,527.62	0.00	135,723.96	0.00%
0.00	Other Leave Taken (P/A/C)	0.00	0.00	0.00	0.00	22,150.14	0.00%
506,348.84	Total Salaries & Wages	4,571,729.40	4,772,854.00	(201,124.60)	5,710,000.00	4,637,429.64	80.07%
37,703.50	FICA tax	328,672.99	0.00	328,672.99	0.00	323,071.48	0.00%
2,169.59	Unemployment Insurance	12,643.83	0.00	12,643.83	0.00	10,671.11	0.00%
0.00	Other Benefits Allocations	0.00	1,454,188.93	(1,454,188.93)	1,747,694.92	0.00	0.00%
3,207.22	DC Employer PFL	30,072.62	0.00	30,072.62	0.00	29,526.44	0.00%
3,713.45	Dental	33,404.20	0.00	33,404.20	0.00	168,109.95	0.00%
75,264.92	Major Medical	676,823.23	0.00	676,823.23	0.00	488,381.86	0.00%
24,480.01	Pension Costs	237,518.29	285,064.25	(47,545.96)	342,600.18	224,998.68	69.33%
2,172.37	Employee Life Insurance	39,937.48	0.00	39,937.48	0.00	41,363.23	0.00%
3,736.56	Employee Disability Insurance	36,598.59	0.00	36,598.59	0.00	37,092.78	0.00%
6,901.76	Annual Leave/Severance Pay	138,721.12	0.00	138,721.12	0.00	6,958.33	0.00%
51.66	Related Org's: Allow for ED	695.06	0.00	695.06	0.00	0.00	0.00%
629.42	Worker Compensation Insurance	6,496.48	0.00	6,496.48	0.00	0.00	0.00%

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160,030.46	Total Employee Benefits / PR Taxes	1,541,583.89	1,739,253.18	(197,669.29)	2,090,295.10	1,330,173.86	73.75%
144,446.51	Consultants (Companies Only)	1,024,289.58	554,270.00	470,019.58	647,490.00	634,011.27	158.19%
76,098.15	Consultants (Individuals Only)	665,457.90	606,340.00	59,117.90	676,840.00	537,895.51	98.32%
14,281.11	Temporaries (Agencies)	109,111.97	10,660.00	98,451.97	27,510.00	115,277.30	396.63%
234,825.77	Total Consulting / Temporary Services	1,798,859.45	1,171,270.00	627,589.45	1,351,840.00	1,287,184.08	133.07%
778.00	Personnel Recruitment	9,573.24	12,500.00	(2,926.76)	15,000.00	25,759.09	63.82%
1,511.75	Fees: Outside Payroll Services	17,721.08	22,080.00	(4,358.92)	39,700.00	33,013.08	44.64%
0.00	Fees: Financial Adv Services	26,861.10	0.00	26,861.10	0.00	50,700.85	0.00%
0.00	Legal Services	19,416.00	11,200.00	8,216.00	29,050.00	24,057.55	66.84%
3,150.00	Audit & Tax Services	42,198.50	51,450.00	(9,251.50)	68,450.00	54,458.00	61.65%
23,618.71	Fees: Commissions	132,986.34	89,170.00	43,816.34	107,500.00	91,675.67	123.71%
11,515.80	Fees: PPF Commissions	48,199.32	43,600.00	4,599.32	53,780.00	46,329.57	89.62%
6,829.73	Fees: Other Serv (Misc Exp)	110,502.42	227,960.00	(117,457.58)	266,240.00	252,658.07	41.50%
47,403.99	Total Professional Services	407,458.00	457,960.00	(50,502.00)	579,720.00	578,651.88	70.29%
12,680.00	Contracts/Grants -Subcontracts	1,383,180.00	225,000.00	1,158,180.00	225,000.00	324,993.20	614.75%
12,680.00	Total Subcontract Costs	1,383,180.00	225,000.00	1,158,180.00	225,000.00	324,993.20	614.75%
0.00	A/M: Meal Functions (Ticketed)	0.00	39,500.00	(39,500.00)	39,500.00	60,725.11	0.00%
0.00	A/M: Space Rental	0.00	43,000.00	(43,000.00)	43,000.00	124,671.00	0.00%
0.00	A/M: Shuttle Bus & Other Trans	0.00	30,000.00	(30,000.00)	30,000.00	39,410.00	0.00%
0.00	A/M: Labor	68,900.96	765,880.00	(696,979.04)	765,880.00	749,045.69	9.00%
0.00	A/M: Audio Visual	25,432.44	203,170.00	(177,737.56)	203,170.00	262,931.55	12.52%
0.00	A/M: Decorating	0.00	152,120.00	(152,120.00)	152,120.00	141,958.31	0.00%
0.00	A/M: Furn & Equip Rental	0.00	2,500.00	(2,500.00)	2,500.00	1,266.57	0.00%
0.00	A/M: Signs	0.00	20,100.00	(20,100.00)	20,100.00	17,010.09	0.00%
0.00	A/M: Freight	0.00	10,000.00	(10,000.00)	10,000.00	6,738.29	0.00%
0.00	A/M: Telephone	0.00	60,640.00	(60,640.00)	60,640.00	61,225.10	0.00%
0.00	A/M: Gratuities	300.00	2,000.00	(1,700.00)	2,000.00	1,790.59	15.00%
0.00	A/M: ADA Services	70.00	20,000.00	(19,930.00)	20,000.00	4,719.03	0.35%
0.00	A/M: Convention Staff Travel	3,247.89	78,180.00	(74,932.11)	78,180.00	28,974.32	4.15%
0.00	A/M: Food & Bev (Non-Ticketed)	0.00	58,000.00	(58,000.00)	58,000.00	61,958.05	0.00%
0.00	A/M: Computer Rental	0.00	800.00	(800.00)	800.00	830.00	0.00%
0.00	A/M: Registration	63,288.50	83,000.00	(19,711.50)	83,000.00	69,600.43	76.25%
0.00	A/M: Abstract Management	92,661.00	191,000.00	(98,339.00)	191,000.00	131,458.20	48.51%
0.00	A/M: Speaker Fees	38,000.00	45,000.00	(7,000.00)	45,000.00	13,407.26	84.44%
0.00	A/M: Virtual Platform	137,918.50	0.00	137,918.50	0.00	0.00	0.00%
0.00	A/M: Miscellaneous Other	215,793.45	269,530.00	(53,736.55)	269,530.00	59,690.50	80.06%
0.00	Total On-Site Convention Costs	645,612.74	2,074,420.00	(1,428,807.26)	2,074,420.00	1,837,410.09	31.12%
0.00	Rent Expense - Amortized Fees	0.00	4,670.00	(4,670.00)	7,000.00	5,845.50	0.00%
6,291.57	Cleaning Services	62,915.70	67,000.00	(4,084.30)	82,000.00	54,907.83	76.73%
0.00	Window Washing	0.00	3,000.00	(3,000.00)	4,500.00	2,500.00	0.00%
564.56	Trash/Recycle	4,927.67	9,200.00	(4,272.33)	11,500.00	6,731.85	42.85%
205.00	Landscape Maintenance	2,130.69	3,400.00	(1,269.31)	4,700.00	1,899.67	45.33%

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0.00	Water Treatment	0.00	0.00	0.00	500.00	0.00	0.00%
95.38	Pest Control	953.80	1,160.00	(206.20)	1,400.00	953.80	68.13%
0.00	Snow Removal	0.00	3,600.00	(3,600.00)	3,600.00	0.00	0.00%
770.00	Security	12,597.20	12,500.00	97.20	15,000.00	8,458.50	83.98%
6,832.79	Utilities	72,849.96	108,300.00	(35,450.04)	130,000.00	86,546.25	56.04%
1,704.13	Water	6,121.74	7,050.00	(928.26)	8,500.00	5,638.83	72.02%
0.00	Oil	541.63	0.00	541.63	800.00	0.00	67.70%
16,463.43	Total Prop. Mgt., Rent and Utilities	163,038.39	219,880.00	(56,841.61)	269,500.00	173,482.23	60.50%
1,115.16	Depr/Furn, Fax & Equipment	11,151.60	13,230.00	(2,078.40)	15,890.00	11,182.10	70.18%
2,270.73	Depr/ Data Processing Equip	21,326.37	22,420.00	(1,093.63)	26,940.00	20,217.51	79.16%
6,360.39	Depr/ Software Development	72,391.30	43,220.00	29,171.30	51,960.00	82,653.37	139.32%
266.36	Depr/ Software	2,297.26	40,400.00	(38,102.74)	48,480.00	2,237.90	4.74%
9,527.05	Depr/ Website Development	35,789.23	27,520.00	8,269.23	33,040.00	29,150.30	108.32%
19,966.78	Depr/ Building	199,667.80	199,700.00	(32.20)	239,640.00	200,215.00	83.32%
1,258.35	Depr/Building Improvements	11,938.92	66,750.00	(54,811.08)	80,130.00	7,854.56	14.90%
887.46	Depr Building Carpet	8,874.60	8,890.00	(15.40)	10,670.00	4,632.50	83.17%
5,175.62	Depr Building Equipment Replacement	51,756.20	9,450.00	42,306.20	11,350.00	52,412.32	456.00%
46,827.90	Total Depreciation / Amortization	415,193.28	431,580.00	(16,386.72)	518,100.00	410,555.56	80.14%
5,351.23	Repairs and Maintenance	72,461.26	73,660.00	(1,198.74)	90,700.00	59,145.61	79.89%
0.00	Repairs and Maintenance - Elevators	12,039.73	7,000.00	5,039.73	12,000.00	11,385.01	100.33%
0.00	Repairs and Maintenance - HVAC	53,984.80	18,200.00	35,784.80	22,000.00	8,263.00	245.39%
3,200.00	Repairs and Maintenance - Plumbing	35,305.00	1,850.00	33,455.00	2,500.00	6,910.88	1412.20%
2,768.68	Office Equip Lease/Rental	19,347.92	24,500.00	(5,152.08)	30,000.00	18,161.91	64.49%
11,319.91	Total Equip Rental / Maintenance	193,138.71	125,210.00	67,928.71	157,200.00	103,866.41	122.86%
759.39	Telephone and Fax	26,657.38	40,580.00	(13,922.62)	52,990.00	36,762.45	50.31%
56,240.07	Webinar	120,806.19	30,290.00	90,516.19	41,870.00	22,850.52	288.53%
56,999.46	Total Telephone / Webinar	147,463.57	70,870.00	76,593.57	94,860.00	59,612.97	155.45%
13.00	Travel: Staff	801.07	80,770.00	(79,968.93)	119,280.00	72,546.95	0.67%
0.00	Travel: Consultants	0.00	30,650.00	(30,650.00)	45,830.00	3,229.96	0.00%
0.00	Travel: Member	90,291.62	176,220.00	(85,928.38)	212,820.00	264,704.62	42.43%
250.00	Travel: Seminar Reg Fees	21,845.63	24,640.00	(2,794.37)	36,640.00	30,981.66	59.62%
1,214.00	Travel: Audio Visual	20,714.00	63,470.00	(42,756.00)	63,470.00	71,580.48	32.64%
0.00	Training / Professional Development	5,884.95	5,300.00	584.95	32,500.00	23,453.17	18.11%
0.00	Food Services/Meeting Hospitality	22,236.00	113,470.00	(91,234.00)	119,610.00	299,888.45	18.59%
1,477.00	Total Travel and Related Costs	161,773.27	494,520.00	(332,746.73)	630,150.00	766,385.29	25.67%
78,900.16	Printing	402,255.56	421,280.00	(19,024.44)	509,690.00	439,982.04	78.92%
0.00	Printing for Reprints	0.00	1,600.00	(1,600.00)	3,120.00	2,364.97	0.00%
1,426.32	Graphic Arts Services	21,355.28	43,650.00	(22,294.72)	53,680.00	32,503.39	39.78%
2,748.04	Word Processing	3,912.96	0.00	3,912.96	6,800.00	775.52	57.54%
0.00	Binding	0.00	480.00	(480.00)	980.00	0.00	0.00%
9,216.00	Copy Editing	67,182.25	79,500.00	(12,317.75)	105,500.00	74,724.50	63.68%
0.00	Proof Reading	4,579.82	6,500.00	(1,920.18)	8,500.00	3,764.00	53.88%

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American Public Health Assoc
SOA-Statement of Activities Summary detail Unrestricted
For the Ten Months Ending Friday, April 30, 2021

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
1,028.70	Storage- Vendor/Publisher	6,426.05	15,430.00	(9,003.95)	19,530.00	7,936.70	32.90%
20.32	Duplicating-Inside<1.5K Copies	591.36	3,684.00	(3,092.64)	5,670.00	5,272.68	10.43%
0.00	Duplicating-Outside->1.5K	0.00	100.00	(100.00)	200.00	6.60	0.00%
93,339.54	Total Printing and Production	506,303.28	572,224.00	(65,920.72)	713,670.00	567,330.40	70.94%
114.92	Cost of Goods Sold	66,045.70	37,380.00	28,665.70	45,060.00	37,924.20	146.57%
0.00	Cost of Goods Sold W/W Partner	0.00	0.00	0.00	0.00	75.00	0.00%
4,334.49	COGS Amort-Print on Demand	49,056.91	59,950.00	(10,893.09)	71,950.00	58,956.35	68.18%
3,930.00	COGS- Paraphernalia	3,930.00	4,200.00	(270.00)	4,200.00	3,894.21	93.57%
624.07	Book Issues	1,091.85	300.00	791.85	300.00	138.02	363.95%
0.00	Book Obsolesence	0.00	0.00	0.00	0.00	12,784.44	0.00%
9,003.48	Total Cost of Goods Sold	120,124.46	101,830.00	18,294.46	121,510.00	113,772.22	98.86%
17,315.84	Postage	134,394.81	160,450.00	(26,055.19)	186,840.00	158,421.90	71.93%
864.18	Delivery Services (UPS/Fed Ex)	12,522.02	27,835.00	(15,312.98)	37,535.00	16,153.50	33.36%
3,362.25	Fees: Mail Serv - Less Postage	23,984.58	33,380.00	(9,395.42)	38,820.00	24,002.99	61.78%
653.59	Fees: Pubs Dist & Fulfillment	7,397.69	41,230.00	(33,832.31)	49,290.00	32,495.28	15.01%
0.00	Freight	0.00	0.00	0.00	0.00	77.38	0.00%
22,195.86	Total Postage / Shipping / Mailing	178,299.10	262,895.00	(84,595.90)	312,485.00	231,151.05	57.06%
1,579.60	Materials & Supplies	29,445.11	62,775.00	(33,329.89)	86,060.00	65,270.97	34.21%
0.00	Equipment for Projects	(90.00)	0.00	(90.00)	0.00	2,048.67	0.00%
0.00	Software- One Year Use Only	47,971.70	19,130.00	28,841.70	22,180.00	20,239.18	216.28%
1,579.60	Total Supplies & Equipment	77,326.81	81,905.00	(4,578.19)	108,240.00	87,558.82	71.44%
0.00	Insurance (Non-Staff)	20,627.01	113,140.00	(92,512.99)	131,610.00	19,458.11	15.67%
8,333.28	Insurance Allocation	82,401.11	0.00	82,401.11	0.00	79,576.60	0.00%
8,333.28	Total Insurance	103,028.12	113,140.00	(10,111.88)	131,610.00	99,034.71	78.28%
0.00	Stipends	74,042.67	26,700.00	47,342.67	26,700.00	125,350.99	277.31%
1,600.00	Honoraria	27,999.00	12,000.00	15,999.00	15,200.00	15,895.00	184.20%
1,367.27	Awards - Plaques, Etc	44,038.46	12,120.00	31,918.46	14,120.00	58,983.81	311.89%
0.00	Admin Expense	0.00	0.00	0.00	0.00	108.85	0.00%
0.00	Operating Contingency	0.00	0.00	0.00	50,000.00	0.00	0.00%
(1,519.37)	Publicity and Promotion	63,673.26	108,380.00	(44,706.74)	141,410.00	103,752.80	45.03%
1,990.08	Subscriptions/Publications	76,426.36	75,293.00	1,133.36	79,060.00	72,860.20	96.67%
0.00	Mailing Lists	30,285.38	5,000.00	25,285.38	7,200.00	0.00	420.63%
(956.00)	Dues to Other Organizations	32,723.02	56,515.00	(23,791.98)	66,465.00	37,452.52	49.23%
0.00	Sect/Affil/PDB/ - Projects	1,000.00	87,500.00	(86,500.00)	105,000.00	150.00	0.95%
12,010.49	Fees: Bank	251,076.53	305,890.00	(54,813.47)	333,610.00	294,391.89	75.26%
71,820.42	Fees: Computer Access	431,673.24	294,635.00	137,038.24	355,850.00	312,413.24	121.31%
0.00	Filing Fees	6,004.62	4,860.00	1,144.62	8,960.00	4,616.14	67.02%
0.00	Bad Debt Expense	10,106.73	0.00	10,106.73	16,025.00	2,284.78	63.07%
412.50	Taxes- Non-Payroll	438,321.34	404,500.00	33,821.34	406,800.00	407,368.89	107.75%
15.40	Interest Expense	15.40	0.00	15.40	0.00	0.00	0.00%
7,404.77	Interest Expense Bondholders	80,308.33	98,720.00	(18,411.67)	117,900.00	90,301.68	68.12%
0.00	Remarketing Fees	0.00	0.00	0.00	7,200.00	0.00	0.00%

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American Public Health Assoc
SOA-Statement of Activities Summary detail Unrestricted
For the Ten Months Ending Friday, April 30, 2021

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
0.00	LOC Fees	0.00	0.00	0.00	7,200.00	0.00	0.00%
1,695.52	Amortized LOC Fees	16,955.20	17,000.00	(44.80)	20,400.00	16,955.20	83.11%
95,841.08	Total Other Costs	1,584,649.54	1,509,113.00	75,536.54	1,779,100.00	1,542,885.99	89.07%
8,940.97	APHA Contributions	99,468.73	90,300.00	9,168.73	107,160.00	99,605.50	92.82%
8,940.97	Total Contributions to Other Orgs	99,468.73	90,300.00	9,168.73	107,160.00	99,605.50	92.82%
62,055.42	Indirect Costs	515,401.60	326,875.49	188,526.11	379,759.93	434,336.42	135.72%
(62,055.42)	Indirect Costs (Contra)	(515,401.60)	(326,875.50)	(188,526.10)	(379,759.93)	(434,336.42)	135.72%
0.00	Total Indirect Cost Recovery-C/G	0.00	(0.01)	0.01	0.00	0.00	0.00%
1,333,610.57	Total Expenses from Operations	14,098,230.74	14,514,224.17	(415,993.43)	16,974,860.10	14,251,083.90	83.05%
(375,610.44)	Change in Net Assets fr Operations	(54,138.34)	(1,442,939.69)	1,388,801.35	(2,384,668.13)	637,832.88	2.27%
Non-Operational Activity:							
11,228.16	Investment Income (Int & Dividends)	148,583.73	50,000.00	98,583.73	60,000.00	168,279.32	247.64%
0.00	Investment Service Fee	(22,306.93)	(37,500.00)	15,193.07	(50,000.00)	0.00	44.61%
78,549.16	Gain/Loss on Sale of Securities	465,173.54	55,000.00	410,173.54	66,000.00	122,098.21	704.81%
89,777.32	Total Investment Income	591,450.34	67,500.00	523,950.34	76,000.00	290,377.53	778.22%
189,145.36	Unrealized Gain/Loss on Invest	854,889.74	25,000.00	829,889.74	30,000.00	(109,356.67)	2849.63%
189,145.36	Total Net Investment Apprec/(Deprec)	854,889.74	25,000.00	829,889.74	30,000.00	(109,356.67)	2849.63%
(96,687.76)	Change in Net Assets	1,392,201.74	(1,350,439.69)	2,742,641.43	(2,278,668.13)	818,853.74	(61.10%)

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American Public Health Assoc
SOA-Statement of Activities By Restriction
For the Ten Months Ending Friday, April 30, 2021

	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Perm Restricted Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Revenues from Operations:						
Membership Dues	\$2,510,771.14	\$0.00	\$0.00	\$0.00	\$2,510,771.14	\$2,613,865.32
Subscription Fees and Royalties	1,367,256.18	0.00	0.00	0.00	1,367,256.18	1,513,006.87
Advertising	151,549.99	0.00	0.00	0.00	151,549.99	84,273.33
Book Sales	356,645.71	0.00	0.00	0.00	356,645.71	373,235.11
Convention	4,945,191.44	0.00	0.00	0.00	4,945,191.44	6,957,700.65
Interest Income	10,976.87	17,100.28	8,889.77	0.00	36,966.92	24,083.22
Rent on Subleases	0.00	0.00	0.00	0.00	0.00	299,549.11
Miscellaneous	257,940.77	80,457.05	10,000.00	0.00	348,397.82	392,937.28
Contracts and Grants	4,443,760.30	(37,139.84)	0.00	0.00	4,406,620.46	2,600,694.06
Total Revenues from Operations	14,044,092.40	60,417.49	18,889.77	0.00	14,123,399.66	14,859,344.95
Expenses from Operations:						
Salaries, Benefits & Taxes	6,113,313.29	0.00	0.00	0.00	6,113,313.29	5,967,603.50
Consulting and Temporary Services	1,798,859.45	85.00	0.00	0.00	1,798,944.45	1,287,184.08
Professional Services	407,458.00	0.00	0.00	0.00	407,458.00	578,651.88
Subcontract Costs	1,383,180.00	0.00	0.00	0.00	1,383,180.00	324,993.20
On-Site Convention Costs	645,612.74	0.00	0.00	0.00	645,612.74	1,837,410.09
Property Mgt, Rent and Utilities	163,038.39	0.00	0.00	0.00	163,038.39	173,482.23
Depreciation and Amortization	415,193.28	0.00	0.00	0.00	415,193.28	410,555.56
Equip Rental and Maintenance	193,138.71	0.00	0.00	0.00	193,138.71	103,866.41
Telephone / Webinar	147,463.57	0.00	0.00	0.00	147,463.57	59,612.97
Travel and Related Costs	161,773.27	0.00	0.00	0.00	161,773.27	766,385.29
Printing and Production	506,303.28	0.00	0.00	0.00	506,303.28	567,330.40
Cost of Goods Sold	120,124.46	0.00	0.00	0.00	120,124.46	113,772.22
Postage, Shipping and Mailing	178,299.10	0.00	0.00	0.00	178,299.10	231,151.05
Supplies and Equipment	77,326.81	0.00	0.00	0.00	77,326.81	87,558.82
Insurance	103,028.12	0.00	0.00	0.00	103,028.12	99,034.71
Taxes Non-Payroll	438,321.34	0.00	0.00	0.00	438,321.34	407,368.89
Building Interest & Finance Costs	97,278.93	0.00	0.00	0.00	97,278.93	107,256.88
Other Costs	1,049,049.27	0.00	0.00	0.00	1,049,049.27	1,028,260.22
Contributions to Other Orgs	99,468.73	0.00	0.00	0.00	99,468.73	99,605.50
Total Expenses from Operations	14,098,230.74	85.00	0.00	0.00	14,098,315.74	14,251,083.90
Change in Net Assets from Operations	(54,138.34)	60,332.49	18,889.77	0.00	25,083.92	608,261.05
Non-Operational Activity:						
Investment Income	591,450.34	0.00	0.00	0.00	591,450.34	290,377.53
Net Investment Apprec/(Deprec)	854,889.74	0.00	0.00	0.00	854,889.74	(109,356.67)
Change in Net Assets	1,392,201.74	60,332.49	18,889.77	0.00	1,471,424.00	789,281.91

American Public Health Assoc
SOFE-Statement of Functional Expense and Revenue
For the Ten Months Ending Friday, April 30, 2021

	General and Administrative	Membership Services	PHPP (incl WFPFA)	PAA	Periodicals	Books	Conventions	Award Funds	Fundraising	Total
Revenues from Operations:										
Membership Dues	\$0.00	\$2,510,771.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,510,771.14
Subscription Fees and Royalties	0.00	0.00	2,053.89	0.00	1,134,025.16	231,177.13	0.00	0.00	0.00	1,367,256.18
Advertising	0.00	0.00	0.00	0.00	151,549.99	0.00	0.00	0.00	0.00	151,549.99
Book Sales	0.00	0.00	0.00	4,480.00	0.00	352,165.71	0.00	0.00	0.00	356,645.71
Convention	0.00	0.00	0.00	0.00	90.00	0.00	4,945,101.44	0.00	0.00	4,945,191.44
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,976.87	0.00	10,976.87
Miscellaneous	101,241.44	45,831.72	2,475.00	3,166.25	2,870.39	0.00	44,519.49	0.00	57,836.48	257,940.77
Contracts and Grants	0.00	17,531.09	3,350,414.96	212,740.65	72,500.00	0.00	772,554.98	13,010.62	5,008.00	4,443,760.30
Total Revenues from Operations	101,241.44	2,574,133.95	3,354,943.85	220,386.90	1,361,035.54	583,342.84	5,762,175.91	23,987.49	62,844.48	14,044,092.40
Expenses from Operations:										
Salaries & Wages	1,657,968.18	285,573.81	970,141.24	319,292.58	448,021.43	236,240.90	569,569.70	0.00	84,921.56	4,571,729.40
Employee Benefits and Payroll Taxes	582,400.29	99,879.15	289,525.89	109,035.71	173,286.78	80,831.52	172,751.18	0.00	33,873.37	1,541,583.89
Consulting and Temporary Services	271,139.22	182,288.80	507,458.70	87,578.12	422,535.93	141,326.68	180,283.00	250.00	5,999.00	1,798,859.45
Professional Services	114,855.96	38,319.43	3,535.67	1,062.00	229,304.66	14,542.78	5,837.50	0.00	0.00	407,458.00
Subcontract Costs	0.00	0.00	1,363,180.00	20,000.00	0.00	0.00	0.00	0.00	0.00	1,383,180.00
On-Site Convention Costs	0.00	0.00	0.00	0.00	0.00	0.00	645,612.74	0.00	0.00	645,612.74
Property Mgt, Rent and Utilities	(462,433.16)	80,198.56	131,348.05	82,707.78	115,520.67	86,664.60	103,264.11	0.00	25,767.78	163,038.39
Depreciation and Amortization	341,388.17	8,099.69	18,781.15	4,634.79	18,089.89	12,472.31	10,888.36	0.00	838.92	415,193.28
Equip Rental and Maintenance	164,347.20	4,422.74	9,236.63	1,714.56	4,457.86	2,747.70	5,662.49	0.00	549.53	193,138.71
Telephone / Webinar	37,057.37	12,924.78	92,513.23	2,097.86	520.24	573.20	1,526.62	0.00	250.27	147,463.57
Travel and Related Costs	28,314.83	14,600.33	91,408.41	11,870.80	652.33	544.00	14,382.57	0.00	0.00	161,773.27
Printing and Production	5,586.74	17,752.92	1,897.30	1,399.76	460,048.11	9,581.64	10,033.78	0.00	3.03	506,303.28
Cost of Goods Sold	0.00	0.00	1,027.62	0.00	0.00	119,096.84	0.00	0.00	0.00	120,124.46
Postage, Shipping and Mailing	6,398.84	19,051.83	700.49	656.85	113,997.47	25,695.06	11,348.34	224.36	225.86	178,299.10
Supplies and Equipment	14,961.10	7,953.30	1,697.53	5,368.87	4,783.51	1,046.93	41,375.57	0.00	140.00	77,326.81
Insurance	14,641.02	4,432.33	10,285.87	3,375.92	9,118.79	26,129.07	33,959.08	0.00	1,086.04	103,028.12
Taxes - Non Payroll	438,321.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	438,321.34
Interest Expense	97,278.93	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	97,278.93
Other Costs	373,007.96	58,567.77	88,237.64	89,847.59	156,007.06	72,278.77	173,376.06	20,240.38	17,486.04	1,049,049.27
Contributions to Other Orgs	80,468.73	0.00	0.00	0.00	0.00	0.00	19,000.00	0.00	0.00	99,468.73
Indirect Cost Recovery-Contracts/Grants	(515,401.60)	0.00	386,340.65	30,710.99	0.00	0.00	98,349.96	0.00	0.00	0.00
Total Expenses from Operations	3,250,301.12	834,065.44	3,967,316.07	771,354.18	2,156,344.73	829,772.00	2,097,221.06	20,714.74	171,141.40	14,098,230.74
Change in Net Assets from Operations	(3,149,059.68)	1,740,068.51	(612,372.22)	(550,967.28)	(795,309.19)	(246,429.16)	3,664,954.85	3,272.75	(108,296.92)	(54,138.34)
Non-Operational Activity:										
Investment Income	591,450.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	591,450.34
Net Investment Apprec/(Deprec)	854,889.74	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	854,889.74
Change in Net Assets	(1,702,719.60)	1,740,068.51	(612,372.22)	(550,967.28)	(795,309.19)	(246,429.16)	3,664,954.85	3,272.75	(108,296.92)	1,392,201.74

**AMERICAN PUBLIC HEALTH ASSOCIATION
STATEMENT OF ACTIVITIES
FOR THE TEN MONTHS ENDING APRIL 30, 2021/YEAR-END PROJECTION**

	Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	May and June Budget	Adjustment		YE Projection	FY20 APRIL YE PROJECTION	FY 2020 YE Actual
Revenues from Operations:										
Membership Dues	\$2,510,771.14	\$2,637,850.00	(\$127,078.86)	\$3,160,370.00	\$522,520.00	(25,172.49)	(1)	\$ 3,008,118.65	3,136,638.38	3,123,668.86
Subscription Fees and Royalties	1,367,256.18	1,507,290.00	(140,033.82)	1,876,980.00	369,690.00	(40,861.31)	(2)	1,696,084.87	1,846,722.87	1,743,989.77
Advertising	151,549.99	230,500.00	(78,950.01)	280,000.00	49,500.00	(7,233.34)	(3)	193,816.65	103,191.83	113,896.28
Book Sales	356,645.71	737,542.00	(380,896.29)	875,770.00	138,228.00	(71,386.49)	(4)	423,487.22	592,311.34	443,250.39
Convention	4,945,191.44	5,526,600.00	(581,408.56)	5,526,600.00	0.00			4,945,191.44	7,098,552.81	7,138,275.89
Interest Income	10,976.87	34,230.00	(23,253.13)	42,700.00	8,470.00	21,530.00	(5)	40,976.87	35,010.41	80,983.38
Rent on Subleases	0.00	119,140.00	(119,140.00)	178,710.00	59,570.00	(59,570.00)	(6)	0.00	359,119.11	359,458.93
Miscellaneous	257,940.77	154,410.00	103,530.77	166,970.00	12,560.00	(4,180.00)	(7)	266,320.77	267,611.71	290,320.13
Contracts and Grants	4,443,760.30	2,123,722.48	2,320,037.82	2,482,091.97	358,369.49	(8,960.11)	(8)	4,793,169.68	4,285,455.94	3,283,660.82
Total Revenues from Operations	14,044,092.40	13,071,284.48	972,807.92	14,590,191.97	1,518,907.49 89,143.33	(195,833.73)	\$0.00	15,367,166.16	17,724,614.41	16,577,504.45
Expenses from Operations:										
Salaries, Benefits & Taxes	6,113,313.29	6,512,107.18	(398,793.89)	7,800,295.10	1,288,187.92	27,800.84	(9)	7,429,302.05	7,282,471.50	7,201,832.06
Consulting and Temporary Services	1,798,859.45	1,171,270.00	627,589.45	1,351,840.00	180,570.00	9,625.00	(10)	1,989,054.45	1,595,912.08	1,550,219.03
Professional Services	407,458.00	457,960.00	(50,502.00)	579,720.00	121,760.00		(11)	529,218.00	673,011.88	600,064.94
Subcontract Costs	1,383,180.00	225,000.00	1,158,180.00	225,000.00	0.00		(11)	1,383,180.00	1,388,993.20	376,493.20
On-Site Convention Costs	645,612.74	2,074,420.00	(1,428,807.26)	2,074,420.00	0.00		(11)	645,612.74	1,838,110.09	1,837,710.09
Property Mg. Rent and Utilities	163,038.39	219,880.00	(56,841.61)	269,500.00	49,620.00		(11)	212,658.39	220,802.93	211,506.33
Depreciation and Amortization	415,193.28	431,580.00	(16,386.72)	518,100.00	86,520.00	7,136.00	(10)	508,849.28	492,791.69	492,399.40
Equip Rental and Maintenance	193,138.71	125,210.00	67,928.71	157,200.00	31,990.00		(11)	225,128.71	272,518.41	122,218.36
Telephone / Webinar	147,463.57	70,870.00	76,593.57	94,860.00	23,990.00		(11)	171,453.57	81,512.97	119,983.59
Travel and Related Costs	161,773.27	494,520.00	(332,746.73)	630,150.00	135,630.00	(72,900.00)	(10)	224,503.27	887,985.29	790,381.54
Printing and Production	506,303.28	572,224.00	(65,920.72)	713,670.00	141,446.00		(11)	647,749.28	664,560.40	649,941.78
Cost of Goods Sold	120,124.46	101,830.00	18,294.46	121,510.00	19,680.00		(11)	139,804.46	143,822.46	-
Postage, Shipping and Mailing	178,299.10	262,895.00	(84,595.90)	312,485.00	49,590.00		(11)	227,889.10	284,984.80	277,898.48
Supplies and Equipment	77,326.81	81,905.00	(4,578.19)	108,240.00	26,335.00		(11)	103,661.81	110,438.82	95,968.37
Insurance	103,028.12	113,140.00	(10,111.88)	131,610.00	18,470.00	(1,650.76)	(10)	119,847.36	115,566.79	114,930.11
Taxes Non-Payroll	438,321.34	404,500.00	33,821.34	406,800.00	2,300.00	400.00	(10)	441,021.34	408,668.89	407,368.89
Building Interest & Finance Costs	97,278.93	115,720.00	(18,441.07)	152,700.00	36,980.00	(5,893.11)	(10)	128,365.82	129,886.88	127,281.46
Other Costs	1,049,049.27	988,893.00	60,156.27	1,219,600.00	230,707.00	31,959.58	(10)	1,311,715.85	1,218,800.22	1,143,385.34
Contributions to Other Orgs	99,468.73	90,300.00	9,168.73	107,160.00	16,860.00	1,711.90	(10)	118,040.63	118,645.50	116,966.60
Total Expenses from Operations	14,098,230.74	14,514,224.17	(415,993.43)	16,974,860.10	2,460,635.93	(1,810.55)	0.00	16,557,056.12	17,929,484.80	340,954.88
Change in Net Assets from Operations	(54,138.34)	(1,442,939.69)	1,388,801.35	(2,384,668.13)	(941,728.44)	(194,023.18)	0.00	(1,189,889.96)	(204,870.39)	
Non-Operational Activity:										
Investment Income	591,450.34	67,500.00	523,950.34	76,000.00	8,500.00			599,950.34	311,377.53	267,389.94
Net Investment Appriss/(Derek)	854,889.74	25,000.00	829,889.74	30,000.00	5,000.00			859,889.74	(104,356.67)	156,383.98
Change in Net Assets	1,392,201.74	(1,350,439.69)	2,742,641.43	(2,278,668.13)	(928,228.44)	(194,023.18)	0.00	269,950.12	2,150.47	764,728.80

NOTE: The projection does not include the PPP loan forgiveness and current year estimated cost of 150th Anniversary. If loan is forgiven this year, it will reduce the operation loss by the amount of the loan \$1.2 million.

Assumptions:

REVENUE:

- (1) Assumed the same shortfall for the remainder of the year. We currently have \$445,897 in deferred to recognize as revenue between April and June. This means we
- (2) Assumed the same trend of reduction for the remainder of the year.
- (3) Adjustment based on the amount in deferred revenue.
- (4) Assumed the same trend of reduction of 52% for the remainder of the year.
- (5) Adjusted to reflect the interest rate reduction on operating account and expected interest from Congressional Bank Certificate of Deposit.
- (6) Assume the 6th floor space will not be rented for the remainder fiscal year.
- (7) Adjusted for revenue that will or will not occur by year-end.
- (8) Adjusted for expected contracts revenue and released restricted funds.

EXPENSES:

- (9) Adjusted current year budget salary expense to reflect actual expense for remainder of the year for the current staff. Assuming no vacation taken by any employee; adjusted for
- (10) Adjusted for expenses that will or not for the remainder of the year or adjusted for expense that will occur later than planned
- (11) Assumed as budgeted for the remainder of the year.

NOTE: The projection does not include the PPP loan forgiveness and current year estimated cost of 150th Anniversary. If loan is forgiven this year, it will reduce the operation loss by the amount of the loan \$1.2 million.