



AMERICAN PUBLIC HEALTH ASSOCIATION
For science. For action. For health.

SUMMARY FINANCIAL ANALYSIS

For the Three-Month Ending September 30, 2023 (25% of fiscal year)

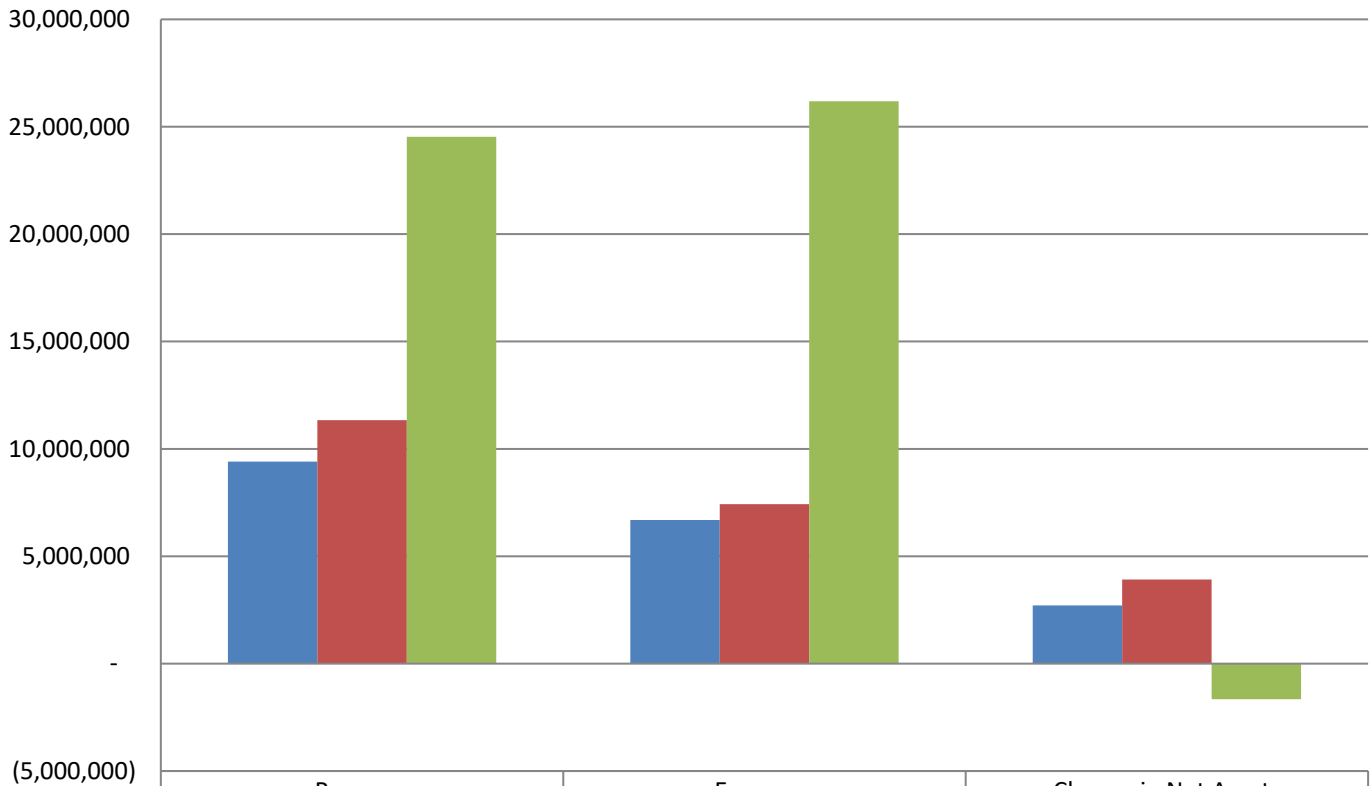
APHA All Funds – Statement of Financial Position Report

Total Net Assets as of September 30, 2023, are \$ 35,969,855. This is over prior year by \$2,681,455. Net Assets unrestricted and undesignated (operations) are \$23,536,600. Total unrestricted net assets (including board-designated funds) are \$23,865,427.

APHA Statement of Activity Operations (Unrestricted Funds) Only

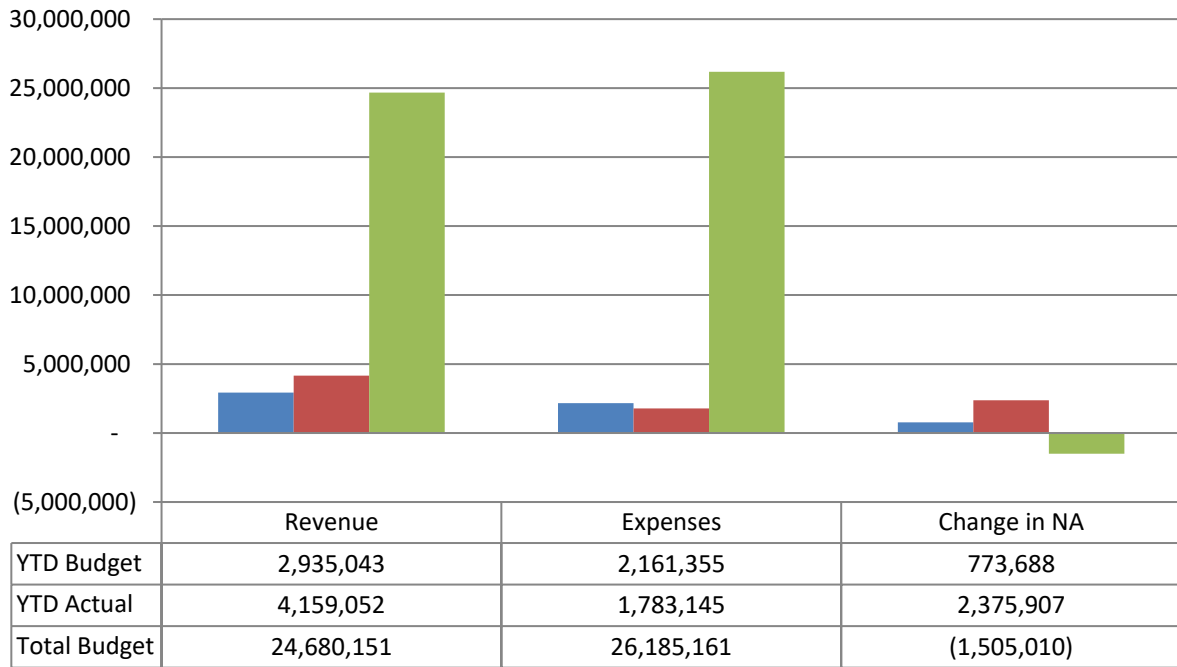
The Change in Net Assets including Investment Appreciation/Depreciation is \$3,631,696. This is over budget by \$883,590 and over prior year by \$1,082,357.

Statement of Activities W/O Investment for Three Months Ending September 30, 2023

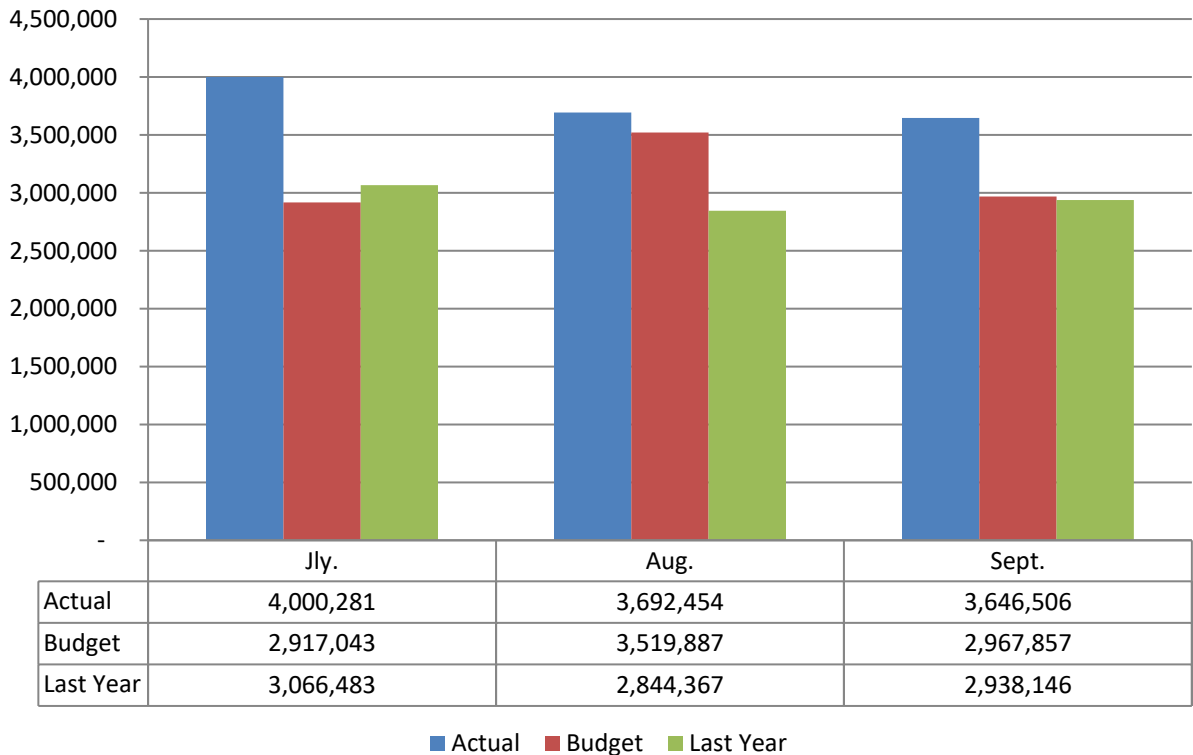


	Revenue	Expenses	Change in Net Assets
YTD Budget	9,404,787	6,692,860	2,711,926
YTD Actual	11,339,241	7,424,635	3,914,606
Total Budget	24,533,431	26,185,161	(1,651,730)

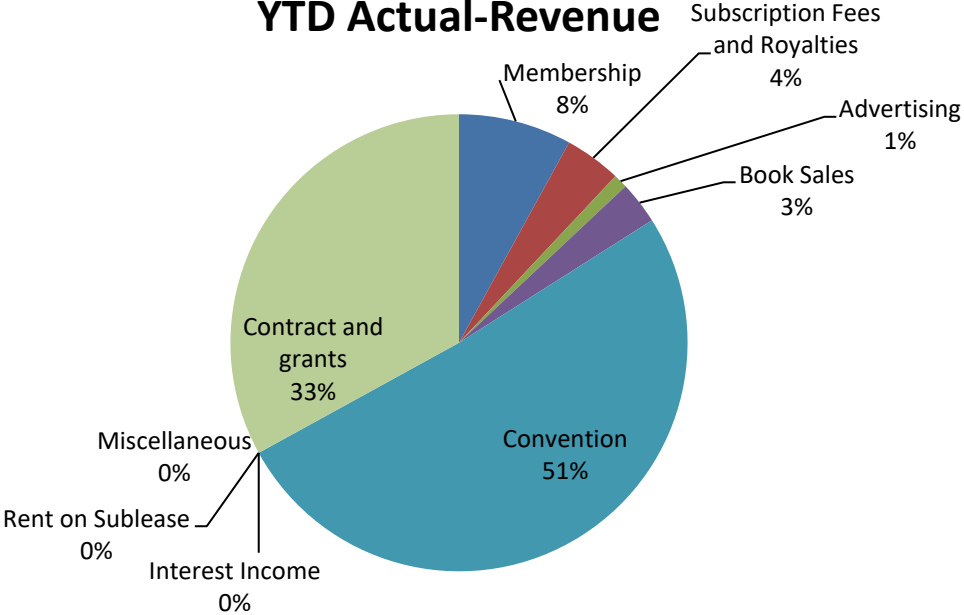
Statement of Activities with Investment for Three Months Ending September 30, 2023



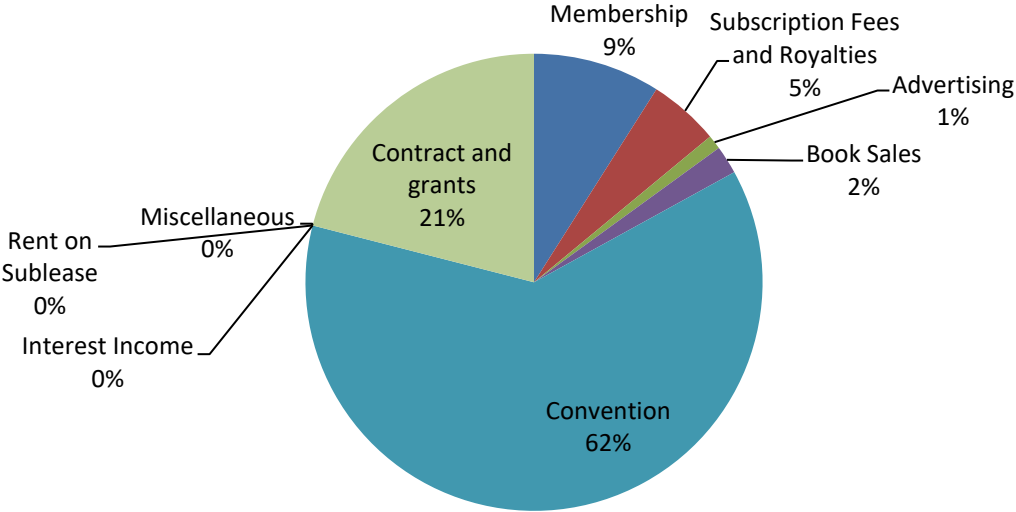
Monthly Income from Operation



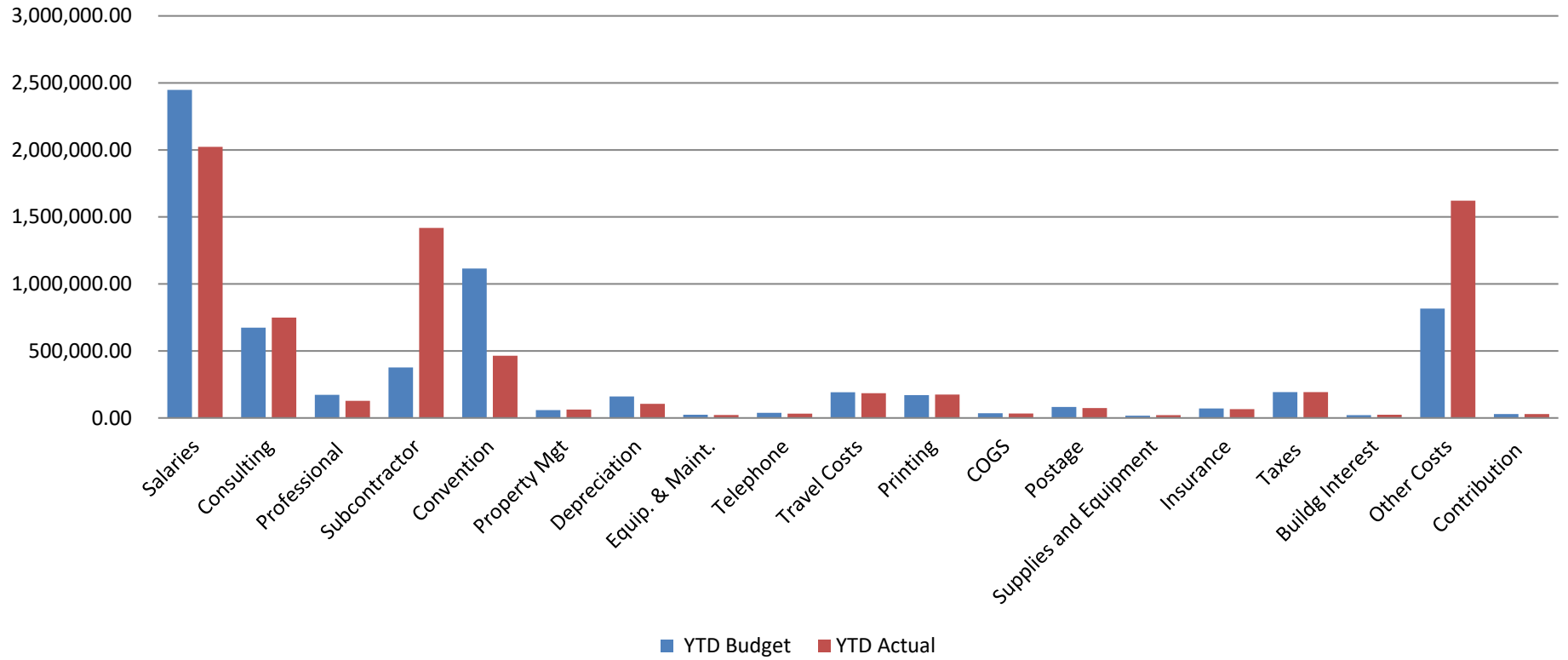
YTD Actual-Revenue



YTD Budget-Revenue



Expenses YTD Budget-to Actual



ADDITIONAL DETAILS

(Balance Sheet: Comparative Statement of Financial Position)

- **Cash** – The cash balance for ALL funds is \$17,029,681 which is over prior year by \$875,157. The cash balance total includes operations cash of \$12,991,656 restricted funds (including Board designated) cash of \$4,038,025.
- **Accounts Receivable** – This is over prior year by \$47,238.
- **Inventory** – This is over prior year by \$90,801.
- **Pre-paid Expenses** – This is over prior year by \$695,261.
- **Investments** – This is over prior year by \$802,674. Investments include the APHA long term investment portfolio of \$4,614,900, Merrill Lynch intermediate investment \$5,414,505, Aging in Public Health Section Vanguard investment at \$315,613 and award and other funds invested in CD's and money market accounts totaling \$577,245.
- **Property & Equipment** – This includes the building as well as office furniture and equipment, and computer hardware and software.
- **Other Assets** – This is under by \$20,346. This includes long-term deposits and deferred financing cost (\$100,036).
- **Accounts Payable** – This is under prior year by \$150,907.
- **Deferred Membership Dues and Subscriptions** – Deferred dues are over prior year by \$67,041 and Deferred Subscription Fees are under prior year by \$178,057.
- **Deferred Other** - Over prior year by \$222,400. The variance is due standard change last year.
- **Current Portion Long Term Debt** – This is over by \$8,430.

ADDITIONAL DETAILS (Operations)

Total Revenue -Total revenue is \$11,339,241 (46% of budget), which is over budget by \$1,934,455 and over prior year by \$2,490,247.

- **Membership Dues** (over budget by \$32,575).
- **Subscriptions, Fees, and Royalties** (under budget by \$36,573).
- **Advertising** (over budget by \$25,118).
- **Book Sales** (over budget by \$140,778).
- **Convention Revenues** (over budget by \$9,693).
- **Interest Income** (over budget by \$4,675)
- **Miscellaneous** (over budget by \$5,111) – This category includes contributions, sponsorships, label sales, admin fees for related orgs, and miscellaneous other.
- **Contracts and Grants** (over budget by \$1,753,078).

Total Expenses- Total expenses are \$7,424,635 (28% of budget), which are over budget by \$731,774 and over prior year by \$1,576,238.

- **Salaries, Taxes and Benefits** (under budget by \$425,534).
- **Consulting/Temporary** (over budget by \$75,478).
- **Professional Services** – (under budget by \$44,581).
- **Subcontract Costs**: (over budget by \$1,041,245).
- **On-site Convention Costs** - (under budget by \$649,926).
- **Property Mgt, Rent and Utilities** – (over budget by \$3,976).

- **Depreciation and Amortization** – (under budget by \$54,331).
- **Equip Rental and Maintenance** – (under budget by \$1,576).
- **Telephone** – (under budget by \$6,806).
- **Travel and Related Costs** (under budget by \$6,754).
- **Printing** – (over budget by \$3,596).
- **Cost of Goods Sold** – (under budget by \$1,923).
- **Postage, Shipping & Mailing** – (under budget by \$8,184).
- **Supplies and Equipment** – (over budget by \$4,013).
- **Insurance** – (under projection by \$5,127).
- **Taxes-Non-payroll** – over by \$326)
- **Building Interest & Finance Cost** – (Over budget by \$3,462). This due to timing; Budgeted to occur in September.
- **Other costs** – (over budget by \$804,418) this category includes Stipend, Honoraria, Awards, Publicity & Promotion, and Section/Affiliate projects, Subscriptions/Publications, Mailing Lists, Bank fees and Bad- debt expense.
- **Contributions to Other Orgs** – (on budget).

Key Issues*

Please note these are not actual savings to date.

Membership – For the first quarter of the fiscal year, all member types are on target except for regular, student retired and special health workers that are slightly under.

Membership	Budget	Year-to-Date
Individual members (All types)	17,958	17,461
Student Bulk	3095	3267
Agency Individuals	1598	2232
Affiliate	52	51
Agency	400	454

Convention – Convention revenue is over by \$9,693 while expenses are under budget by \$649,926. The expenses are lagging due to timing. This is not cost savings.

	Budget (Total)	YTD Actual	Total Budget-Paid	YTD Actual Paid
Registration (As of 10/18/23)	N/A	10,626	10,590	9,308
Exhibit Booths (As of 8/14/23)	N/A	n/a	385	418

Publications – This department includes subscriptions and royalties, books, and advertising. Advertising revenue is over budget for the first quarter of the fiscal year while subscription fees/royalties and book sales are under budget. The financial does not included Standard Method of Wastewater partners allocation. This will reduce the reported revenue.

Grants and Contracts – The grants ended the quarter with \$1,753,078 over budget.

For the first quarter of the fiscal year, the Association has a gain from operation in the amount of \$3,914,606 and with investment appreciation, \$3,631,696. YTD the investment value is down by \$322,112 while net dividend and interest is at \$39,202.

American Public Health Assoc
SOFP-Statement of Financial Position - 1
For the Three Months Ending Saturday, September 30, 2023

	September Current Year	September Prior Year	Amount Change	% Change
Assets:				
Current Assets:				
Cash	\$17,029,681.09	\$16,154,524.31	\$875,156.78	5.42%
Accounts Receivable	6,538,011.56	6,490,773.61	47,237.95	0.73%
Inventory	206,522.94	115,721.55	90,801.39	78.47%
Prepaid Expenses	1,154,319.60	459,058.51	695,261.09	151.45%
Other Current Assets	0.00	6.05	(6.05)	(100.00%)
Total Current Assets	24,928,535.19	23,220,084.03	1,708,451.16	7.36%
Investments	10,922,263.32	10,119,589.13	802,674.19	7.93%
Property & Equipment	7,301,435.51	7,683,864.92	(382,429.41)	(4.98%)
Other Assets	98,590.26	118,936.50	(20,346.24)	(17.11%)
Total Assets	43,250,824.28	41,142,474.58	2,108,349.70	5.12%
Liabilities and Net Assets:				
Current Liabilities				
Accounts Payable	299,158.90	450,066.29	(150,907.39)	(33.53%)
Payroll Withholdings and Accruals	1,084,976.57	1,183,674.86	(98,698.29)	(8.34%)
Liability to WW Partners	46,779.85	0.00	46,779.85	0.00%
Deferred Membership Dues	2,276,311.38	2,209,270.35	67,041.03	3.03%
Deferred Subscription Fees	259,416.77	437,473.42	(178,056.65)	(40.70%)
Deferred Other	651,914.24	429,514.03	222,400.21	51.78%
Current Portion, LT Debt	368,742.71	360,312.26	8,430.45	2.34%
Total Current Liabilities:	4,987,300.42	5,070,311.21	(83,010.79)	(1.64%)
Long Term Debt	2,293,669.02	2,783,763.04	(490,094.02)	(17.61%)
Total Liabilities	7,280,969.44	7,854,074.25	(573,104.81)	(7.30%)
Net Assets:				
Donor Restricted:				
Temporarily	11,310,211.29	11,310,211.29	0.00	0.00%
Permanently	668,913.89	668,913.89	0.00	0.00%
Total Donor Restricted	11,979,125.18	11,979,125.18	0.00	0.00%
Unrestricted				
Undesignated	23,990,729.66	21,309,275.15	2,681,454.51	12.58%
Total Unrestricted	23,990,729.66	21,309,275.15	2,681,454.51	12.58%
Total Net Assets	35,969,854.84	33,288,400.33	2,681,454.51	8.06%
Total Liabilities and Net Assets	43,250,824.28	41,142,474.58	2,108,349.70	5.12%

American Public Health Assoc
SOFP By Restriction-2
For the Three Months Ending Saturday, September 30, 2023

	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Assets:					
Current Assets:					
Cash	\$12,991,656.38	(\$8,193.21)	\$3,772,874.19	\$273,343.73	\$17,029,681.09
Accounts Receivable	2,606,008.32	0.00	3,932,003.24	0.00	6,538,011.56
Inventory	206,522.94	0.00	0.00	0.00	206,522.94
Prepaid Expenses	1,154,319.60	0.00	0.00	0.00	1,154,319.60
Total current Assets	16,958,507.24	(8,193.21)	7,704,877.43	273,343.73	24,928,535.19
Investments	10,029,406.40	355,789.38	144,397.05	392,670.49	10,922,263.32
Property & Equipment	7,301,435.51	0.00	0.00	0.00	7,301,435.51
Other Assets	98,590.26	0.00	0.00	0.00	98,590.26
Total Assets	34,387,939.41	347,596.17	7,849,274.48	666,014.22	43,250,824.28
Liabilities and Net Assets:					
Current Liabilities					
Accounts Payable	299,158.90	0.00	0.00	0.00	299,158.90
Payroll Withholdings and Accruals	1,084,976.57	0.00	0.00	0.00	1,084,976.57
Liability to WW Partners	46,779.85	0.00	0.00	0.00	46,779.85
Deferred Membership Dues	2,276,311.38	0.00	0.00	0.00	2,276,311.38
Deferred Subscription Fees	259,416.77	0.00	0.00	0.00	259,416.77
Deferred Other	651,914.24	0.00	0.00	0.00	651,914.24
Current Portion, LT Debt	368,742.71	0.00	0.00	0.00	368,742.71
Total Current Liabilities:	4,987,300.42	0.00	0.00	0.00	4,987,300.42
Long Term Debt	2,293,669.02	0.00	0.00	0.00	2,293,669.02
Total Liabilities	7,280,969.44	0.00	0.00	0.00	7,280,969.44
Net Assets:					
Net Assets	23,536,600.14	328,826.74	11,443,701.31	660,726.65	35,969,854.84
Total Net Assets	23,536,600.14	328,826.74	11,443,701.31	660,726.65	35,969,854.84
Total Liabilities and Net Assets	30,817,569.58	328,826.74	11,443,701.31	660,726.65	43,250,824.28

American Public Health Assoc
SOFP Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Assets:						
Current Assets:						
Cash - Operating Account	1100	\$672,971.06	\$0.00	\$0.00	\$0.00	\$672,971.06
Cash - SunTrust Depository	1103	7,251,903.36	(12,062.19)	3,772,874.19	15,742.00	11,028,457.36
Cash - SunTrust Disbursement	1104	(49,219.31)	0.00	0.00	0.00	(49,219.31)
Cash - SunTrust A/M	1105	(5,205.51)	0.00	0.00	0.00	(5,205.51)
Cash - SunTrust FSA	1106	(750.00)	0.00	0.00	0.00	(750.00)
Cash - Wells Fargo (Pub Sales)	1108	2,968,710.77	3,868.98	0.00	0.00	2,972,579.75
Cash - Merrill Lynch US Treasury	1112	19.98	0.00	0.00	0.00	19.98
Cash - BOA Intermediate Money Mkt	1118	1,026,349.82	0.00	0.00	0.00	1,026,349.82
Cash - BOA CD	1119	1,126,540.64	0.00	0.00	0.00	1,126,540.64
Cash - BOA Awards CD - Perm Restrict	1120	0.00	0.00	0.00	257,601.73	257,601.73
Cash - Petty	1150	335.57	0.00	0.00	0.00	335.57
Total Cash		<u>12,991,656.38</u>	<u>(8,193.21)</u>	<u>3,772,874.19</u>	<u>273,343.73</u>	<u>17,029,681.09</u>
Trade Accounts Receivable	1200	90,569.50	0.00	0.00	0.00	90,569.50
Accounts Rec-Pub Sales Only (PBD)	1210	173,907.77	0.00	0.00	0.00	173,907.77
Allowance for Doubtful Accounts	1220	(52,641.22)	0.00	0.00	0.00	(52,641.22)
Laser Registration Receivable	1235	48,265.76	0.00	0.00	0.00	48,265.76
Due From HHS / CDC	1240	2,187,807.52	0.00	0.00	0.00	2,187,807.52
Other Funded Contracts and Grants	1243	25,806.82	0.00	3,907,499.20	0.00	3,933,306.02
Accounts Receivable - Employees	1250	96.58	0.00	0.00	0.00	96.58
Accts Rec- Major Medical Reimb.	1252	6,566.95	0.00	0.00	0.00	6,566.95
Accts Rec- Rockefeller Foundation	1256	79,162.01	0.00	0.00	0.00	79,162.01
Accts Rec- EE Add'l Life Insurance	1257	718.80	0.00	0.00	0.00	718.80
Accrued Interest Receivable	1260	1,182.38	0.00	24,504.04	0.00	25,686.42
Misc Year-End Receivables	1270	44,565.45	0.00	0.00	0.00	44,565.45
Total Accounts Receivable		<u>2,606,008.32</u>	<u>0.00</u>	<u>3,932,003.24</u>	<u>0.00</u>	<u>6,538,011.56</u>
Inventory-Books @ PBD or Ware Pak	1300	160,952.18	0.00	0.00	0.00	160,952.18
Inventory-Books @ APHA DC	1310	1,135.74	0.00	0.00	0.00	1,135.74
WIP-Inventory Partner Consignment						
WWW	1327	28,769.38	0.00	0.00	0.00	28,769.38
WIP-Exam Dairy Product 18th Ed	1337	28,146.44	0.00	0.00	0.00	28,146.44
Inventory Obsolescence	1380	(81,070.77)	0.00	0.00	0.00	(81,070.77)
Amortization-Print oOn Demand	1388	324,276.81	0.00	0.00	0.00	324,276.81
Accm Amort-Print On Demand	1389	(262,493.80)	0.00	0.00	0.00	(262,493.80)
Total Inventory		<u>199,715.98</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>199,715.98</u>

American Public Health Assoc
SOFP Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Prepaid Insurance	1400	89,564.32	0.00	0.00	0.00	89,564.32
Prepaid Major Medical	1401	71,764.00	0.00	0.00	0.00	71,764.00
Prepaid EE Life & Disability	1402	6,586.10	0.00	0.00	0.00	6,586.10
Prepaid MetroChek	1415	(40.88)	0.00	0.00	0.00	(40.88)
Prepaid Postage	1420	18,854.87	0.00	0.00	0.00	18,854.87
Prepaid Annual Meeting	1435	21,000.00	0.00	0.00	0.00	21,000.00
Prepaid Website Development	1438	292.00	0.00	0.00	0.00	292.00
Prepaid Other	1440	946,299.19	0.00	0.00	0.00	946,299.19
Total Prepaid Expenses		1,154,319.60	0.00	0.00	0.00	1,154,319.60
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Total Current Assets		16,951,700.28	(8,193.21)	7,704,877.43	273,343.73	24,921,728.23
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Investments-Trustee Held Funds	1602	1.20	0.00	0.00	0.00	1.20
Investments-Prudential	1610	3,958,868.58	0.00	0.00	0.00	3,958,868.58
Investments-Vanguard	1613	0.00	0.00	0.00	383,505.00	383,505.00
Investments-Merrill Lynch	1614	5,329,749.27	0.00	0.00	0.00	5,329,749.27
Unrealized App/Dep on Invest	1615	656,031.33	0.00	0.00	0.00	656,031.33
Unrealized App/Dep on Invest-ML	1616	84,756.02	0.00	0.00	0.00	84,756.02
Unrealized App/Dep on Invest-Vanguard	1617	0.00	0.00	0.00	(67,891.88)	(67,891.88)
Invest-APHA Awds Quasi-Endowment	1620	0.00	355,789.38	0.00	0.00	355,789.38
Investments for APHA Awards	1630	0.00	0.00	144,397.05	77,057.37	221,454.42
Total Investments		10,029,406.40	355,789.38	144,397.05	392,670.49	10,922,263.32
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Office Equip & Furnishings	1700	1,147,749.49	0.00	0.00	0.00	1,147,749.49
Accumulated Depr-Office Equipment	1705	(1,147,790.61)	0.00	0.00	0.00	(1,147,790.61)
Data Processing Equipment	1710	745,794.47	0.00	0.00	0.00	745,794.47
Accum Depr-DP Equipment	1715	(701,258.69)	0.00	0.00	0.00	(701,258.69)
Donated Equipment/Furniture	1716	33,232.50	0.00	0.00	0.00	33,232.50
Accum Depr- Donated Equip/Furniture	1717	(33,232.50)	0.00	0.00	0.00	(33,232.50)
Building Equipment Replacement	1718	761,937.91	0.00	0.00	0.00	761,937.91
Accum Depr- Building Equip Replacement	1719	(540,321.75)	0.00	0.00	0.00	(540,321.75)
Accum Amort- Building Carpet	1727	(144,854.83)	0.00	0.00	0.00	(144,854.83)
Leased Equipment	1730	152,057.40	0.00	0.00	0.00	152,057.40
Accum Depr-Leased Equip	1735	(152,057.40)	0.00	0.00	0.00	(152,057.40)
DP Software Dev. Costs	1740	1,894,023.63	0.00	0.00	0.00	1,894,023.63
Accum Amort-Software Develop Costs	1745	(1,881,532.00)	0.00	0.00	0.00	(1,881,532.00)
Software	1750	587,989.52	0.00	0.00	0.00	587,989.52
Accum Amort-Software	1755	(587,302.29)	0.00	0.00	0.00	(587,302.29)
Land	1760	3,088,200.00	0.00	0.00	0.00	3,088,200.00

American Public Health Assoc
SOFP Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Building	1770	9,623,443.82	0.00	0.00	0.00	9,623,443.82
Building Improvements	1772	449,225.36	0.00	0.00	0.00	449,225.36
Accum Depr - Building	1775	(5,829,143.49)	0.00	0.00	0.00	(5,829,143.49)
Accum Depr - Bldg Improvements	1776	(176,603.05)	0.00	0.00	0.00	(176,603.05)
Tenant Improvements	1780	131,982.20	0.00	0.00	0.00	131,982.20
Accum Amort- Tenant Improvements	1785	(131,982.20)	0.00	0.00	0.00	(131,982.20)
Website Development Costs	1790	859,831.08	0.00	0.00	0.00	859,831.08
Accum Depr-Website Dev Costs	1795	(847,953.06)	0.00	0.00	0.00	(847,953.06)
Total Property & Equipment		7,301,435.51	0.00	0.00	0.00	7,301,435.51
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Deposit-Utilities	1902	250.00	0.00	0.00	0.00	250.00
Deferred Financing Costs	1920	98,340.26	0.00	0.00	0.00	98,340.26
Total Other Assets		98,590.26	0.00	0.00	0.00	98,590.26
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Total Assets		34,381,132.45	347,596.17	7,849,274.48	666,014.22	43,244,017.32
Liabilities and Net Assets:						
Current Liabilities:						
Trade Accounts Payable	2100	220,690.57	0.00	0.00	0.00	220,690.57
Accounts Payable-Other	2105	62,714.25	0.00	0.00	0.00	62,714.25
Sales Tax Payable	2106	259.88	0.00	0.00	0.00	259.88
Staff Recreation Fund	2109	(3,771.80)	0.00	0.00	0.00	(3,771.80)
AM Refunds Due	2113	19,266.00	0.00	0.00	0.00	19,266.00
Total Accounts Payable		299,158.90	0.00	0.00	0.00	299,158.90
Misc Employee Payable	2258	(214.50)	0.00	0.00	0.00	(214.50)
Flex Spending (Section 125)	2260	16,999.26	0.00	0.00	0.00	16,999.26
Accrued Annual Leave	2300	499,450.91	0.00	0.00	0.00	499,450.91
Accrued Severance	2301	47,085.87	0.00	0.00	0.00	47,085.87
Payroll Clearing	2303	259,556.46	0.00	0.00	0.00	259,556.46
ER 457 Payable	2304	137.78	0.00	0.00	0.00	137.78
Accrued Medical Leave Bank	2305	261,960.79	0.00	0.00	0.00	261,960.79
Total PR Withholdings / Accruals		1,084,976.57	0.00	0.00	0.00	1,084,976.57
W&WW Partners Payable	2400	46,779.85	0.00	0.00	0.00	46,779.85
Total Liability to WW Partners		46,779.85	0.00	0.00	0.00	46,779.85
Deferred Mbr - Regular Mbr	2500	1,244,874.60	0.00	0.00	0.00	1,244,874.60
Deferred Mbr - Student Mbr	2502	165,282.37	0.00	0.00	0.00	165,282.37
Deferred Mbr - Retired Mbr	2503	68,091.24	0.00	0.00	0.00	68,091.24
Deferred Mbr - Special Hlth Wkr Mbr	2504	32,894.51	0.00	0.00	0.00	32,894.51
Deferred Mbr - Multi Primary Sections	2507	16,195.03	0.00	0.00	0.00	16,195.03

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	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Deferred Mbr - Early Career Professional	2509	128,713.73	0.00	0.00	0.00	128,713.73
Deferred Mbr - Student Bulk	2510	157,830.53	0.00	0.00	0.00	157,830.53
Deferred Mbr - Agency Member	2550	345,958.67	0.00	0.00	0.00	345,958.67
Deferred Mbr - Agency Individual	2551	116,470.70	0.00	0.00	0.00	116,470.70
Total Deferred Membership Dues		<u>2,276,311.38</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>2,276,311.38</u>
Deferred Subs- Direct - AJPH	2601	80.00	0.00	0.00	0.00	80.00
Deferred Subs - AJPH (PPF)	2603	0.58	0.00	0.00	0.00	0.58
Deferred Subs- 1 Seat Std Mth 1 yr	2610	(201.83)	0.00	0.00	0.00	(201.83)
Deferred Subs- 1 Seat Std Mth 2 yr	2611	(0.20)	0.00	0.00	0.00	(0.20)
Deferred Subs- 11-20 Seat Std Mth 1 yr	2612	0.04	0.00	0.00	0.00	0.04
Deferred Subs- 11-20 Seat Std Mth 2 yr	2613	(0.24)	0.00	0.00	0.00	(0.24)
Deferred Subs- 2-5 Seat Std Mth 1 yr	2614	(96.67)	0.00	0.00	0.00	(96.67)
Deferred Subs- 2-5 Seat Std Mth 2 yr	2615	(1.00)	0.00	0.00	0.00	(1.00)
Deferred Subs- 21-50 Seat Standard 2 yr	2617	(0.12)	0.00	0.00	0.00	(0.12)
Deferred Subs- 6-10 Seat Std Mth 1 yr	2618	370.19	0.00	0.00	0.00	370.19
Deferred Subs- 6-10 Seat Std Mth 2 yr	2619	(0.52)	0.00	0.00	0.00	(0.52)
Deferred Subs- Enterprise Std Mth 1 yr	2620	(0.56)	0.00	0.00	0.00	(0.56)
Deferred Subs- Enterprise Std Mth 2 yr	2621	(0.12)	0.00	0.00	0.00	(0.12)
Deferred Subs- TNH (PPF)	2653	0.07	0.00	0.00	0.00	0.07
Deferred Subs-Food Compendium PPF	2663	(0.01)	0.00	0.00	0.00	(0.01)
Deferred Subs- CCDM(PPF)	2664	3,660.47	0.00	0.00	0.00	3,660.47
Total Deferred Subscription Dues		<u>3,810.08</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>3,810.08</u>
Unidentified Receipts	2701	32,608.11	0.00	0.00	0.00	32,608.11
PPF Unidentified Receipts	2702	145,126.78	0.00	0.00	0.00	145,126.78
Deferred Revenue - Other	2705	68,333.33	0.00	0.00	0.00	68,333.33
Deferred Revenue - IMIS E-Orders	2714	23,599.26	0.00	0.00	0.00	23,599.26
Deferred Rev - AJPH	2718	215,500.00	0.00	0.00	0.00	215,500.00
Deferred Rev - Advertising	2719	152,860.01	0.00	0.00	0.00	152,860.01
Def Rev - Community Benefit Prog (Kaiser)	2722	13,421.75	0.00	0.00	0.00	13,421.75
Deferred Revenue - A/M Dues (JSA)	2727	465.00	0.00	0.00	0.00	465.00
Total Deferred Other		<u>651,914.24</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>651,914.24</u>
Total Current Liabilities:		3,760,013.69	0.00	0.00	0.00	3,760,013.69

American Public Health Assoc
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	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Current Portion, Long Term Debt- Bonds	2851	368,742.71	0.00	0.00	0.00	368,742.71
Total Current Portion, LT Debt		368,742.71	0.00	0.00	0.00	368,742.71
Long Term Notes Payable	2801	2,293,669.02	0.00	0.00	0.00	2,293,669.02
Total Long Term Debt		2,293,669.02	0.00	0.00	0.00	2,293,669.02
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Total Liabilities		6,422,425.42	0.00	0.00	0.00	6,422,425.42
Net Assets:						
Net Assets		27,958,707.03	347,596.17	7,849,274.48	666,014.22	36,821,591.90
Total Net Assets		27,958,707.03	347,596.17	7,849,274.48	666,014.22	36,821,591.90
Total Liabilities and Net Assets		34,381,132.45	347,596.17	7,849,274.48	666,014.22	43,244,017.32

American Public Health Assoc
SOA-Statement of Activities 4
For the Three Months Ending Saturday, September 30, 2023

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$279,160.55	Membership Dues	\$907,995.19	\$875,420.00	\$32,575.19	\$3,390,010.00	\$812,732.02	26.78%
134,159.37	Subscription Fees and Royalties	386,846.91	423,420.00	(36,573.09)	1,764,800.00	412,691.45	21.92%
19,409.50	Advertising	75,718.00	50,600.00	25,118.00	336,000.00	70,707.87	22.54%
224,477.21	Book Sales	354,578.21	213,800.00	140,778.21	1,080,110.00	279,550.28	32.83%
1,892,608.00	Convention	5,794,643.00	5,784,950.00	9,693.00	8,332,240.00	5,129,615.38	69.54%
5,579.69	Interest Income	15,704.86	11,030.00	4,674.86	21,350.00	1,256.30	73.56%
0.00	Rent on Subleases	0.00	0.00	0.00	72,000.00	0.00	0.00%
12,996.94	Miscellaneous	44,460.77	39,350.00	5,110.77	311,120.00	54,271.58	14.29%
1,078,114.89	Contracts and Grants	3,759,294.49	2,006,216.53	1,753,077.96	9,225,801.15	2,088,169.74	40.75%
0.00	Revenue of Related Org's	0.00	0.00	0.00	0.00	0.00	0.00%
3,646,506.15	Total Revenues from Operations	11,339,241.43	9,404,786.53	1,934,454.90	24,533,431.15	8,848,994.62	46.22%
Expenses from Operations:							
657,622.48	Salaries, Benefits & Taxes	2,022,446.18	2,447,980.32	(425,534.14)	9,791,931.19	1,814,657.96	20.65%
203,007.67	Consulting and Temporary Services	748,913.41	673,435.00	75,478.41	2,340,470.00	757,582.31	32.00%
36,822.48	Professional Services	127,799.38	172,380.00	(44,580.62)	606,900.00	147,865.17	21.06%
597,156.00	Subcontract Costs	1,418,295.00	377,050.00	1,041,245.00	2,351,170.00	291,785.00	60.32%
28,915.18	On-Site Convention Costs	464,634.16	1,114,560.00	(649,925.84)	3,493,540.00	876,336.33	13.30%
29,428.56	Property Mgt, Rent and Utilities	62,576.64	58,600.00	3,976.64	260,190.00	45,108.68	24.05%
34,769.65	Depreciation and Amortization	105,568.79	159,900.00	(54,331.21)	640,260.00	114,943.47	16.49%
8,297.88	Equip Rental and Maintenance	22,253.83	23,830.00	(1,576.17)	293,440.00	28,234.84	7.58%
6,475.43	Telephone / Webinar	31,914.35	38,720.00	(6,805.65)	168,980.00	17,031.44	18.89%
29,000.12	Travel and Related Costs	184,741.08	191,495.00	(6,753.92)	896,770.00	100,637.49	20.60%
92,628.64	Printing and Production	174,500.74	170,905.00	3,595.74	736,160.00	150,268.31	23.70%
11,327.89	Cost of Goods Sold	33,317.38	35,240.00	(1,922.62)	167,930.00	87,849.80	19.84%
29,241.30	Postage, Shipping and Mailing	74,155.74	82,340.00	(8,184.26)	287,480.00	71,643.98	25.80%
5,574.92	Supplies and Equipment	20,538.45	16,525.00	4,013.45	94,100.00	39,436.42	21.83%
9,951.58	Insurance	65,692.96	70,820.00	(5,127.04)	175,840.00	63,616.44	37.36%
333.42	Taxes Non-Payroll	192,676.43	192,350.00	326.43	375,620.00	184,523.24	51.30%
9,974.49	Building Interest & Finance Costs	24,312.53	20,850.00	3,462.53	94,800.00	27,179.09	25.65%
269,497.98	Other Costs	1,620,987.93	816,570.00	804,417.93	3,273,340.00	1,010,726.72	49.52%
9,770.00	Contributions to Other Orgs	29,310.00	29,310.00	0.00	136,240.00	18,970.88	21.51%
0.00	Data Processing User Charges	0.00	0.00	0.00	0.00	0.00	0.00%
0.00	Indirect Cost Recovery-Contracts/Grants	0.00	(0.03)	0.03	0.00	(0.10)	0.00%
2,069,795.67	Total Expenses from Operations	7,424,634.98	6,692,860.29	731,774.69	26,185,161.19	5,848,397.47	28.35%
1,576,710.48	Change in Net Assets from Operations	3,914,606.45	2,711,926.24	1,202,680.21	(1,651,730.04)	3,000,597.15	(237.00%)
Non-Operational Activity:							
19,602.66	Investment Income	39,202.16	28,680.00	10,522.16	116,720.00	50,768.03	33.59%
(318,332.79)	Net Investment Apprec/(Deprec)	(322,112.15)	7,500.00	(329,612.15)	30,000.00	(502,025.75)	(1073.71%)
1,277,980.35	Change in Net Assets	3,631,696.46	2,748,106.24	883,590.22	(1,505,010.04)	2,549,339.43	(241.31%)

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Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$155,671.68	Dues: Regular Members	\$488,571.11	\$490,210.00	(\$1,638.89)	\$1,968,870.00	\$466,360.61	24.81%
20,921.09	Dues: Student Members	67,405.63	72,930.00	(5,524.37)	292,950.00	67,390.05	23.01%
8,704.27	Dues: Retired Members	26,598.06	27,890.00	(1,291.94)	111,890.00	27,375.86	23.77%
4,252.09	Dues: Special Health Worker Members	14,002.91	14,900.00	(897.09)	59,810.00	14,628.34	23.41%
2,092.50	Dues: Multiple Membership (primary sections)	6,453.75	5,060.00	1,393.75	20,240.00	6,554.71	31.89%
15,746.21	Dues: Early Career Professionals	48,914.65	46,220.00	2,694.65	185,450.00	43,265.46	26.38%
23,207.00	Dues: Student Bulk Individual	72,384.02	50,070.00	22,314.02	200,950.00	46,404.66	36.02%
36,380.28	Dues: Agency	107,067.56	99,760.00	7,307.56	400,470.00	92,608.39	26.74%
12,185.43	Dues: Agency Individual	34,649.59	26,810.00	7,839.59	107,810.00	24,714.84	32.14%
0.00	Dues: Affiliates	41,947.91	41,570.00	377.91	41,570.00	23,429.10	100.91%
279,160.55	Total Membership Dues	907,995.19	875,420.00	32,575.19	3,390,010.00	812,732.02	26.78%
35.00	Subs: Direct - AJPH	105.00	0.00	105.00	0.00	0.00	0.00%
44,336.90	Subs: Agent - AJPH (All) PPF	136,650.68	164,010.00	(27,359.32)	656,000.00	95,265.95	20.83%
155.18	Subs: Agent - TNH (All) PPF	310.36	0.00	310.36	1,500.00	465.24	20.69%
418.00	Subs: AJPH Site Pass	798.00	540.00	258.00	2,160.00	646.00	36.94%
360.00	Subs: AJPH Pay Per View	888.00	1,950.00	(1,062.00)	7,800.00	1,993.00	11.38%
21,215.57	Subs: Standard Methods- PPF	72,220.52	0.00	72,220.52	0.00	49,700.21	0.00%
3,975.00	Subs: Standard Methods	8,700.00	82,020.00	(73,320.00)	390,000.00	6,525.00	2.23%
0.00	Revenue Distribution Standard Methods Online	0.00	(55,000.00)	55,000.00	(220,000.00)	0.00	0.00%
5,571.28	Subs: Books	23,472.14	43,000.00	(19,527.86)	171,000.00	13,018.84	13.73%
1,500.00	Single Copy	2,116.00	2,070.00	46.00	8,280.00	5,000.00	25.56%
15,500.00	AJPH Surcharges	35,450.00	39,000.00	(3,550.00)	157,450.00	74,810.06	22.52%
680.00	AJPH Postage Recovery	1,910.00	1,320.00	590.00	2,640.00	2,010.00	72.35%
0.00	TNH Pay Per Article	0.00	10.00	(10.00)	60.00	0.00	0.00%
0.00	TNH Pay Per Issue	0.00	10.00	(10.00)	60.00	0.00	0.00%
0.00	Pay Per View - Books	432.00	0.00	432.00	0.00	0.00	0.00%
0.00	Reprints	0.00	200.00	(200.00)	800.00	511.02	0.00%
4,080.70	Royalties	12,754.59	29,100.00	(16,345.41)	137,300.00	16,608.43	9.29%
0.00	Permissions	273.99	1,260.00	(986.01)	5,000.00	0.00	5.48%
36,331.74	Fees: CMART Revenue (Boxwood)	90,765.63	113,930.00	(23,164.37)	444,750.00	146,137.70	20.41%
134,159.37	Total Sub Fees and Royalties	386,846.91	423,420.00	(36,573.09)	1,764,800.00	412,691.45	21.92%
0.00	Advertising-Display-AJPH	0.00	12,600.00	(12,600.00)	57,500.00	19,000.00	0.00%
0.00	Advertising-Classified-AJPH	0.00	0.00	0.00	10,000.00	0.00	0.00%
16,595.50	Advertising - Banner	69,469.00	30,000.00	39,469.00	232,500.00	51,438.87	29.88%
0.00	Advertising-Display-TNH	0.00	0.00	0.00	10,000.00	0.00	0.00%
2,814.00	Advertising-Classified-TNH	2,814.00	0.00	2,814.00	10,000.00	269.00	28.14%
0.00	Advertising-General	3,435.00	8,000.00	(4,565.00)	16,000.00	0.00	21.47%
19,409.50	Total Advertising	75,718.00	50,600.00	25,118.00	336,000.00	70,707.87	22.54%
218,690.15	Book Sales	338,889.24	208,300.00	130,589.24	1,025,600.00	261,661.48	33.04%
2,712.28	E-Book Sales	7,288.81	5,500.00	1,788.81	31,000.00	7,777.64	23.51%
3,058.00	Paraphernalia Sales	8,383.38	0.00	8,383.38	23,010.00	9,812.96	36.43%
16.78	Book Sales Postage Recovery	16.78	0.00	16.78	500.00	298.20	3.36%
224,477.21	Total Book Sales	354,578.21	213,800.00	140,778.21	1,080,110.00	279,550.28	32.83%

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Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
684,660.00	Registration: Regular Members	2,003,922.00	2,325,900.00	(321,978.00)	2,741,510.00	1,987,998.00	73.10%
199,350.00	Registration: Student Members	488,625.00	542,440.00	(53,815.00)	715,910.00	509,240.00	68.25%
14,075.00	Registration: Retired Members	59,180.00	68,930.00	(9,750.00)	86,770.00	49,500.00	68.20%
22,395.00	Registration: Special Hlth Wkr Members	59,400.00	114,440.00	(55,040.00)	130,980.00	65,930.00	45.35%
279,935.00	Registration: Agency Members	815,090.00	460,830.00	354,260.00	696,400.00	542,910.00	117.04%
111,435.00	Registration: Transitional Members	283,870.00	292,390.00	(8,520.00)	355,040.00	227,345.00	79.95%
51,890.00	Registration: One Day - Members	108,750.00	186,470.00	(77,720.00)	310,940.00	122,860.00	34.97%
314,485.00	Registration: Non Members	695,685.00	718,740.00	(23,055.00)	959,940.00	603,720.00	72.47%
2,390.00	Registration: One Day - Non Members	2,420.00	360.00	2,060.00	54,550.00	3,775.00	4.44%
4,515.00	Registration: Guests	15,285.00	28,620.00	(13,335.00)	38,260.00	23,400.00	39.95%
0.00	Registration: Mid-Year Meeting	0.00	0.00	0.00	60,660.00	0.00	0.00%
121,128.00	Fees: A/M Premium Booths	1,039,494.00	945,020.00	94,474.00	1,016,830.00	770,838.38	102.23%
855.00	Fees: A/M Extra Exhibitor Badges	1,520.00	8,080.00	(6,560.00)	20,000.00	10,830.00	7.60%
0.00	Fees: A/M Commercial Exhibit Corner	0.00	0.00	0.00	0.00	4,100.00	0.00%
0.00	Fees: Career Mart-Interview Booths (For Profit)	0.00	0.00	0.00	600.00	0.00	0.00%
6,254.00	Fees: A/M CE Enrollment	25,020.00	0.00	25,020.00	62,500.00	28,450.00	40.03%
0.00	Fees: Enrollment Online	0.00	150.00	(150.00)	500.00	80.00	0.00%
13,200.00	Fees: Applications	26,700.00	15,000.00	11,700.00	80,000.00	8,000.00	33.38%
14,225.00	Fees: A/M Meal Tickets	39,180.00	32,090.00	7,090.00	50,930.00	22,080.00	76.93%
11,893.00	Fees: A/M Cancellation Fees	15,399.00	18,080.00	(2,681.00)	60,500.00	11,270.00	25.45%
26,298.00	Fees: A/M Advertising	30,473.00	12,730.00	17,743.00	27,000.00	27,600.00	112.86%
0.00	Fees: A/M APHA Live Members	300.00	0.00	300.00	85,140.00	199.00	0.35%
510.00	Fees: A/M APHA Live Members	830.00	1,010.00	(180.00)	5,500.00	130.00	15.09%
0.00	Fees: A/M APHA Live - GROUP	0.00	0.00	0.00	2,100.00	0.00	0.00%
0.00	Fees: A/M Sponsorship	33,500.00	13,670.00	19,830.00	500,000.00	79,860.00	6.70%
0.00	Fees: A/M Related Org Room Rental	0.00	0.00	0.00	0.00	29,500.00	0.00%
13,115.00	Fees: A/M Other Revenue	50,000.00	0.00	50,000.00	269,680.00	0.00	18.54%
1,892,608.00	Total Convention	5,794,643.00	5,784,950.00	9,693.00	8,332,240.00	5,129,615.38	69.54%
5,579.69	Interest Income	15,704.86	11,030.00	4,674.86	21,350.00	1,256.30	73.56%
5,579.69	Total Interest Income	15,704.86	11,030.00	4,674.86	21,350.00	1,256.30	73.56%
0.00	Rent on Subleases	0.00	0.00	0.00	72,000.00	0.00	0.00%
0.00	Total Rent on Subleases	0.00	0.00	0.00	72,000.00	0.00	0.00%
1,680.00	In Kind C/G Contributions Rev	1,680.00	0.00	1,680.00	0.00	0.00	0.00%
1,898.99	Miscellaneous Revenue	8,021.96	6,930.00	1,091.96	71,720.00	6,901.05	11.19%
0.00	Contributions to APHA	40.00	0.00	40.00	3,000.00	500.00	1.33%
5,125.95	EMC - Online	18,507.81	6,000.00	12,507.81	64,000.00	24,846.63	28.92%
1,190.00	EMC Mail	5,135.00	3,000.00	2,135.00	18,000.00	15,845.53	28.53%
0.00	Major Gifts (Individuals over \$5K)	0.00	10,000.00	(10,000.00)	100,000.00	0.00	0.00%
2,107.00	Help Us, Help Them Donation	7,291.00	8,570.00	(1,279.00)	10,000.00	5,844.00	72.91%
0.00	Car Donation - Member	0.00	0.00	0.00	5,000.00	0.00	0.00%
995.00	Label Sales	3,785.00	4,850.00	(1,065.00)	39,400.00	334.37	9.61%
12,996.94	Total Miscellaneous	44,460.77	39,350.00	5,110.77	311,120.00	54,271.58	14.29%
724,590.33	Contracts Revenue	1,416,790.35	889,053.14	527,737.21	3,543,403.02	496,533.73	39.98%
15,000.01	Grants Revenue	30,217.60	138,865.27	(108,647.67)	791,951.07	371,775.51	3.82%
338,524.55	Interfund Activity	2,312,286.54	978,298.12	1,333,988.42	4,890,447.06	1,219,610.50	47.28%
0.00	Fees for Service (Exchange of Transaction)	0.00	0.00	0.00	0.00	250.00	0.00%

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1,078,114.89	Total Contracts and Grants	3,759,294.49	2,006,216.53	1,753,077.96	9,225,801.15	2,087,919.74	40.75%
3,646,506.15	Total Revenues from Operations	11,339,241.43	9,404,786.53	1,934,454.90	24,533,431.15	8,848,994.62	46.22%
	Expenses from Operations:						
453,806.16	Full Time Salaries	1,375,235.79	1,804,940.00	(429,704.21)	7,219,770.00	1,279,507.24	19.05%
19,503.92	Annual Leave Taken	106,816.64	0.00	106,816.64	0.00	105,846.08	0.00%
6,331.82	Sick Leave Taken	29,283.66	0.00	29,283.66	0.00	47,274.05	0.00%
6,632.08	Other Leave Taken (P/A/C)	14,464.03	0.00	14,464.03	0.00	13,339.30	0.00%
486,273.98	Total Salaries & Wages	1,525,800.12	1,804,940.00	(279,139.88)	7,219,770.00	1,445,966.67	21.13%
34,704.39	FICA tax	108,430.48	0.00	108,430.48	0.00	103,012.41	0.00%
(11.83)	Unemployment Insurance	277.72	0.00	277.72	0.00	816.63	0.00%
0.00	Other Benefits Allocations	0.00	534,742.25	(534,742.25)	2,138,969.02	(63.11)	0.00%
1,265.47	DC Employer PFL	4,004.23	0.00	4,004.23	0.00	9,087.05	0.00%
3,802.88	Dental	11,586.90	0.00	11,586.90	0.00	7,198.38	0.00%
73,911.11	Major Medical	222,434.47	0.00	222,434.47	0.00	141,720.81	0.00%
25,609.57	Pension Costs	78,699.61	108,298.07	(29,598.46)	433,192.17	74,464.65	18.17%
19,057.35	Employee Life Insurance	23,860.53	0.00	23,860.53	0.00	26,014.35	0.00%
4,189.98	Employee Disability Insurance	11,798.15	0.00	11,798.15	0.00	11,739.99	0.00%
8,150.92	Annual Leave/Severance Pay	33,359.95	0.00	33,359.95	0.00	(7,619.75)	0.00%
668.66	Worker Compensation Insurance	2,194.02	0.00	2,194.02	0.00	2,319.88	0.00%
171,348.50	Total Employee Benefits / PR Taxes	496,646.06	643,040.32	(146,394.26)	2,572,161.19	368,691.29	19.31%
103,632.37	Consultants (Companies Only)	437,467.02	306,225.00	131,242.02	1,373,380.00	503,525.64	31.85%
80,718.17	Consultants (Individuals Only)	250,399.79	364,710.00	(114,310.21)	937,530.00	165,216.54	26.71%
18,657.13	Temporaries (Agencies)	61,046.60	2,500.00	58,546.60	29,560.00	88,840.13	206.52%
203,007.67	Total Consulting / Temporary Services	748,913.41	673,435.00	75,478.41	2,340,470.00	757,582.31	32.00%
2,304.91	Personnel Recruitment	7,699.08	3,750.00	3,949.08	15,800.00	7,614.86	48.73%
2,080.65	Fees: Outside Payroll Services	6,295.20	9,720.00	(3,424.80)	39,700.00	5,950.06	15.86%
0.00	Fees: Financial Adv Services	0.00	0.00	0.00	0.00	4,984.99	0.00%
0.00	Legal Services	365.00	4,200.00	(3,835.00)	25,500.00	4,847.50	1.43%
0.00	Audit & Tax Services	29,640.00	44,940.00	(15,300.00)	84,280.00	47,300.00	35.17%
17,360.61	Fees: Commissions	56,624.22	61,790.00	(5,165.78)	300,130.00	65,382.74	18.87%
0.00	Fees: PPF Commissions	0.00	0.00	0.00	10,300.00	5,963.16	0.00%
15,076.31	Fees: Other Serv (Misc Exp)	27,175.88	47,980.00	(20,804.12)	131,190.00	5,821.86	20.71%
36,822.48	Total Professional Services	127,799.38	172,380.00	(44,580.62)	606,900.00	147,865.17	21.06%
597,156.00	Contracts/Grants -Subcontracts	1,418,295.00	377,050.00	1,041,245.00	2,351,170.00	291,785.00	60.32%
597,156.00	Total Subcontract Costs	1,418,295.00	377,050.00	1,041,245.00	2,351,170.00	291,785.00	60.32%
0.00	A/M: Meal Functions (Ticketed)	0.00	0.00	0.00	63,030.00	0.00	0.00%
441.00	A/M: Space Rental	141,023.50	87,970.00	53,053.50	198,120.00	96,675.00	71.18%
0.00	A/M: Shuttle Bus & Other Trans	108,220.00	122,430.00	(14,210.00)	169,080.00	138,040.00	64.01%
0.00	A/M: Labor	6,000.00	100,640.00	(94,640.00)	1,049,480.00	64,837.16	0.57%
0.00	A/M: Audio Visual	0.00	317,390.00	(317,390.00)	369,340.00	0.00	0.00%
0.00	A/M: Decorating	0.00	0.00	0.00	398,820.00	0.00	0.00%

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		Actual	Budget	Variance	Budget	Actual	Budget
0.00	A/M: Furn & Equip Rental	2,300.00	0.00	2,300.00	2,300.00	0.00	100.00%
50.82	A/M: Signs	50.82	19,490.00	(19,439.18)	63,040.00	329.03	0.08%
0.00	A/M: Freight	0.00	0.00	0.00	53,000.00	0.00	0.00%
3,429.07	A/M: Badges	3,448.07	38,790.00	(35,341.93)	51,700.00	370.98	6.67%
0.00	A/M: Telephone	0.00	0.00	0.00	195,840.00	0.00	0.00%
0.00	A/M: Gratuities	0.00	0.00	0.00	2,000.00	0.00	0.00%
11,257.50	A/M: Entertainment	13,070.15	53,010.00	(39,939.85)	73,500.00	0.00	17.78%
19.80	A/M: ADA Services	19.80	0.00	19.80	65,020.00	5,000.00	0.03%
6,090.19	A/M: Convention Staff Travel	6,127.99	62,370.00	(56,242.01)	69,690.00	5,095.00	8.79%
0.00	A/M: Convention Other Travel	0.00	45,460.00	(45,460.00)	51,030.00	0.00	0.00%
0.00	A/M: Food & Bev (Non-Ticketed)	0.00	0.00	0.00	117,140.00	138,750.00	0.00%
7,160.00	A/M: Registration	18,715.00	29,230.00	(10,515.00)	103,240.00	1,140.00	18.13%
0.00	A/M: Abstract Management	160,630.00	193,010.00	(32,380.00)	250,630.00	5,050.00	64.09%
466.80	A/M: Speaker Fees	658.83	44,770.00	(44,111.17)	76,650.00	149,607.91	0.86%
0.00	A/M: Virtual Platform	4,370.00	0.00	4,370.00	66,510.00	271,441.25	6.57%
0.00	A/M: Miscellaneous Other	0.00	0.00	0.00	4,380.00	0.00	0.00%
28,915.18	Total On-Site Convention Costs	464,634.16	1,114,560.00	(649,925.84)	3,493,540.00	876,336.33	13.30%
0.00	Rent Expense - Amortized Fees	0.00	0.00	0.00	3,800.00	0.00	0.00%
12,079.45	Cleaning Services	24,363.17	20,100.00	4,263.17	85,600.00	18,204.77	28.46%
0.00	Window Washing	0.00	1,300.00	(1,300.00)	5,250.00	0.00	0.00%
0.00	Trash/Recycle	1,994.80	1,500.00	494.80	14,000.00	1,222.52	14.25%
205.00	Landscape Maintenance	615.00	1,320.00	(705.00)	5,340.00	615.00	11.52%
0.00	Water Treatment	0.00	0.00	0.00	500.00	0.00	0.00%
219.98	Pest Control	329.97	330.00	(0.03)	1,400.00	307.14	23.57%
0.00	Snow Removal	0.00	0.00	0.00	5,000.00	0.00	0.00%
811.64	Security	2,434.92	7,350.00	(4,915.08)	15,000.00	2,364.00	16.23%
0.00	Engineer Uniforms	0.00	0.00	0.00	500.00	0.00	0.00%
15,679.88	Utilities	31,996.74	25,500.00	6,496.74	115,000.00	21,628.72	27.82%
432.61	Water	842.00	1,200.00	(357.96)	8,000.00	766.53	10.53%
0.00	Oil	0.00	0.00	0.00	800.00	0.00	0.00%
29,428.56	Total Prop. Mgt., Rent and Utilities	62,576.64	58,600.00	3,976.64	260,190.00	45,108.68	24.05%
0.00	Depr/Furn, Fax & Equipment	221.76	50.00	171.76	230.00	3,361.89	96.42%
3,298.94	Depr/ Data Processing Equip	11,327.98	18,540.00	(7,212.02)	74,310.00	10,318.14	15.24%
554.08	Depr/ Software Development	1,495.58	11,140.00	(9,644.42)	44,830.00	9,265.68	3.34%
112.50	Depr/ Software	337.50	0.00	337.50	0.00	336.30	0.00%
2,649.69	Depr/ Website Development	7,949.07	9,120.00	(1,170.93)	36,500.00	7,930.83	21.78%
20,021.50	Depr/ Building	60,064.50	60,060.00	4.50	240,260.00	59,900.34	25.00%
866.41	Depr/Building Improvements	2,599.23	18,420.00	(15,820.77)	73,740.00	2,592.12	3.52%
889.79	Depr Building Carpet	2,669.37	2,670.00	(0.63)	10,680.00	2,662.38	24.99%
6,376.74	Depr Building Equipment Replacement	18,903.80	39,900.00	(20,996.20)	159,710.00	18,575.79	11.84%
34,769.65	Total Depreciation / Amortization	105,568.79	159,900.00	(54,331.21)	640,260.00	114,943.47	16.49%
3,697.88	Repairs and Maintenance	13,947.02	16,410.00	(2,462.98)	210,440.00	14,602.30	6.63%
0.00	Repairs and Maintenance - Elevators	0.00	0.00	0.00	15,000.00	2,637.84	0.00%
0.00	Repairs and Maintenance - HVAC	0.00	1,920.00	(1,920.00)	30,000.00	5,233.30	0.00%
4,600.00	Repairs and Maintenance - Plumbing	4,600.00	0.00	4,600.00	8,000.00	425.00	57.50%
0.00	Office Equip Lease/Rental	3,706.81	5,500.00	(1,793.19)	30,000.00	5,336.40	12.36%
8,297.88	Total Equip Rental / Maintenance	22,253.83	23,830.00	(1,576.17)	293,440.00	28,234.84	7.58%

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2,302.79	Telephone and Fax	6,986.43	10,680.00	(3,693.57)	48,770.00	6,482.95	14.33%
4,172.64	Webinar	24,927.92	28,040.00	(3,112.08)	120,210.00	10,548.49	20.74%
6,475.43	Total Telephone / Webinar	31,914.35	38,720.00	(6,805.65)	168,980.00	17,031.44	18.89%
7,799.09	Travel: Staff	21,824.95	32,600.00	(10,775.05)	155,310.00	12,806.63	14.05%
1,130.45	Travel: Consultants	3,490.81	3,120.00	370.81	96,670.00	222.21	3.61%
16,550.14	Travel: Member	107,428.84	107,090.00	338.84	285,710.00	61,996.19	37.60%
1,965.00	Travel: Seminar Reg Fees	12,601.09	13,850.00	(1,248.91)	49,100.00	2,134.98	25.66%
0.00	Travel: Audio Visual	8,984.37	5,100.00	3,884.37	74,870.00	6,018.75	12.00%
0.00	Training / Professional Development	3,324.00	12,130.00	(8,806.00)	50,200.00	2,773.00	6.62%
1,555.44	Food Services/Meeting Hospitality	27,087.02	17,605.00	9,482.02	184,910.00	14,685.73	14.65%
29,000.12	Total Travel and Related Costs	184,741.08	191,495.00	(6,753.92)	896,770.00	100,637.49	20.60%
86,887.36	Printing	145,051.06	130,475.00	14,576.06	517,560.00	112,440.57	28.03%
0.00	Printing for Reprints	0.00	0.00	0.00	1,200.00	0.00	0.00%
(42.00)	Graphic Arts Services	8,200.22	6,080.00	2,120.22	57,620.00	12,706.34	14.23%
0.00	Word Processing	0.00	0.00	0.00	4,000.00	1,624.40	0.00%
0.00	Binding	0.00	0.00	0.00	1,480.00	1,040.00	0.00%
4,890.50	Copy Editing	17,921.25	23,740.00	(5,818.75)	106,960.00	16,985.83	16.76%
182.50	Proof Reading	525.00	1,400.00	(875.00)	6,200.00	930.00	8.47%
409.02	Storage- Vendor/Publisher	2,103.17	5,520.00	(3,416.83)	24,050.00	4,167.17	8.74%
301.26	Duplicating-Inside<1.5K Copies	700.04	3,690.00	(2,989.96)	16,990.00	374.00	4.12%
0.00	Duplicating-Outside->1.5K	0.00	0.00	0.00	100.00	0.00	0.00%
92,628.64	Total Printing and Production	174,500.74	170,905.00	3,595.74	736,160.00	150,268.31	23.70%
741.81	Cost of Goods Sold	17,799.43	13,460.00	4,339.43	77,230.00	84,158.61	23.05%
4,753.73	COGS Amort-Print on Demand	8,478.89	21,780.00	(13,301.11)	87,100.00	3,661.89	9.73%
5,832.35	COGS- Paraphernalia	6,746.47	0.00	6,746.47	3,500.00	0.00	192.76%
0.00	Book Issues	18.22	0.00	18.22	100.00	29.30	18.22%
0.00	Book Obsolescence	274.37	0.00	274.37	0.00	0.00	0.00%
11,327.89	Total Cost of Goods Sold	33,317.38	35,240.00	(1,922.62)	167,930.00	87,849.80	19.84%
18,964.92	Postage	54,156.59	64,030.00	(9,873.41)	203,350.00	51,280.19	26.63%
5,168.00	Delivery Services (UPS/Fed Ex)	9,027.07	6,680.00	2,347.07	39,950.00	8,170.44	22.60%
3,484.50	Fees: Mail Serv - Less Postage	7,842.65	8,900.00	(1,057.35)	33,100.00	9,403.01	23.69%
499.91	Fees: Pubs Dist & Fulfillment	1,632.46	2,730.00	(1,097.54)	10,980.00	2,790.34	14.87%
1,123.97	Freight	1,496.97	0.00	1,496.97	100.00	0.00	1496.97%
29,241.30	Total Postage / Shipping / Mailing	74,155.74	82,340.00	(8,184.26)	287,480.00	71,643.98	25.80%
4,410.80	Materials & Supplies	14,901.03	16,025.00	(1,123.97)	86,600.00	15,536.84	17.21%
0.00	Equipment for Projects	0.00	0.00	0.00	4,000.00	1,682.00	0.00%
1,164.12	Software- One Year Use Only	5,637.42	500.00	5,137.42	3,500.00	22,217.58	161.07%
5,574.92	Total Supplies & Equipment	20,538.45	16,525.00	4,013.45	94,100.00	39,436.42	21.83%
0.00	Insurance (Non-Staff)	35,838.22	70,820.00	(34,981.78)	175,840.00	35,838.21	20.38%
9,951.58	Insurance Allocation	29,854.74	0.00	29,854.74	0.00	27,778.23	0.00%
9,951.58	Total Insurance	65,692.96	70,820.00	(5,127.04)	175,840.00	63,616.44	37.36%
134,530.66	Stipends	606,600.66	0.00	606,600.66	446,510.00	426,660.00	135.85%
6,000.00	Honoraria	6,550.00	17,800.00	(11,250.00)	41,700.00	14,438.40	15.71%
5,359.55	Awards - Plaques, Etc	5,256.56	4,990.00	266.56	20,840.00	231,949.29	25.22%

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0.00	Admin Expense	0.00	0.00	0.00	700.00	0.00	0.00%
0.00	Operating Contingency	0.00	0.00	0.00	50,000.00	0.00	0.00%
20,000.00	Scholarship	650,000.00	300,000.00	350,000.00	1,200,000.00	0.00	54.17%
7,524.56	Publicity and Promotion	20,900.44	45,700.00	(24,799.56)	160,170.00	16,562.42	13.05%
7,794.62	Subscriptions/Publications	21,013.44	22,410.00	(1,396.56)	91,920.00	18,727.91	22.86%
0.00	Mailing Lists	0.00	2,000.00	(2,000.00)	10,000.00	421.39	0.00%
9,020.62	Dues to Other Organizations	16,868.97	15,720.00	1,148.97	84,850.00	9,612.14	19.88%
0.00	Sect/Affil/PDB/ - Projects	294.00	26,250.00	(25,956.00)	105,000.00	0.00	0.28%
42,659.78	Fees: Bank	144,910.51	149,830.00	(4,919.49)	347,030.00	138,203.40	41.76%
36,608.19	Fees: Computer Access	148,593.35	231,870.00	(83,276.65)	689,620.00	154,151.77	21.55%
0.00	Filing Fees	0.00	0.00	0.00	10,000.00	0.00	0.00%
0.00	Bad Debt Expense	0.00	0.00	0.00	15,000.00	0.00	0.00%
333.42	Taxes- Non-Payroll	192,676.43	192,350.00	326.43	375,620.00	184,523.24	51.30%
5,178.97	Interest Expense Bondholders	16,125.97	15,750.00	375.97	60,000.00	18,992.53	26.88%
0.00	Remarketing Fees	0.00	0.00	0.00	7,200.00	0.00	0.00%
3,100.00	LOC Fees	3,100.00	0.00	3,100.00	7,200.00	3,100.00	43.06%
1,695.52	Amortized LOC Fees	5,086.56	5,100.00	(13.44)	20,400.00	5,086.56	24.93%
279,805.89	Total Other Costs	1,837,976.89	1,029,770.00	808,206.89	3,743,760.00	1,222,429.05	49.09%
9,770.00	APHA Contributions	29,310.00	29,310.00	0.00	136,240.00	18,970.88	21.51%
9,770.00	Total Contributions to Other Orgs	29,310.00	29,310.00	0.00	136,240.00	18,970.88	21.51%
67,491.57	Indirect Costs	249,895.39	293,054.93	(43,159.54)	914,257.83	215,118.77	27.33%
(67,491.57)	Indirect Costs (Contra)	(249,895.39)	(293,054.96)	43,159.57	(914,257.83)	(215,118.87)	27.33%
0.00	Total Indirect Cost Recovery-C/G	0.00	(0.03)	0.03	0.00	(0.10)	0.00%
2,069,795.67	Total Expenses from Operations	7,424,634.98	6,692,860.29	731,774.69	26,185,161.19	5,848,397.47	28.35%
1,576,710.48	Change in Net Assets fr Operations	3,914,606.45	2,711,926.24	1,202,680.21	(1,651,730.04)	3,000,597.15	(237.00%)
Non-Operational Activity:							
21,369.26	Investment Income (Int & Dividends)	54,530.24	30,000.00	24,530.24	120,000.00	38,621.06	45.44%
(5,081.31)	Investment Service Fee	(20,695.05)	(18,320.00)	(2,375.05)	(73,280.00)	(11,378.09)	28.24%
3,314.71	Gain/Loss on Sale of Securities	5,366.97	17,000.00	(11,633.03)	70,000.00	23,525.06	7.67%
19,602.66	Total Investment Income	39,202.16	28,680.00	10,522.16	116,720.00	50,768.03	33.59%
(318,332.79)	Unrealized Gain/Loss on Invest	(322,112.15)	7,500.00	(329,612.15)	30,000.00	(502,025.75)	(1073.71%)
(318,332.79)	Total Net Investment Apprec/(Deprec)	(322,112.15)	7,500.00	(329,612.15)	30,000.00	(502,025.75)	(1073.71%)
1,277,980.35	Change in Net Assets	3,631,696.46	2,748,106.24	883,590.22	(1,505,010.04)	2,549,339.43	(241.31%)

American Public Health Assoc
SOA-Statement of Activities By Restriction
For the Three Months Ending Saturday, September 30, 2023

	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Perm Restricted Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Revenues from Operations:						
Membership Dues	\$907,995.19	\$0.00	\$0.00	\$0.00	\$907,995.19	\$812,732.02
Subscription Fees and Royalties	386,846.91	0.00	0.00	0.00	386,846.91	412,691.45
Advertising	75,718.00	0.00	0.00	0.00	75,718.00	70,707.87
Book Sales	354,578.21	0.00	0.00	0.00	354,578.21	279,550.28
Convention	5,794,643.00	0.00	0.00	0.00	5,794,643.00	5,129,615.38
Interest Income	15,704.86	(492.28)	(8,187.24)	0.00	7,025.34	(16,911.42)
Miscellaneous	44,460.77	46,296.84	0.00	0.00	90,757.61	87,599.02
Contracts and Grants	3,759,294.49	87,685.46	0.00	0.00	3,846,979.95	868,559.14
Total Revenues from Operations	11,339,241.43	133,490.02	(8,187.24)	0.00	11,464,544.21	7,644,543.74
Expenses from Operations:						
Salaries, Benefits & Taxes	2,022,446.18	0.00	0.00	0.00	2,022,446.18	1,814,657.96
Consulting and Temporary Services	748,913.41	0.00	0.00	0.00	748,913.41	757,582.31
Professional Services	127,799.38	0.00	0.00	0.00	127,799.38	147,865.17
Subcontract Costs	1,418,295.00	0.00	0.00	0.00	1,418,295.00	291,785.00
On-Site Convention Costs	464,634.16	0.00	0.00	0.00	464,634.16	876,336.33
Property Mgt, Rent and Utilities	62,576.64	0.00	0.00	0.00	62,576.64	45,108.68
Depreciation and Amortization	105,568.79	0.00	0.00	0.00	105,568.79	114,943.47
Equip Rental and Maintenance	22,253.83	0.00	0.00	0.00	22,253.83	28,234.84
Telephone / Webinar	31,914.35	0.00	0.00	0.00	31,914.35	17,031.44
Travel and Related Costs	184,741.08	0.00	0.00	0.00	184,741.08	100,637.49
Printing and Production	174,500.74	0.00	0.00	0.00	174,500.74	150,268.31
Cost of Goods Sold	33,317.38	0.00	0.00	0.00	33,317.38	87,849.80
Postage, Shipping and Mailing	74,155.74	0.00	0.00	0.00	74,155.74	71,643.98
Supplies and Equipment	20,538.45	0.00	0.00	0.00	20,538.45	39,436.42
Insurance	65,692.96	0.00	0.00	0.00	65,692.96	63,616.44
Taxes Non-Payroll	192,676.43	0.00	0.00	0.00	192,676.43	184,523.24
Building Interest & Finance Costs	24,312.53	0.00	0.00	0.00	24,312.53	27,179.09
Other Costs	1,620,987.93	0.00	0.00	0.00	1,620,987.93	1,010,726.72
Contributions to Other Orgs	29,310.00	0.00	0.00	0.00	29,310.00	18,970.88
Indirect Cost Recovery-Contracts/Grants	0.00	0.00	0.00	0.00	0.00	(0.10)
Total Expenses from Operations	7,424,634.98	0.00	0.00	0.00	7,424,634.98	5,848,397.47
Change in Net Assets from Operations	3,914,606.45	133,490.02	(8,187.24)	0.00	4,039,909.23	1,796,146.27
Non-Operational Activity:						
Investment Income	39,202.16	0.00	0.00	0.00	39,202.16	50,768.03
Net Investment Apprec/(Deprec)	(322,112.15)	0.00	0.00	0.00	(322,112.15)	(502,025.75)
Change in Net Assets	3,631,696.46	133,490.02	(8,187.24)	0.00	3,756,999.24	1,344,888.55

American Public Health Assoc
SOA-By Restriction Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restricted Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Revenues from Operations:							
Dues: Regular Members	4100	\$488,571.11	\$0.00	\$0.00	\$0.00	\$488,571.11	\$466,360.61
Dues: Student Members	4102	67,405.63	0.00	0.00	0.00	67,405.63	67,390.05
Dues: Retired Members	4103	26,598.06	0.00	0.00	0.00	26,598.06	27,375.86
Dues: Special Health Worker Members	4104	14,002.91	0.00	0.00	0.00	14,002.91	14,628.34
Dues: Multiple Membership (primary sections)	4107	6,453.75	0.00	0.00	0.00	6,453.75	6,554.71
Dues: Early Career Professionals	4109	48,914.65	0.00	0.00	0.00	48,914.65	43,265.46
Dues: Student Bulk Individual	4110	72,384.02	0.00	0.00	0.00	72,384.02	46,404.66
Dues: Agency	4150	107,067.56	0.00	0.00	0.00	107,067.56	92,608.39
Dues: Agency Individual	4151	34,649.59	0.00	0.00	0.00	34,649.59	24,714.84
Dues: Affiliates	4160	41,947.91	0.00	0.00	0.00	41,947.91	23,429.10
Total Membership Dues		<u>907,995.19</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>907,995.19</u>	<u>812,732.02</u>
Subs: Direct - AJPH	4201	105.00	0.00	0.00	0.00	105.00	0.00
Subs: Agent - AJPH (All) PPF	4202	136,650.68	0.00	0.00	0.00	136,650.68	95,265.95
Subs: Agent - TNH (All) PPF	4203	310.36	0.00	0.00	0.00	310.36	465.24
Subs: AJPH Site Pass	4212	798.00	0.00	0.00	0.00	798.00	646.00
Subs: AJPH Pay Per View	4214	888.00	0.00	0.00	0.00	888.00	1,993.00
Subs: Standard Methods- PPF	4219	72,220.52	0.00	0.00	0.00	72,220.52	49,700.21
Subs: Standard Methods	4220	8,700.00	0.00	0.00	0.00	8,700.00	6,525.00
Subs: Books	4222	23,472.14	0.00	0.00	0.00	23,472.14	13,018.84
Single Copy	4250	2,116.00	0.00	0.00	0.00	2,116.00	5,000.00
AJPH Surcharges	4255	35,450.00	0.00	0.00	0.00	35,450.00	74,810.06
AJPH Postage Recovery	4257	1,910.00	0.00	0.00	0.00	1,910.00	2,010.00
Pay Per View - Books	4273	432.00	0.00	0.00	0.00	432.00	0.00
Reprints	4300	0.00	0.00	0.00	0.00	0.00	511.02
Royalties	4302	12,754.59	0.00	0.00	0.00	12,754.59	16,608.43
Permissions	4303	273.99	0.00	0.00	0.00	273.99	0.00
Fees: CMART Revenue (Boxwood)	4350	90,765.63	0.00	0.00	0.00	90,765.63	146,137.70
Total Sub Fees and Royalties		<u>386,846.91</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>386,846.91</u>	<u>412,691.45</u>
Advertising-Display-AJPH	4400	0.00	0.00	0.00	0.00	0.00	19,000.00
Advertising - Banner	4404	69,469.00	0.00	0.00	0.00	69,469.00	51,438.87
Advertising-Classified-TNH	4406	2,814.00	0.00	0.00	0.00	2,814.00	269.00
Advertising-General	4407	3,435.00	0.00	0.00	0.00	3,435.00	0.00
Total Advertising		<u>75,718.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>75,718.00</u>	<u>70,707.87</u>
Book Sales	4500	338,889.24	0.00	0.00	0.00	338,889.24	261,661.48
E-Book Sales	4504	7,288.81	0.00	0.00	0.00	7,288.81	7,777.64
Paraphernalia Sales	4507	8,383.38	0.00	0.00	0.00	8,383.38	9,812.96
Book Sales Postage Recovery	4510	16.78	0.00	0.00	0.00	16.78	298.20

American Public Health Assoc
SOA-By Restriction Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Total Book Sales		354,578.21	0.00	0.00	0.00	354,578.21	279,550.28
Registration: Regular Members	4600	2,003,922.00	0.00	0.00	0.00	2,003,922.00	1,987,998.00
Registration: Student Members	4602	488,625.00	0.00	0.00	0.00	488,625.00	509,240.00
Registration: Retired Members	4603	59,180.00	0.00	0.00	0.00	59,180.00	49,500.00
Registration: Special Hlth Wkr Members	4604	59,400.00	0.00	0.00	0.00	59,400.00	65,930.00
Registration: Agency Members	4606	815,090.00	0.00	0.00	0.00	815,090.00	542,910.00
Registration: Transitional Members	4609	283,870.00	0.00	0.00	0.00	283,870.00	227,345.00
Registration: One Day - Members	4630	108,750.00	0.00	0.00	0.00	108,750.00	122,860.00
Registration: Non Members	4640	695,685.00	0.00	0.00	0.00	695,685.00	603,720.00
Registration: One Day - Non Members	4660	2,420.00	0.00	0.00	0.00	2,420.00	3,775.00
Registration: Guests	4670	15,285.00	0.00	0.00	0.00	15,285.00	23,400.00
Fees: A/M Premium Booths	4702	1,039,494.00	0.00	0.00	0.00	1,039,494.00	770,838.38
Fees: A/M Extra Exhibitor Badges	4703	1,520.00	0.00	0.00	0.00	1,520.00	10,830.00
Fees: A/M Commercial Exhibit Corner	4707	0.00	0.00	0.00	0.00	0.00	4,100.00
Fees: A/M CE Enrollment	4850	25,020.00	0.00	0.00	0.00	25,020.00	28,450.00
Fees: Enrollment Online	4852	0.00	0.00	0.00	0.00	0.00	80.00
Fees: Applications	4861	26,700.00	0.00	0.00	0.00	26,700.00	8,000.00
Fees: A/M Meal Tickets	4901	39,180.00	0.00	0.00	0.00	39,180.00	22,080.00
Fees: A/M Cancellation Fees	4925	15,399.00	0.00	0.00	0.00	15,399.00	11,270.00
Fees: A/M Advertising	4930	30,473.00	0.00	0.00	0.00	30,473.00	27,600.00
Fees: A/M APHA Live Members	4932	300.00	0.00	0.00	0.00	300.00	199.00
Fees: A/M APHA Live Members	4933	830.00	0.00	0.00	0.00	830.00	130.00
Fees: A/M Sponsorship	4940	33,500.00	0.00	0.00	0.00	33,500.00	79,860.00
Fees: A/M Related Org Room Rental	4950	0.00	0.00	0.00	0.00	0.00	29,500.00
Fees: A/M Other Revenue	4960	50,000.00	0.00	0.00	0.00	50,000.00	0.00
Total Convention		5,794,643.00	0.00	0.00	0.00	5,794,643.00	5,129,615.38
Interest Income	5100	15,704.86	(492.28)	(8,187.24)	0.00	7,025.34	(16,911.42)
Total Interest Income		15,704.86	(492.28)	(8,187.24)	0.00	7,025.34	(16,911.42)
In Kind C/G Contributions Rev	5300	1,680.00	0.00	0.00	0.00	1,680.00	0.00
Miscellaneous Revenue	5303	8,021.96	1,050.00	0.00	0.00	9,071.96	7,936.05
Contributions to APHA	5400	40.00	11,772.32	0.00	0.00	11,812.32	12,120.70
Sponsorships	5401	0.00	0.00	0.00	0.00	0.00	5,000.00
Gen Donation Mail	5449	0.00	30.00	0.00	0.00	30.00	4,000.00
EMC - Online	5451	18,507.81	17,936.52	0.00	0.00	36,444.33	34,508.37
EMC Mail	5452	5,135.00	15,508.00	0.00	0.00	20,643.00	17,855.53
Help Us, Help Them Donation	5454	7,291.00	0.00	0.00	0.00	7,291.00	5,844.00
Label Sales	5500	3,785.00	0.00	0.00	0.00	3,785.00	334.37
Total Miscellaneous		44,460.77	46,296.84	0.00	0.00	90,757.61	87,599.02
Contracts Revenue	5700	1,416,790.35	0.00	0.00	0.00	1,416,790.35	496,533.73
Grants Revenue	5701	30,217.60	2,399,972.00	0.00	0.00	2,430,189.60	371,775.51
Interfund Activity	5702	2,312,286.54	(2,312,286.54)	0.00	0.00	0.00	(0.10)

American Public Health Assoc
SOA-By Restriction Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Fees for Service (Exchange of Transaction)	5704	0.00	0.00	0.00	0.00	0.00	250.00
Total Contracts and Grants		3,759,294.49	87,685.46	0.00	0.00	3,846,979.95	868,309.14
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Total Revenues from Operations		11,339,241.43	133,490.02	(8,187.24)	0.00	11,464,544.21	7,644,543.74
Expenses from Operations:							
Full Time Salaries	6100	1,375,235.79	0.00	0.00	0.00	1,375,235.79	1,279,507.24
Annual Leave Taken	6102	106,816.64	0.00	0.00	0.00	106,816.64	105,846.08
Sick Leave Taken	6103	29,283.66	0.00	0.00	0.00	29,283.66	47,274.05
Other Leave Taken (P/A/C)	6104	14,464.03	0.00	0.00	0.00	14,464.03	13,339.30
Total Salaries & Wages		1,525,800.12	0.00	0.00	0.00	1,525,800.12	1,445,966.67
FICA tax	6200	108,430.48	0.00	0.00	0.00	108,430.48	103,012.41
Unemployment Insurance	6201	277.72	0.00	0.00	0.00	277.72	816.63
Other Benefits Allocations	6202	0.00	0.00	0.00	0.00	0.00	(63.11)
DC Employer PFL	6203	4,004.23	0.00	0.00	0.00	4,004.23	9,087.05
Dental	6249	11,586.90	0.00	0.00	0.00	11,586.90	7,198.38
Major Medical	6250	222,434.47	0.00	0.00	0.00	222,434.47	141,720.81
Pension Costs	6251	78,699.61	0.00	0.00	0.00	78,699.61	74,464.65
Employee Life Insurance	6252	23,860.53	0.00	0.00	0.00	23,860.53	26,014.35
Employee Disability Insurance	6253	11,798.15	0.00	0.00	0.00	11,798.15	11,739.99
Annual Leave/Severance Pay	6254	33,359.95	0.00	0.00	0.00	33,359.95	(7,619.75)
Worker Compensation Insurance	6259	2,194.02	0.00	0.00	0.00	2,194.02	2,319.88
Total Employee Benefits / PR Taxes		496,646.06	0.00	0.00	0.00	496,646.06	368,691.29
Consultants (Companies Only)	6300	437,467.02	0.00	0.00	0.00	437,467.02	503,525.64
Consultants (Individuals Only)	6301	250,399.79	0.00	0.00	0.00	250,399.79	165,216.54
Temporaries (Agencies)	6350	61,046.60	0.00	0.00	0.00	61,046.60	88,840.13
Total Consulting / Temporary Services		748,913.41	0.00	0.00	0.00	748,913.41	757,582.31
Personnel Recruitment	6400	7,699.08	0.00	0.00	0.00	7,699.08	7,614.86
Fees: Outside Payroll Services	6401	6,295.20	0.00	0.00	0.00	6,295.20	5,950.06
Fees: Financial Adv Services	6410	0.00	0.00	0.00	0.00	0.00	4,984.99
Legal Services	6420	365.00	0.00	0.00	0.00	365.00	4,847.50
Audit & Tax Services	6421	29,640.00	0.00	0.00	0.00	29,640.00	47,300.00
Fees: Commissions	6440	56,624.22	0.00	0.00	0.00	56,624.22	65,382.74
Fees: PPF Commissions	6441	0.00	0.00	0.00	0.00	0.00	5,963.16
Fees: Other Serv (Misc Exp)	6490	27,175.88	0.00	0.00	0.00	27,175.88	5,821.86
Total Professional Services		127,799.38	0.00	0.00	0.00	127,799.38	147,865.17
Contracts/Grants -Subcontracts	6500	1,418,295.00	0.00	0.00	0.00	1,418,295.00	291,785.00
Total Subcontract Costs		1,418,295.00	0.00	0.00	0.00	1,418,295.00	291,785.00

American Public Health Assoc
SOA-By Restriction Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restricted Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
A/M: Space Rental	6601	141,023.50	0.00	0.00	0.00	141,023.50	96,675.00
A/M: Shuttle Bus & Other Trans	6602	108,220.00	0.00	0.00	0.00	108,220.00	138,040.00
A/M: Labor	6603	6,000.00	0.00	0.00	0.00	6,000.00	64,837.16
A/M: Furn & Equip Rental	6607	2,300.00	0.00	0.00	0.00	2,300.00	0.00
A/M: Signs	6608	50.82	0.00	0.00	0.00	50.82	329.03
A/M: Badges	6611	3,448.07	0.00	0.00	0.00	3,448.07	370.98
A/M: Entertainment	6615	13,070.15	0.00	0.00	0.00	13,070.15	0.00
A/M: ADA Services	6616	19.80	0.00	0.00	0.00	19.80	5,000.00
A/M: Convention Staff Travel	6617	6,127.99	0.00	0.00	0.00	6,127.99	5,095.00
A/M: Food & Bev (Non-Ticketed)	6619	0.00	0.00	0.00	0.00	0.00	138,750.00
A/M: Registration	6621	18,715.00	0.00	0.00	0.00	18,715.00	1,140.00
A/M: Abstract Management	6622	160,630.00	0.00	0.00	0.00	160,630.00	5,050.00
A/M: Speaker Fees	6623	658.83	0.00	0.00	0.00	658.83	149,607.91
A/M: Virtual Platform	6625	4,370.00	0.00	0.00	0.00	4,370.00	271,441.25
Total On-Site Convention Costs		464,634.16	0.00	0.00	0.00	464,634.16	876,336.33
Cleaning Services	6711	24,363.17	0.00	0.00	0.00	24,363.17	18,204.77
Trash/Recycle	6713	1,994.80	0.00	0.00	0.00	1,994.80	1,222.52
Landscape Maintenance	6714	615.00	0.00	0.00	0.00	615.00	615.00
Pest Control	6716	329.97	0.00	0.00	0.00	329.97	307.14
Security	6718	2,434.92	0.00	0.00	0.00	2,434.92	2,364.00
Utilities	6751	31,996.74	0.00	0.00	0.00	31,996.74	21,628.72
Water	6752	842.04	0.00	0.00	0.00	842.04	766.53
Total Prop. Mgt., Rent and Utilities		62,576.64	0.00	0.00	0.00	62,576.64	45,108.68
Depr/Furn, Fax & Equipment	6800	221.76	0.00	0.00	0.00	221.76	3,361.89
Depr/ Data Processing Equip	6801	11,327.98	0.00	0.00	0.00	11,327.98	10,318.14
Depr/ Software Development	6804	1,495.58	0.00	0.00	0.00	1,495.58	9,265.68
Depr/ Software	6805	337.50	0.00	0.00	0.00	337.50	336.30
Depr/ Website Development	6806	7,949.07	0.00	0.00	0.00	7,949.07	7,930.83
Depr/ Building	6810	60,064.50	0.00	0.00	0.00	60,064.50	59,900.34
Depr/Building Improvements	6811	2,599.23	0.00	0.00	0.00	2,599.23	2,592.12
Depr Building Carpet	6818	2,669.37	0.00	0.00	0.00	2,669.37	2,662.38
Depr Building Equipment Replacement	6819	18,903.80	0.00	0.00	0.00	18,903.80	18,575.79
Total Depreciation / Amortization		105,568.79	0.00	0.00	0.00	105,568.79	114,943.47
Repairs and Maintenance	6900	13,947.02	0.00	0.00	0.00	13,947.02	14,602.30
Repairs and Maintenance - Elevators	6901	0.00	0.00	0.00	0.00	0.00	2,637.84
Repairs and Maintenance - HVAC	6902	0.00	0.00	0.00	0.00	0.00	5,233.30
Repairs and Maintenance - Plumbing	6903	4,600.00	0.00	0.00	0.00	4,600.00	425.00
Office Equip Lease/Rental	6910	3,706.81	0.00	0.00	0.00	3,706.81	5,336.40
Total Equip Rental / Maintenance		22,253.83	0.00	0.00	0.00	22,253.83	28,234.84
Telephone and Fax	7100	6,986.43	0.00	0.00	0.00	6,986.43	6,482.95
Webinar	7101	24,927.92	0.00	0.00	0.00	24,927.92	10,548.49

American Public Health Assoc
SOA-By Restriction Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restricted Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Total Telephone / Webinar		31,914.35	0.00	0.00	0.00	31,914.35	17,031.44
Travel: Staff	7200	21,824.95	0.00	0.00	0.00	21,824.95	12,806.63
Travel: Consultants	7201	3,490.81	0.00	0.00	0.00	3,490.81	222.21
Travel: Member	7202	107,428.84	0.00	0.00	0.00	107,428.84	61,996.19
Travel: Seminar Reg Fees	7210	12,601.09	0.00	0.00	0.00	12,601.09	2,134.98
Travel: Audio Visual	7215	8,984.37	0.00	0.00	0.00	8,984.37	6,018.75
Training / Professional Development	7240	3,324.00	0.00	0.00	0.00	3,324.00	2,773.00
Food Services/Meeting Hospitality	7250	27,087.02	0.00	0.00	0.00	27,087.02	14,685.73
Total Travel and Related Costs		184,741.08	0.00	0.00	0.00	184,741.08	100,637.49
Printing	7300	145,051.06	0.00	0.00	0.00	145,051.06	112,440.57
Graphic Arts Services	7310	8,200.22	0.00	0.00	0.00	8,200.22	12,706.34
Word Processing	7320	0.00	0.00	0.00	0.00	0.00	1,624.40
Binding	7323	0.00	0.00	0.00	0.00	0.00	1,040.00
Copy Editing	7324	17,921.25	0.00	0.00	0.00	17,921.25	16,985.83
Proof Reading	7325	525.00	0.00	0.00	0.00	525.00	930.00
Storage- Vendor/Publisher	7370	2,103.17	0.00	0.00	0.00	2,103.17	4,167.17
Duplicating-Inside<1.5K Copies	7380	700.04	0.00	0.00	0.00	700.04	374.00
Total Printing and Production		174,500.74	0.00	0.00	0.00	174,500.74	150,268.31
Cost of Goods Sold	7400	17,799.43	0.00	0.00	0.00	17,799.43	84,158.61
COGS Amort-Print on Demand	7402	8,478.89	0.00	0.00	0.00	8,478.89	3,661.89
COGS- Paraphernalia	7403	6,746.47	0.00	0.00	0.00	6,746.47	0.00
Book Issues	7410	18.22	0.00	0.00	0.00	18.22	29.30
Book Obsolescence	7450	274.37	0.00	0.00	0.00	274.37	0.00
Total Cost of Goods Sold		33,317.38	0.00	0.00	0.00	33,317.38	87,849.80
Postage	7500	54,156.59	0.00	0.00	0.00	54,156.59	51,280.19
Delivery Services (UPS/Fed Ex)	7510	9,027.07	0.00	0.00	0.00	9,027.07	8,170.44
Fees: Mail Serv - Less Postage	7530	7,842.65	0.00	0.00	0.00	7,842.65	9,403.01
Fees: Pubs Dist & Fulfillment	7532	1,632.46	0.00	0.00	0.00	1,632.46	2,790.34
Freight	7550	1,496.97	0.00	0.00	0.00	1,496.97	0.00
Total Postage / Shipping / Mailing		74,155.74	0.00	0.00	0.00	74,155.74	71,643.98
Materials & Supplies	7600	14,901.03	0.00	0.00	0.00	14,901.03	15,536.84
Equipment for Projects	7610	0.00	0.00	0.00	0.00	0.00	1,682.00
Software- One Year Use Only	7615	5,637.42	0.00	0.00	0.00	5,637.42	22,217.58
Total Supplies & Equipment		20,538.45	0.00	0.00	0.00	20,538.45	39,436.42
Insurance (Non-Staff)	7700	35,838.22	0.00	0.00	0.00	35,838.22	35,838.21
Insurance Allocation	7705	29,854.74	0.00	0.00	0.00	29,854.74	27,778.23
Total Insurance		65,692.96	0.00	0.00	0.00	65,692.96	63,616.44
Stipends	7800	606,600.66	0.00	0.00	0.00	606,600.66	426,660.00
Honoraria	7801	6,550.00	0.00	0.00	0.00	6,550.00	14,438.40

American Public Health Assoc
SOA-By Restriction Detail
For the Three Months Ending Saturday, September 30, 2023

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restricted Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Awards - Plaques, Etc	7802	5,256.56	0.00	0.00	0.00	5,256.56	231,949.29
Scholarship	7805	650,000.00	0.00	0.00	0.00	650,000.00	0.00
Publicity and Promotion	7900	20,900.44	0.00	0.00	0.00	20,900.44	16,562.42
Subscriptions/Publications	7901	21,013.44	0.00	0.00	0.00	21,013.44	18,727.91
Mailing Lists	7902	0.00	0.00	0.00	0.00	0.00	421.39
Dues to Other Organizations	7903	16,868.97	0.00	0.00	0.00	16,868.97	9,612.14
Sect/Affil/PDB/ - Projects	7910	294.00	0.00	0.00	0.00	294.00	0.00
Fees: Bank	8100	144,910.51	0.00	0.00	0.00	144,910.51	138,203.40
Fees: Computer Access	8101	148,593.35	0.00	0.00	0.00	148,593.35	154,151.77
Taxes- Non-Payroll	8300	192,676.43	0.00	0.00	0.00	192,676.43	184,523.24
Interest Expense Bondholders	8401	16,125.97	0.00	0.00	0.00	16,125.97	18,992.53
LOC Fees	8403	3,100.00	0.00	0.00	0.00	3,100.00	3,100.00
Amortized LOC Fees	8404	5,086.56	0.00	0.00	0.00	5,086.56	5,086.56
Total Other Costs		1,837,976.89	0.00	0.00	0.00	1,837,976.89	1,222,429.05
APHA Contributions	8500	29,310.00	0.00	0.00	0.00	29,310.00	18,970.88
Total Contributions to Other Orgs		29,310.00	0.00	0.00	0.00	29,310.00	18,970.88
Indirect Costs	8700	249,895.39	0.00	0.00	0.00	249,895.39	215,118.77
Indirect Costs (Contra)	8701	(249,895.39)	0.00	0.00	0.00	(249,895.39)	(215,118.87)
Total Indirect Cost Recovery-C/G		0.00	0.00	0.00	0.00	0.00	(0.10)
Total Expenses from Operations		7,424,634.98	0.00	0.00	0.00	7,424,634.98	5,848,397.47
Change in Net Assets fr Operations		3,914,606.45	133,490.02	(8,187.24)	0.00	4,039,909.23	1,796,146.27
Non-Operational Activity:							
Investment Income (Int & Dividends)	5800	54,530.24	0.00	0.00	0.00	54,530.24	38,621.06
Investment Service Fee	5801	(20,695.05)	0.00	0.00	0.00	(20,695.05)	(11,378.09)
Gain/Loss on Sale of Securities	5810	5,366.97	0.00	0.00	0.00	5,366.97	23,525.06
Total Investment Income		39,202.16	0.00	0.00	0.00	39,202.16	50,768.03
Unrealized Gain/Loss on Invest	5850	(322,112.15)	0.00	0.00	0.00	(322,112.15)	(502,025.75)
Total Net Investment Apprec/(Deprec)		(322,112.15)	0.00	0.00	0.00	(322,112.15)	(502,025.75)
Change in Net Assets		3,631,696.46	133,490.02	(8,187.24)	0.00	3,756,999.24	1,344,888.55

American Public Health Assoc
SOFE-Statement of Functional Expense and Revenue
For the Three Months Ending Saturday, September 30, 2023

	General and Administrative	Membership Services	PHPP (incl WFPHA)	PAA	Periodicals	Books	Conventions	Award Funds	Fundraising	Total
Revenues from Operations:										
Membership Dues	\$0.00	\$907,995.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$907,995.19
Subscription Fees and Royalties	0.00	0.00	0.00	0.00	278,927.23	107,919.68	0.00	0.00	0.00	386,846.91
Advertising	0.00	0.00	3,435.00	0.00	72,283.00	0.00	0.00	0.00	0.00	75,718.00
Book Sales	0.00	0.00	0.00	0.00	0.00	354,578.21	0.00	0.00	0.00	354,578.21
Convention	0.00	110.00	0.00	0.00	0.00	0.00	5,794,533.00	0.00	0.00	5,794,643.00
Interest Income	3,241.86	0.00	0.00	0.00	0.00	12,463.00	0.00	0.00	0.00	15,704.86
Miscellaneous	5,998.68	10,107.16	2,023.28	1,680.00	0.00	0.00	11,076.00	0.00	13,575.65	44,460.77
Contracts and Grants	0.00	0.00	3,503,178.25	209,358.66	46,757.58	0.00	0.00	0.00	0.00	3,759,294.49
Total Revenues from Operations	9,240.54	918,212.35	3,508,636.53	211,038.66	397,967.81	474,960.89	5,805,609.00	0.00	13,575.65	11,339,241.43
Expenses from Operations:										
Salaries & Wages	529,089.38	140,874.10	329,972.99	133,630.53	151,054.97	69,961.04	146,179.51	0.00	25,037.60	1,525,800.12
Employee Benefits and Payroll Taxes	174,916.85	47,584.39	101,851.26	42,769.80	51,015.84	21,889.65	46,499.43	0.00	10,118.84	496,646.06
Consulting and Temporary Services	187,296.35	23,085.50	194,189.32	82,211.75	169,755.42	50,126.67	42,248.40	0.00	0.00	748,913.41
Professional Services	32,861.07	7,057.18	15,052.50	400.00	72,368.63	0.00	60.00	0.00	0.00	127,799.38
Subcontract Costs	0.00	0.00	1,383,295.00	35,000.00	0.00	0.00	0.00	0.00	0.00	1,418,295.00
On-Site Convention Costs	0.00	0.00	0.00	0.00	0.00	0.00	464,634.16	0.00	0.00	464,634.16
Property Mgt, Rent and Utilities	(193,784.66)	31,945.21	79,203.32	37,782.50	41,580.76	19,590.94	40,141.40	0.00	6,117.17	62,576.64
Depreciation and Amortization	95,166.17	1,620.24	3,461.77	1,179.08	1,297.62	611.38	1,252.69	0.00	979.84	105,568.79
Equip Rental and Maintenance	17,991.68	594.04	1,336.49	518.82	701.64	330.58	677.37	0.00	103.21	22,253.83
Telephone / Webinar	25,031.69	373.15	2,944.41	2,310.20	485.71	228.83	468.90	0.00	71.46	31,914.35
Travel and Related Costs	7,586.30	45,317.73	53,435.41	63,336.22	6,345.55	5,175.06	3,273.01	271.80	0.00	184,741.08
Printing and Production	1,226.48	8,705.84	134.95	100.03	100,264.15	63,366.19	87.67	0.00	615.43	174,500.74
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	33,317.38	0.00	0.00	0.00	33,317.38
Postage, Shipping and Mailing	2,358.72	8,899.26	0.00	11.00	45,417.89	17,405.45	0.00	0.00	63.42	74,155.74
Supplies and Equipment	7,715.90	1,713.24	4,180.96	210.94	3,678.00	1,402.43	1,331.02	0.00	305.96	20,538.45
Insurance	3,395.76	1,077.99	6,648.00	1,011.99	2,551.50	10,900.74	39,872.47	0.00	234.51	65,692.96
Taxes - Non Payroll	192,676.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	192,676.43
Interest Expense	24,312.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,312.53
Other Costs	120,740.03	42,876.88	1,244,764.16	14,017.27	34,338.58	17,827.59	133,345.43	1,124.67	11,953.32	1,620,987.93
Contributions to Other Orgs	29,310.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,310.00
Indirect Cost Recovery- Contracts/Grants	(249,895.39)	0.00	226,376.66	19,597.09	3,921.64	0.00	0.00	0.00	0.00	0.00
Total Expenses from Operations	1,007,995.29	361,724.75	3,646,847.20	434,087.22	684,777.90	312,133.93	920,071.46	1,396.47	55,600.76	7,424,634.98
Change in Net Assets from Operations	(998,754.75)	556,487.60	(138,210.67)	(223,048.56)	(286,810.09)	162,826.96	4,885,537.54	(1,396.47)	(42,025.11)	3,914,606.45
Non-Operational Activity:										
Investment Income	39,202.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	39,202.16
Net Investment Apprec/(Deprec)	(322,112.15)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(322,112.15)
Change in Net Assets	(1,281,664.74)	556,487.60	(138,210.67)	(223,048.56)	(286,810.09)	162,826.96	4,885,537.54	(1,396.47)	(42,025.11)	3,631,696.46